

MANATEE COUNTY GOVERNMENT

SOLE SOURCE or NONCOMPETITIVE INTENT TO AWARD

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|----------------------------------|---|---------------------------------------|---|
| SUBJECT | LABWORKS Assist Software Support Plan Renewal | DATE POSTED | MC 10/19/17 G.D |
| PURCHASING REPRESENTATIVE | Charles Bentley, 749-3036 | DATE CONTRACT SHALL BE AWARDED | Five business days after posting |
| DEPARTMENT | Utilities | CONSEQUENCES IF DEFERRED | Loss of support for integral software used for running lab operations |
| SOLICITATION | 18-R067589CB | AUTHORIZED BY DATE | Charles Bentley CS |

NOTICE OF INTENT TO AWARD

Noncompetitive Award to Labworks, LLC to purchase annual LABWORKS Assist Support Plan renewal totaling \$31,296.00 for the period November 1, 2017 through October 31, 2018.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance

Manatee County Code of Laws, Sections 2-26-40 & 2-26-45

BACKGROUND/DISCUSSION

LABWORKS LIMS is the database software used by the Central Laboratory for tracking samples, entering results, and creating reports for end users. Labworks, LLC is the developer and sole distributor of LABWORKS software and licenses.

If a vendor believes this item is not a sole source or noncompetitive procurement, Manatee County Purchasing Division requires prospective vendors provide information regarding their ability to supply the commodity or contractual services described prior to the date indicated for "date contract shall be awarded".

| | | | |
|---|----------------------|--|--|
| ATTACHMENTS (List in order of attached) | • Sole Source Letter | FUNDING SOURCE (Acct Number & Name) | 4010010200 546005 <input checked="" type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds |
| COST | \$31,296.00 | AMT/FREQ OF RECURRING COSTS (Attach Fiscal Impact Statement) | |



LABWORKS, LLC
230 North 1200 E #202
Lehi, UT 84043
Phone 844 452-2967
www.labworks.com

JUL 31 2017
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6/21/17

July 27, 2017

Manatee County Utilities Department WW
4571 66th Street West
Bradenton, FL 34210

To who it may concern:

This is to certify that we are the developer and sole distributor of LABWORKS software. We do not have any distributors or resellers due to the complex nature of our product. We are the sole source of LABWORKS LIMS software, upgrades, instrument interfaces, support, training, and services.

If you have any questions, please do not hesitate to contact me directly 201 358-6827.

Sincerely,

[Handwritten signature]

Claudia Lukac Nye | Client Account Manager
LABWORKS LLC
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www.labworks.com