

MANATEE COUNTY GOVERNMENT

INTENT TO AWARD

RFO NO. / TITLE	19-R071779BLS, Southwest District Market Analysis	DATE POSTED	MC _____ DS _____ MCC _____ BCC _____
PROCUREMENT REPRESENTATIVE	Bonnie Sietman, 941-749-3046	PROJECTED AWARD DATE	October 21, 2019
DEPARTMENT /DIVISION	Redevelopment & Economic Opportunity Department	AUTHORIZED BY DATE	Jacob Erickson, Procurement Manager

NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award a contract with Lambert Advisory, L.C. for the provision of Southwest District Market Analysis Services.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/EVALUATIONS

BACKGROUND

This solicitation was advertised on July 22, 2019 on the Manatee County website and directly solicited to nine (9) consultants. It was also provided to the Manatee County Chamber of Commerce and the Manasota Black Chamber of Commerce for release of its members. Offers were received from:

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| <ol style="list-style-type: none"> 1. Camoin Associates, Inc., Saratoga Springs, NY 2. HR & A Advisors, Inc., New York, NY 3. Kimley-Horn and Associates, Inc., Sarasota, FL 4. Lambert Advisory, L.C., Miami, FL | <ol style="list-style-type: none"> 5. Matrix Design Group, Inc. Niceville, FL 6. Partners for Economic Solutions, LLC, Washington, DC 7. Place Cynamics, LLC, New Berlin, WI 8. RCLCO Real Estate Advisors, Orlando, FL 9. Urban Partners, Philadelphia, PA |
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The following firms were deemed non-responsive:

1. HR & A Advisors, Inc., New York, NY
2. Place Dynamics LLC, New Berlin, WI
3. Urban Partners, Philadelphia, PA

TECHNICAL EVALUATIONS

Evaluation of offers was conducted based upon the criteria in the RFO. Interviews were conducted on September 25, 2019, October 1, 2019 and October 3, 2019 with the top three ranked firms; Kimley-Horn and Associates, Inc., Lambert Advisory, L.C., and RCLCO Real Estate Advisors. At the conclusion of the evaluations, the highest ranked firm was Lambert Advisory, L.C.

The Redevelopment & Economic Opportunity Department is recommending award of an agreement for Southwest District Market Analysis Services to the following firm(s):

Lambert Advisory, L.C., Miami, FL

ATTACHMENTS	Technical Ranking Summary	NAME AND NUMBER OF FUNDING SOURCE	8230020653; Professional Services
COST	\$78,000	FUNDS VERIFIED	Yes