


**MANATEE COUNTY GOVERNMENT
SOURCE SELECTION**

SUBJECT	Furnish and Install Security Equipment in Revenue Vehicles	DATE POSTED	October 13, 2009
PURCHASING REPRESENTATIVE	Blair C. Getz x 3053	DATE CONTRACT SHALL BE AWARDED	November 2,, 2009
DEPARTMENT	Financial Management, Purchasing Division	CONSEQUENCES IF DEFERRED	Delay in acceleration of projects
SOURCE RECOMMENDATION	Request for Proposals #09-1898BG	AUTHORIZED BY	R.C. Cuthbert, CPM, CPPO
		DATE	November 2, 2009 

ACTION DESIRED

Authorization for Purchasing official to execute the Agreement to Furnish and Install Security Equipment in Revenue Vehicles in the amount not to exceed \$314,895.00 with Apollo Video Technology, Woodinville, WA

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.)

Manatee County Purchasing Ordinance Chapter 2-26; Article IV, Source Selection; Section 2-26-40, Policies

BACKGROUND/DISCUSSION

- Manatee County has identified a need for Mobile Surveillance Equipment for approximately sixty (60) transit vehicles to assist in the review of any incident or accident, for use as a training tool for new and current transit operators and supervisors, to utilize video as evidence in Risk Management and legal action proceedings, to monitor passenger and operator behavior. The visibility of this equipment will also provide added passenger and operator security and assist in the protection and monitoring of County assets.
- Funding Source: **FTA Grant Funds**
- Background/discussion continued on page 2

SUMMARY

RESULTS Agreement will allow the County to utilize FTA Grant Funds for Manatee County Area Transit (MCAT) to increase security and safety for passengers who utilize this transportation as well as the vehicle operators.

ATTACHMENTS: (List in order as attached)	INSTRUCTIONS TO BOARD RECORDS:
Department Memorandum Dated:10/20/2009 Insurance Certificates Agreements (2originals)	Original to Board Records and Apollo Video Technology, 14148 NE 190 th Street, Woodinville, WA 98072. Signature page to Blair C. Getz, Purchasing and Fred Loveland, Director, Community Services.
COST \$314,895.00	SOURCE (ACCT# & NAME) FTA Grant Funds #4369008919-54700
COMMENTS N/A	AMT./FREQ. OF RECURRING COSTS (ATTACH FISCAL IMPACT STATEMENT) N/A

- 7/8/09 – 7/27/09 the appropriate proposal procedures were followed. The Request For Proposal (RFP) was broadcast to one thousand two hundred and ten (1210) prospective proposers and suppliers. Eighteen (18) firms requested proposal documents and three (3) firms submitted Proposals.
- There are no known Manatee County firms that provide the services required in the Request for Proposal.
- 9/22/09 County Administrator authorized the Selection Committee to enter into negotiations with Apollo Video Technology of Woodinville, WA to Furnish and Install Security Equipment in Revenue Vehicles.
- 10/1/ 2009 the final negotiation meeting took place with a "Not to Exceed" contract price of \$314,895.00 which is agreeable to both parties; and fair and reasonable to the Community Services Department.
- This project will be managed by Manatee County Area Transit.



Manatee County Area Transit
1108 26th Avenue East
Bradenton, Florida 34208

941 747 8621 (MCAT Office)
941 708 7464 (MCAT Fax)
www.mymanatee.org

941 748 2317 (Handy Bus Office)
941 741 3510 (Handy Bus Fax)
www.mymanatee.org

Memorandum

Date: October 20, 2009

To: Rob Cuthbert, Purchasing Manager

From: Fred Loveland, Director, Community Services *Fred Loveland 10/20/09*

Subject: Recommendation of Mobile Video Security Equipment Award

The Community Services Department/Transit Division is recommending that the Purchasing Division award a contract to Apollo Video Technologies to provide and install Mobile Video Surveillance equipment MCAT vehicles. This decision is based on satisfactory negotiations with the vendor.

Should you have any further questions or concerns, please contact me.

Thank you.

Cc: Ralf Heseler, Manager, MCAT
Rodney Beggs, Fiscal Management Analyst II, MCAT
File

MANATEE COUNTY
2009 OCT 23 PM 1:45
PURCHASING



Manatee County Government
District 1 – Larry Bustle
District 2 – Gwen Brown

District 3 – John Chappie
District 4 – Ron Getman
District 5 – Donna Hayes

District 6, At-Large – Carol Whitmore
District 7, At-Large – Joe McClesh



APOLVID-01 MOD1

CERTIFICATE OF LIABILITY INSURANCEDATE (MM/DD/YYYY)
10/19/2009

PRODUCER
Wells Fargo Insurance Client Service Group
MAC N9306-133
733 Marquette Avenue, 13th Floor
Minneapolis, MN 55402

INSURED
Apollo Video Technology
14148 190TH ST
WOODINVILLE, WA 98072

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

INSURERS AFFORDING COVERAGE	NAIC #
INSURER A: Chubb Group of Insurance Companies	
INSURER B: Travelers Property Casualty Insurance Co	
INSURER C:	
INSURER D:	
INSURER E:	

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR ADDL LTR	INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS
A	X	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC	35878298SEA	12/5/2008	12/5/2009	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A		AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS	0873550873	12/5/2008	12/5/2009	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
		GARAGE LIABILITY <input type="checkbox"/> ANY AUTO				AUTO ONLY - EA ACCIDENT \$ OTHER THAN EA ACC \$ AUTO ONLY: AGG \$
A		EXCESS / UMBRELLA LIABILITY <input type="checkbox"/> OCCUR <input checked="" type="checkbox"/> CLAIMS MADE DEDUCTIBLE \$ RETENTION \$	79848150	12/5/2008	12/5/2009	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000 \$ \$ \$
B		WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) if yes, describe under SPECIAL PROVISIONS below Y/N <input type="checkbox"/>	IFUB9300L988	3/4/2009	3/4/2010	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 100,000 E.L. DISEASE - EA EMPLOYEE \$ 100,000 E.L. DISEASE - POLICY LIMIT \$ 500,000
		OTHER				ACCEPTED IN OPEN SESSION

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS
 Certificate holder is an additional insured with respects to General Liability per written contract.

NOV 17 2009

BOARD OF COUNTY COMMISSIONERS
MANATEE COUNTY, FLORIDA**CERTIFICATE HOLDER**

Manatee County Administrative Center
1112 Manatee Avenue West
Bradenton, FL 34205-

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

IMPORTANT

If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

DISCLAIMER

This Certificate of Insurance does not constitute a contract between the issuing insurer(s), authorized representative or producer, and the certificate holder, nor does it affirmatively or negatively amend, extend or alter the coverage afforded by the policies listed thereon.