

**MANATEE COUNTY GOVERNMENT
NOTICE OF INTENT TO AWARD
A SINGLE SOURCE CONTRACT**

SUBJECT/TITLE	Federal Lobbying Services	DATE POSTED	MC Website _____
PROCUREMENT REPRESENTATIVE	Jacob Erickson	DATE CONTRACT SHALL BE AWARDED	March 28, 2023
DEPARTMENT	County Administration	REQUISITION NO.	TA004640
AUTHORIZED BY	Jacob Erickson, Purchasing Official	SIGNATURE DATE	

NOTICE OF INTENT TO AWARD A SINGLE SOURCE CONTRACT

The Manatee County Procurement Division provides notice of its intent to award a single source contract with a value of \$180,000.00 with Ballard Partners, Inc. for the provision of federal lobbying services.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws

BACKGROUND/DISCUSSION

Manatee County Procurement Division has completed a due diligence review and intends to procure federal lobbying services from Ballard Partners, Inc. without conducting a competitive solicitation process for the following reason(s):

Ballard Partners, Inc. specializes in virtually all aspects of governmental and public affairs, including legislative and executive agency advocacy. Founded in 1998 and based in Florida, Ballard Partners, Inc. has a vast number of corporate, municipal and education clients. They specifically have experience and institutional knowledge of the workings of the White House, Executive Agencies and Capitol Hill. Even though there are other federal lobbying services firms, Ballard Partners, Inc. best aligns with the County's current legislative goals and objectives.

Any company that believes it can provide this good/service, must submit detailed information about its good/service to the Manatee County Procurement Division at purchasing@mymanatee.org no later than March 24, 2023 for evaluation and consideration.