MANATEE COUNTY GOVERNMENT
NOTICE OF INTENT TO NEGOTIATE FOR AWARD
OF A SOLE SOURCE CONTRACT

SUBJECT	AirTraq™ Wi-Fi Cameras with Blades	**DATE POSTED**	MC _____	
PROCUREMENT REPRESENTATIVE	Charles Bentley	**DATE CONTRACT SHALL BE AWARDED**	December 6, 2019	
DEPARTMENT	Public Safety	**CONSEQUENCES IF DEFERRED**	County will not have the ability to show and store images to aid physicians and for patient care reports.	
SOLICITATION	R073198	**AUTHORIZED BY DATE**	Chris Daley, Procurement Manager	

NOTICE OF INTENT TO NEGOTIATE FOR AWARD

The Manatee County Procurement Division provides notice of its intent to negotiate a sole source contract with a value of $30,498.00 with Teleflex, LLC for the provision of AirTraq™ Wi-Fi cameras and blades as part of a video laryngoscope system.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws

BACKGROUND/DISCUSSION

Manatee County Procurement Division has completed a due diligence review and intends to procure AirTraq™ Wi-Fi cameras and blades from Teleflex, LLC without conducting a competitive solicitation process for the following reason(s).

Current King Vision laryngoscope system does not have the technology to store images to aid physicians and for transmission to patient care reporting. Rusch® AirTraq™ products have this new technology.

Currently, Teleflex LLC is the only authorized distributor of AirTraq™ products in the U.S.A.

Any company that believes they can provide this good or service must provide, in writing, convincing technical data sufficient to support their position to the Manatee County Procurement Division at purchasing@mymanatee.org no later than December 5, 2019.

ATTACHMENTS (List in order of attached)		**FUNDING SOURCE** (Acct Number & Name)	0010007101-552013, EMS Operations ☒ Funds Verified ☐ Insufficient Funds
PROJECTED COST	$30,498.00	**AMT/FREQ OF RECURRING COSTS** (Attach Fiscal Impact Statement)	