

# MANATEE COUNTY GOVERNMENT

## SOLE SOURCE or NONCOMPETITIVE INTENT TO AWARD

<b>SUBJECT</b>	Replacement Hach 5500 Chloramine Analyzer	<b>DATE POSTED</b>	MC <u>12/13/17 G.D.</u>
<b>PURCHASING REPRESENTATIVE</b>	Charles Bentley, 749-3036	<b>DATE CONTRACT SHALL BE AWARDED</b>	Five business days after posting
<b>DEPARTMENT</b>	Utilities	<b>CONSEQUENCES IF DEFERRED</b>	Higher inventory, reagents, and maintenance costs
<b>SOLICITATION</b>	Task 18R067991CB	<b>AUTHORIZED BY DATE</b>	Charles Bentley <u>12/13/17</u> <i>CB</i>

### NOTICE OF INTENT TO AWARD

Sole Source Award to Hach Company to purchase one (1) 5500sc Ammonia Monochloramine 1-channel analyzer with three (3) reagent sets, an AMC license kit, WarrantyPlus Service Agreement, with startup process and freight for \$25,278.70.

### ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance

Manatee County Code of Laws, Sections 2-26-40 & 2-26-45

### BACKGROUND/DISCUSSION

- The Utilities Department has a need to replace a failing APA-6000 chloramine analyzer that is reaching the end of its lifespan.
- The AMC-5500 analyzer has been upgraded with advanced technology.
- This new analyzer will require a monthly cost of \$191.00 for reagents versus current cost of \$271.00.
- The startup process and warranty can only be purchased from Hach Company.

If a vendor believes this item is not a sole source or non-competitive procurement, Manatee County Purchasing Division requires prospective vendors provide information regarding their ability to supply the commodity or contractual services described prior to the date indicated for "date contract shall be awarded".

<b>ATTACHMENTS</b> (List in order of attached)	<ul style="list-style-type: none"> <li>• Sole Authorized Manufacturer and Direct Distributor Letter</li> </ul>	<b>FUNDING SOURCE</b> (Acct Number & Name)	G/L 4010009400-564000 <input checked="" type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds
<b>COST</b>	\$25,278.70	<b>AMT/FREQ OF RECURRING COSTS</b> (Attach Fiscal Impact Statement)	

## The Sole Authorized Manufacturer and Direct Distributor Letter

1/5/2016

**Customer Name:** MANATEE COUNTY  
**Customer Address:** 18315 DAM ROAD  
**Customer City, State, Zip:** BRANDENTON, FL 34202

**Customer Account Number:** 820198

**Item(s):** **Description(s):**

**RE: SOLE SOURCE LETTER** – Hach Brand Instruments  
Hach Brand Products – Instruments and Chemistry: Brands to include, but not limited to:

**Other Hach Brands**

ANATEL, Dr. Lange, Environmental Test Strips, Evita, GLI, HIAC,  
Homeland Security Technologies, Hydrolab, IQ Scientific Instruments,  
Lachat Instruments, Leica Microsystems, Marsh-McBirney,  
MET ONE, OPS Systems, ORBISPHERE, OTL, Hydrometry, POLYMETRON,  
Radiometer Analytical, Sea-Bird Electronics, Sigma, WET Labs

Thank you for your interest in Hach Company products. This letter is to advise that Hach Company is the sole source manufacturer and distributor for all Hach branded instrumentation and chemistry, including the CL17 (total CL2), AMC5500 (chloramines), DPD1P1 pH probes, CA610 Fluoride, sc – 660 turbidimeters, sc200 controllers, and the 1720E turbidimeter. **This sole source does exclude all resell items, such as glassware, measuring spoons, brushes, and other general lab accessories.** Any software or firmware additions or alterations must be purchased directly from Hach Company

This letter is to confirm that Hach Company is the sole authorized manufacturer and direct distributor of the item/items listed above.

Thank you for your interest in Hach Company Products. If we can be of further assistance, please contact us at 1-800-227-4224.

Thank you

