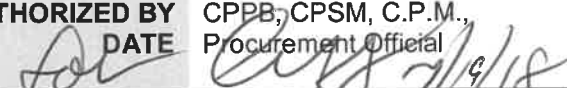


MANATEE COUNTY GOVERNMENT

NOTICE OF INTENT TO NEGOTIATE FOR AWARD OF A SOLE SOURCE CONTRACT

SUBJECT	Annual Inmotion oMM Server Software and Clients Support	DATE POSTED	MC 7/19/2018 TB
PROCUREMENT REPRESENTATIVE	Charles Bentley, 749-3036	DATE CONTRACT SHALL BE AWARDED	Five business days after posting
DEPARTMENT	Information Technology	CONSEQUENCES IF DEFERRED	No software updates nor assurance mobile device can access and update information on network.
SOLICITATION	18-R069604CB	AUTHORIZED BY DATE	Theresa Webb, CPPO, CPPB, CPSM, C.P.M., Procurement Official 

NOTICE OF INTENT TO NEGOTIATE FOR AWARD

The Manatee County Procurement Division provides notice of its intent to negotiate a sole source contract with a value of \$26,011.20 with Sierra Wireless America, Inc. for the provision of Sierra Wireless Airlink Mobility Manager (AMM) annual preferred software support and maintenance.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws

BACKGROUND/DISCUSSION

Manatee County Procurement Division has completed a due diligence review and intends to procure annual Airlink Mobility Manager (AMM) annual preferred software support and maintenance from Sierra Wireless America, Inc. without conducting a competitive solicitation process for the following reason(s).

Sierra Wireless America Inc. is the sole developer and manufacturer of the Sierra Wireless gateway devices in use with Public Safety Fire, EMS and Animal Services, Public Works, and Utilities departments

The County currently has 215 Sierra Wireless gateway devices in service for EMS, Animal Services, Public Works, and Utilities. These devices allow for connectivity to the County's network from anywhere in the County. This connectivity provides greater efficiency and effectiveness for County employees in the County divisions and departments to perform County functions, some of which are critical functions. Sierra Wireless is the only source for software support and maintenance for AMM.

Any company that believes they can provide this good or service must provide, in writing, convincing technical data sufficient to support their position to the Manatee County Procurement Division at purchasing@mymanatee.org no later than July 26, 2018.

ATTACHMENTS (List in order of attached)		FUNDING SOURCE (Acct Number & Name)	507-0005701-546005 <input checked="" type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds
PROJECTED COST	\$26,011.20	AMT/FREQ OF RECURRING COSTS (Attach Fiscal Impact Statement)	

