# MANATEE COUNTY GOVERNMENT NOTICE OF INTENT TO NEGOTIATE

| IFB/RFP/RFQ No.               | 18-TA002693AJ          | DATE POSTED                          | MC 4/25 AT<br>DS 4/25 AT                                     | CC N A |
|-------------------------------|------------------------|--------------------------------------|--|--------|
| PROCUREMENT<br>REPRESENTATIVE | Abigail Jenkins        | DATE CONTRACT<br>SHALL BE<br>AWARDED | 05/31/2018   |        |
| DEPARTMENT                    | Utililties/Procurement | AUTHORIZED BY<br>DATE                | Theresa Webb, CPPO, CPPB, CPSM, C.P.M., Procurement Official |        |

# NOTICE OF INTENT TO NEGOTIATE

The Manatee County Procurement Division provides notice of its intent to negotiate a contract with two consultants, Evoqua Water Technologies and Premier Magnesia, LLC for the provision of Corrosion and Odor Control Services.

# **ENABLING/REGULATING AUTHORITY**

Manatee County Procurement Ordinance, Sec 2-26.

#### BACKGROUND/DISCUSSION

This Request for Proposals No. 18-TA002693AJ for Corrosion and Odor Control Services is for services to minimize corrosion effects on wastewater infrastructure and to address nuisance odor issues in the waster water collection and treatment system.

The RFP was advertised on the Manatee County website, and DemandStar, it was also provided to the Manatee County Chamber of Commerce and the Manatee County Black Chamber of Commerce for release to its members. Proposals were received from the following firms:

- 1. EVOQUA Water Technologies, Sarasota, FL
- 2. Premier Magnesia, LLC, Tampa, FL

# **EVALUATION COMMITTEE MEMBERS:**

Abigail Jenkins, Procurement Div., Financial Management Department, non-voting member

Scott May Engineering Division Manager, Public Works
Chuck Froman W/WW Plant Superintendent, Public Works, Utilities
Nick Wagner, Utilities Superintendent, Public Works, Utilities

#### **EVALUATION RESULTS SUMMARY:**

The Evaluation Committee first convened on Wednesday, April 11, 2018 and conducted technical evaluations of the 2 responsible, responsive, proposals received from EVOQUA Water Technologies and Premier Magnesia LLC. The Evaluation Committee met on April 23, 2018 for final technical evaluations and unanimously voted to recommend entering into negotiations with both consultants, Evoqua Technologies, and Premier Magnesia, LLC, and enter into negotiations.

# **TECHNICAL EVALUATIONS**

At the conclusion of the intital technical evaluations, the committee provided a total score of 68 for Premier Magnesia and 73 for Evoqua Technologies out of a possible score of 75, excluding the interview and fees criterion scores. The committee chose not to conduct interviews/presentations. At the final technical evaluation meeting, the committee unanimously voted to enter into negotiations with both consultants, EVOQUA for Option 1 Services utilizing Calcium Nitrate and Premier for Option 2 Services utilizing Magnesium Hydroxide. The committee's evaluations and scores of the proposals is summarized in the attached Scoring Summary.

The Evaluation Committee requests authorization to negotiate with the following firm(s):

EVOQUA Water Technologies, Sarasota, FL Premier Magnesia, LLC, Tampa, FL

| ATTACHMENTS (List in order of attached) | Scoring Summary | NAME OF FUNDING SOURCE |  |
|---|-----------------|------------------------|--|
| COST                                    | ,               | FUNDS VERIFIED         |  |