


MANATEE COUNTY GOVERNMENT INTENT TO AWARD

SUBJECT	Medical supplies for the Emergency Medical Service	DATE POSTED	MC 11/8/17 GD 11/9 se DS 11/8/17 GD 11/9 se CC <u>N/A</u>
PURCHASING REPRESENTATIVE	George Earnest CPPB, Buyer PH (941) 749-3044	DATE CONTRACT SHALL BE AWARDED	Seven days after the date Posted
DEPARTMENT	Public Safety, EMS Division	CONSEQUENCES IF DEFERRED	Inability to obtain medical supplies
SOLICITATION	IFB 17-1032GE	AUTHORIZED BY DATE	Theresa Webb CPPO, CPPB, CPSM, C.P.M. Procurement Official  November <u>8</u> , 2017

NOTICE OF INTENT TO AWARD

Notice of Intent to Award Invitation for Bid 17-1032GE: Medical Supplies, to the lowest responsive and responsible bidder per group, to multiple bidders for an estimated one-year contract amount of \$628,529.33.

Bound Tree Medical LLC. – Groups A, B, C, D, I & J

Henry Schein, Inc. – Groups G & H

Nashville Medical dba EMS Products, Inc – Group E

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Code

BACKGROUND/DISCUSSION

- The Work included in this Invitation for Bids (IFB) consists of providing medical supplies in support of the Emergency Medical Services Division of the Public Safety Department.
- Provided that there are no changes in price, terms or conditions, this contract may be renewed past the initial one-year (1) term for four (4) additional twelve (12) month periods not to exceed a total duration of sixty (60) months.
- As a result of formal competitive sealed bid procedures, a total of nine (9) bidders submitted a sealed bid for consideration. The attached Bid Tabulation provides the breakdown of the bids received.
- Additional products may be added or deleted during the term of the contract.
- Continued on next page.

ATTACHMENTS (List in order of attached)	Public Works Operational Fund
• Tabulation	<input checked="" type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds
ANNUAL COST SUMMARY	AMT/FREQ OF RECURRING COSTS (Attach Fiscal Impact Statement)
Bound Tree Medical, Inc. \$604,520.85 Henry Schein, Inc. \$9,810.73 EMS Products, Inc. \$14,197.75	Not Applicable

- The Basis of Award for this IFB, as stated in Article D.01 of the bid documents, will be made on a Per Group Basis to the responsive, responsible bidder having the lowest total offer per group listed on the Bid Form. Bidders are required to bid all items within a group to be responsive.
- In reviewing the bids, several bidders did not supply pricing for all items within a group. These bidders have been noted as Non-responsive on the Bid Tabulation Summary attached. Group F – Stryker Parts received no responsive bids and will be acquired separately.
- On November 7, 2017, a recommendation was received from the Public Safety Department recommending award to Bound Tree Medical LLC for Groups A, B, C, D, I & J; Henry Schein, Inc. for Groups G & H and EMS Products, Inc. for Group E.

Bid Tabulation Summary
IFB 17-1032GE, Medical Supplies

Group totals are shown only for those bids that are complete (all items have been bid) and responsive.

Award bids are signified in bold.

Group	Boundtree	Global Health	Sun Surgical Supply	Midwest Medical Supply	Diamond Pharmacy	Ever Ready First Aid	Henry Schein	Quad Med	Nashville Medical dba EMS Products
A Oxygen	\$65,770.15	\$114,727.15	Non-responsive	\$75,546.75	Non-responsive	\$84,947.75	\$80,085.00	\$78,447.40	\$79,040.10
B Misc.	\$85,844.59	\$97,982.81	Non-responsive	Non-responsive	Non-responsive	\$108,532.80	\$102,486.79	Non-responsive	Non-responsive
C Immobilize	\$33,963.00	\$87,085.00	Non-responsive	\$36,953.00	Non-responsive	\$39,040.00	\$41,079.00	\$38,524.00	\$40,875.00
D PPE	\$36,283.75	\$50,764.30	Non-responsive	Non-responsive	Non-responsive	\$54,414.00	\$49,239.24	\$38,160.85	\$42,064.95
E Plastic Products	\$16,640.87	\$23,223.51	Non-responsive	\$18,174.83	Non-responsive	Non-responsive	\$15,062.84	\$27,872.65	\$14,197.75
F Stryker	Non-responsive	Non-responsive	Non-responsive	Non-responsive	Non-responsive	Non-responsive	Non-responsive	Non-responsive	Non-responsive
G Splints	\$5,503.37	\$6,101.33	Non-responsive	\$5,991.97	Non-responsive	\$5,134.00	\$4,724.68	\$7,237.45	\$6,295.00
H Bandages	\$7,319.66	\$31,759.63	\$7,017.45	\$6,952.96	Non-responsive	\$6,902.80	\$5,086.05	\$7,531.60	\$6,232.40
I Medicines	\$274,576.76	Non-responsive	Non-responsive	Non-responsive	Non-responsive	Non-responsive	\$600,366.00	Non-responsive	Non-responsive
J Laryngoscopes	\$108,082.60	\$264,835.60	\$197,430.60	\$132,900.00	Non-responsive	\$205,339.00	\$125,873.8	\$157,838.10	Non-responsive
Discount	20%		40%	28%	20%	5%		14%	
Awarded Groups	A, B, C, D, I & J						G & H		E