MANATEE COUNTY GOVERNMENT INTENT TO NEGOTIATE

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| SUBJECT | Collection and Removal of Household Hazardous Waste (HHW) | DATE POSTED | MCx 12/21 CC TE |
| PURCHASING REPRESENTATIVE | Bonnie Sietman, | DATE CONTRACT SHALL BE AWARDED | Upon Completion of Successful Negotiations |
| DEPARTMENT | Utilities, Recycle Division | CONSEQUENCES IF DEFERRED | N/A |
| SOLICITATION | RFP 17-2234BLS | AUTHORIZED BY DATE | Theresa Webb 12/10 |
| | NOTICE OF INTE | NT TO AWARD | |
| Notice of Intent to Negotiate | with Clean Harbor's Environn | nental Services – Bartow, Florid | la. |
| | ENABLING/REGULA Manatee County | | |
| | BACKGROUND | | |
| PROJECT BACKGROUND | | DISCUSSION | |
| hrough scheduled collection SOLICITATIONS: The RFP was released on Moroposals were received from 1) Care Environmental 2) Clean Harbors Environ 3) US Ecology, EQ Flore EVALUATION COMMITTEE | lyManatee, Demand Star and m: Corporation, Orlando, Florida onmental Services, Bartow, Fl ida Inc., Tampa, Florida | | |
| Ivan Groom, Redeve | lopment Coordinator, Redevel | opment & Economic Opportunit Supervisor, Utilities Departmen | t |
| ATTACHMENTS (List in order of attached) | • | FUNDING SOURC (Acct Number & Name | I |
| COST | Annual estimate: \$400,000 x five (5) years = \$2,000,000 | AMT/FREQ OF RECURRING COSTS (Attach Fiscal Impac Statemen | G |

NON-VOTING MEMBERS:

- 1) Bonnie Sietman, Contracts Negotiator, Financial Management Department, Procurement Division
- 2) Mary DeJesus, Recycling Program Coordinator, Utilities Department

EVALUATION RESULTS:

The Evaluation Committee convened on November 28, 2017 and reviewed procedural guidelines and responsibilities. Two members of the public were present; Mr. Curt DeBrunner from US Ecology, EQ Florida Inc. and Mr. Ed Gornik from Clean Harbors Environmental Services. The Committee proceeded to discuss the strengths and weaknesses of each of the three proposers. After discussion, the Committee members deemed Care Environmental Corporation to not be acceptable for further consideration:

- Limited collection experience in Florida
- No on-line program
- Ability to staff County event was unclear (if additional personnel needed, 2-hour response time)
- Not completely responsive in their proposal

Based on the content of the two remaining written proposals submitted by US Ecology, EQ Florida Inc. and Clean Harbors Environmental Services the Committee felt it had adequate information and voted 2-1 to recommend an intent to negotiate with Clean Harbors Environmental Services based on the following:

- Emergency collection program procedures
- Recycle program for fuel
- Environmental sustainability
- Substantial Florida experience
- On-line waste tracking at a single location
- Organized re-cycle program for Manatee County

The resulting agreement shall be managed by the Utilities Recycling & Special Waste Collection Division.

ESTIMATED ANNUAL COST OF SERVICES:

- 1) \$400,000
- 2) Five-year agreement estimate \$2,000,000

FUNDING ACCOUNT:

Utilities Department, Recycle Division – Account Key 4800011000-534000