## MANATEE COUNTY GOVERNMENT NOTICE OF INTENT TO AWARD A SINGLE SOURCE CONTRACT

| SUBJECT/TITLE                 | Training and Consulting Services        | DATE POSTED                    | MC Website        |
|-------------------------------|---|--------------------------------|-------------------|
| PROCUREMENT<br>REPRESENTATIVE | Jacob Erickson                          | DATE CONTRACT SHALL BE AWARDED | February 11, 2021 |
| DEPARTMENT                    | County Administration                   | REQUISITION NO.                | R076211           |
| AUTHORIZED BY                 | Jacob Erickson,<br>Procurement Official | SIGNATURE<br>DATE              |                   |

## **NOTICE OF INTENT TO NEGOTIATE FOR AWARD**

The Manatee County Procurement Division provides notice of its intent to award a single source contract with a value of \$250,000.00 with Results 1st LLC for the provision of training and consulting services.

## **ENABLING/REGULATING AUTHORITY**

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws

## **BACKGROUND/DISCUSSION**

Manatee County Procurement Division has completed a due diligence review and intends to procure training and consulting services from Results 1st LLC without conducting a competitive solicitation process for the following reason(s):

Results 1st LLC provides training and consulting services focused on results rather than process and structure. Having worked with the County since 2018, Results 1st LLC (led by Hal Williams) places an emphasis on timeliness and results for investments that come from the taxpayers and directly benefit the public. Although there are other companies that provide training and consulting services, Results 1st LLC best aligns with the County's current goals and objectives.

Based upon these and other factors, the County plans to standardize the above referenced services.

Any company that believes it can provide this good/service, must submit detailed information about its good/service to the Manatee County Procurement Division at <a href="mailto:purchasing@mymanatee.org">purchasing@mymanatee.org</a> no later than February 10, 2021 for evaluation and consideration.