

MANATEE COUNTY GOVERNMENT SOURCE SELECTION

SUBJECT	Fiber Optic Cable Installation and Interconnection, Phase II	DATE POSTED	September 3, 2010
PURCHASING REPRESENTATIVE	Bonnie Sietman 749.3046	DATE CONTRACT SHALL BE AWARDED	September 10, 2010
DEPARTMENT	Information Services Dept	CONSEQUENCES IF DEFERRED	N/A
SOURCE RECOMMENDATION	MasTec North America, Inc.	AUTHORIZED BY DATE	Rob Cuthbert September 3, 2010

ACTION DESIRED

Authorization for the procurement of Phase II, Fiber Optic Cable Installation and Interconnection of four County libraries to the existing Manatee County Fiber Network from MasTec North America, Inc., located in Tampa, Florida in the amount of \$129,192.52.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.)

Manatee County Code of Laws, Chapter 2-26 Manatee County Purchasing Ordinance, Section 2-26-40 and the Standards and Procedures approved by the County Administrator.

BACKGROUND/DISCUSSION

- March 18, 2010 through August 31, 2010 the appropriate proposal procedures were followed. Request for Proposal 10-1701BS was advertised locally in the Bradenton Herald and broadcast via DemandStar to forty-two (42) potential providers of fiber optic cable installation and interconnection. Six (6) firms submitted proposals.
- MasTec North America Inc., will install and interconnect fiber optical cable in an extensive telecommunications conduit infrastructure within Manatee County to the following locations:
 - Manatee County Central Library
 - Palmetto Branch Library
 - South County Branch Library
 - Braden River Branch Library
- The Information Services Department, Communications Division will manage this project.

SUMMARY

Recommend award of Phase II, connecting four Libraries to the Manatee County Fiber Network to MasTec North America, Inc. in the amount of \$129,192.52.

**ATTACHMENTS: Con't page 2 & 3
e-mail approval attached**

COMMENT:

COST \$129,192.52

SOURCE (ACCT# & NAME) 1029009405.534000/9009405.9100

COMMENTS R045660

AMT./FREQ. OF RECURRING COSTS (ATTACH FISCAL IMPACT STATEMENT) N/A

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Manatee County Information Services Department has the need to acquire Phase II of the Fiber Optic Cable Installation and Interconnection Project to connect four Libraries to the existing fiber optic program.

Estimated expenditure is \$129,192.

Funding Source: 1029009405.534000/9009405.9100 (Library Grant)

No Manatee County firms responded to our solicitation. To our knowledge no Manatee County firms are equipped for this project.

To provide access to Local Firms the RFP was uploaded to DemandStar, Manatee County web sites and posted on the Chamber of Commerce web site and advertised locally in the Bradenton Herald newspaper.

Proposals were received from the following firms:

Manatee County firms: none

Local firms:

Harris McBurney Co., Tampa, FL
MasTec North America, Inc., Tampa, FL
Verizon Business, Temple Terrace, FL

Florida firms:

Digital Comm, Inc., Boca Baton, FL
Wiring Technologies, Inc., Altamonte Springs, FL

Other firms:

Fiber Network, Tyler, TX

March 19, 2010 through August 31, 2010 the appropriate proposal procedures were followed. The Request for Proposal was broadcast via DemandStar to forty-two (42) firms who provide this service; six (6) firms submitted proposals.

The RFP was advertised locally in the Bradenton Herald, posted on the County's website and provided to the Manatee County Chamber of Commerce to release to members.

The selection committee consisted of:

- Ron Hardy - Information Services Department
- Bill Kersey - Information Services Department
- Bonnie Sietman (Frank Lambertson) – Financial Management

The Selection Committee convened on July 26, 2010 and short listed the following firms:

- Digital Comm, Inc.
- MasTec North America, Inc.
- Verizon Business
- Wiring Technologies, Inc.

The Selection Committee then ranked the firms as following for the purpose of negotiating a contract with the top ranked firm:

Ranked #1, MasTec North America, Inc., Tampa, FL – The top ranked firm offers a proposal that best meets the overall needs of the County. The firm demonstrated to the Selection Committee; its experience and familiarity with the County Fiber Network, detailed their current mobilization in the County installing fiber optic cable (they installed Phase I of the Manatee County Fiber Optic Installation and Termination Project, completed November 2009 and a similar project for the School District of Manatee County), during which they have demonstrated the ability to work with the County and have knowledge of existing electronic equipment, difficult and/or sensitive areas and current relationships with County and DOT personnel in acquiring, with a minimum delay any required right of way permits.

Ranked #2, Verizon Business, Temple Terrace, FL – the proposer submitted a satisfactory proposal and demonstrated its experience during the oral presentation it made to the Selection Committee. However, the firm was ranked second overall due to the Selection Committee's perception of the firm's ability to meet the County's requirements for pricing, material supply and right of way permits.

Digital Comm, Inc., located in Boca Raton, FL and Wiring Technologies located in Altamonte Springs, FL notified the County less than twenty-four hours prior to oral presentations that they were unable to attend the presentations scheduled for August 17, 2010.

Both companies were notified that they would be removed from consideration for negotiations regarding RFP-1701BS.

The remaining proposers were not ranked based on a comparison of perceived capability to provide the required services to the higher ranked firms:

Harris McBurney Co., Tampa, FL
Fiber Network, Tyler, TX