

# MANATEE COUNTY GOVERNMENT

## INTENT TO AWARD

<b>SOLICITATION NO./TITLE</b>	19-R071028JP / Audio-Visual Upgrades	<b>DATE POSTED</b>	MC _____ DS _____	CC _____ BCC _____
<b>PROCUREMENT REPRESENTATIVE</b>	Joe Pretorius, Sr Procurement Agent	<b>PROJECTED AWARD DATE</b>	September 12, 2019	
<b>DEPARTMENT/DIVISION</b>	Public Safety Department	<b>AUTHORIZED BY DATE</b>	Theresa Webb, Procurement Official	

**NOTICE OF INTENT TO AWARD**

The Manatee County Procurement Division provides notice of its intent to award a contract with Audio Visual Innovations, Inc., for the provision of Audio-Visual Upgrades at various Public Safety Departmental locations.

**ENABLING/REGULATING AUTHORITY**

Manatee County Procurement Ordinance, Sec 2-26.

**BACKGROUND/EVALUATION**

Manatee County is in the process of replacing the current Audio-Visual (A/V) system for the Public Safety portion of the Public Safety / Traffic Management Center. The selected proposer shall be responsible for installation, interconnection, and integration of the components into a facility-wide A/V solution.

The solicitation was advertised on the Manatee County website and DemandStar. It was also provided to the Manatee County Chamber of Commerce and the Manasota Black Chamber of Commerce for release of its members. Responses were received from the following firms:

1. ELB Global Inc. - Pleasanton, CA	4. Audio Visual Innovations Inc., - Tampa, FL
2. APG Technology - Clearwater, FL	5. MCS of Tampa - Tampa, FL
3. Encore - Tampa, FL	

**EVALUATION COMMITTEE MEMBERS:**

Joe Pretorius, Sr Procurement Agent, Procurement Division, non-voting	Art Stadlin, Project Manager, Public Safety Department
Ron Hardy, Telecommunications Manager, Information Technology Services Department	Jacob Saur, Acting Public Safety Director, Public Safety Department

**EVALUATION SUMMARY:**

The Evaluation Committee first convened on August 6, 2019 and conducted technical evaluations of the responsible, responsive, proposals received. The Evaluation Committee reconvened on August 8, 2019 to further review the proposals together with the fee structures. The Evaluation Committee agreed to conduct interviews with the top three firms, APG Technology, AVI-SPL, and MCS of Tampa. The interviews were held on August 19, 2019. The Evaluation Committee reconvened on August 27, 2019 for final technical evaluations of the proposals submitted by the three short-listed firms.

**RECOMMENDATION**

The Evaluation Committee unanimously recommends award to the following firm(s):  
Audio Visual Innovations Inc.

<b>ATTACHMENTS</b> (List in order of attached)	Ranking Summary	<b>NAME AND NUMBER OF FUNDING SOURCE</b>	INFRASTRUCTURE PUBLIC SAFETY 8516049809
<b>COST</b>	To be determined	<b>FUNDS VERIFIED</b>	Yes