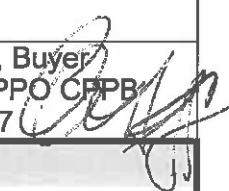


MANATEE COUNTY GOVERNMENT

INTENT TO AWARD

SUBJECT	Maintenance and Repair Uninterruptible Power Systems (UPS), STS, PDU and Batteries	DATE POSTED	MC <u>XSE 6/5/17</u> DS <u>XSE 6/5/17</u> CC <u>N/A</u>
PURCHASING REPRESENTATIVE	Bonnie Sietman, 941-749-3046	DATE CONTRACT SHALL BE AWARDED	Seven days after date Posted
DEPARTMENT	David Thompson, Property Management	CONSEQUENCES IF DEFERRED	N/A
SOLICITATION	IFB 17-0573BLS	AUTHORIZED BY DATE	Chris Daley, Buyer Manager CPPO CPPB June 5, 2017 

NOTICE OF INTENT TO AWARD

Notice of Intent to Award, Invitation for Bid 17-0573BLS for Maintenance and Repair of Uninterruptible Power Systems (UPS), Static Transfer Switches (STS), Associated Power Distribution Units (PDU) and Batteries, to the lowest responsive and responsible bidder, Creative Power Solutions, Inc., Groveland, Florida for an estimated three-year total of \$272,336.86.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws

BACKGROUND/DISCUSSION

- The services consists of annual preventative maintenance, quarterly service inspections and repair of specified uninterruptible power systems (UPS), static transfer switches (STS), associated power distribution units (PDU), power train capacitor and batteries that allow the County to operate our equipment continuously, reliably, safety and effectively for a three-year contract.
- As a result of formal competitive sealed bid procedures, a total of five (5) bidders submitted a sealed bid for consideration. Please refer to the attached bid tabulation for the breakdown of the bids received.
- Article E.01 of the bid documents requires that all service be performed by the successful bidder's employees. The bid submittal from Weissco Power, LLC is deemed non-responsive as their bid was based on the use of a subcontractor to perform the service.
- A memorandum was received from the Property Management Department and Utilities recommending award to Creative Power Solutions Inc., Groveland, Florida for a total bid amount of \$272,336.86.
- The blanket order issued shall be utilized by Property Management and Utilities. The procurement of these services is funded by the general fund in various operating accounts for each department.

		FUNDING SOURCE (Acct Number & Name)	Various ☒ Funds Verified ☐ Insufficient Funds
	• Tabulation		
COST	\$272,336.86	AMT/FREQ OF RECURRING COSTS (Attach Fiscal Impact Statement)	N/A

IFB 17-0573BLS**Maintenance and Repair - UPS, STS, PDU and Batteries****THREE YEAR AGREEMENT**

Group Number	Description	Creative Power Solutions Inc.	Fakouri Electrical Engr. Inc.	Jantech Services Inc.	UP Systems of FL Corp	Weissco Power LLC
Group A	Annual Maintenance, Year 1	\$ 23,200.00	\$ 49,152.00	\$ 25,900.00	\$ 43,500.00	\$ 19,500.00
"	Maintenance for years 2 & 3	\$ 46,400.00	\$ 98,304.00	\$ 51,800.00	\$ 87,000.00	\$ 39,000.00
Group B	Battery Repl	\$ 141,265.86	\$ 184,233.70	\$ 156,970.20	\$ 163,946.00	\$134,418.00
Group C	Capacitor Repl	\$ 39,094.00	\$ 95,989.40	\$ 59,842.00	\$ 68,840.00	\$ 53,500.00
Group D	Labor Rate, Year 1	\$ 4,584.00	\$ 5,595.00	\$ 4,800.00	\$ 6,240.00	\$ 4,375.00
"	Labor Rate for years 2 & 3	\$ 9,168.00	\$ 11,190.00	\$ 9,600.00	\$ 12,480.00	\$ 8,750.00
Group E	Parts Markup, Year 1	\$ 2,875.00	\$ 1,950.00	\$ 2,875.00	\$ 2,750.00	\$ 2,875.00
"	Parts Markup for years 2 & 3	\$ 5,750.00	\$ 3,900.00	\$ 5,750.00	\$ 5,500.00	\$ 5,750.00
Total		\$ 272,336.86	\$ 450,314.10	\$ 317,537.20	\$ 390,256.00	\$ 268,168.00

GROUP C		IFB 17-0573BLS		CAPACITOR	
REPLACEMENT "AS REQUIRED" ONLY DURING 3-YR AGREEMENT		REPLACEMENTS		Creative Power Solutions Groveland, FL	
GRP "C"		Locations		All Capacitors of the Power Train Capacitor Bank of each UPS system may need to be replaced once during the initial contract period. The Power Train Capacitor Bank shall include the Input AC filter bank, DC Buss bank, and Output AC filter bank for each UPS system.	
PROPERTY MANAGEMENT DEPARTMENT LOCATIONS				One time Power Train Capacitor Bank Replacement Cost	
1	County Administration Building	1. Input AC filter bank 2. DC Buss bank 3. Output AC filter bank	=	\$ 3,360.00	\$ 15,684.40
2	Desoto Center (MSO)	1. Input AC filter bank 2. DC Buss bank 3. Output AC filter bank	=	\$ 4,900.00	\$ 16,320.00
3	Central Records Building (GTE)	1. Input AC filter bank 2. DC Buss bank 3. Output AC filter bank	=	\$ 2,150.00	\$ 5,215.00
4	Detention Facility (MSO, Jail)	1. Input AC filter bank 2. DC Buss bank 3. Output AC filter bank	=	\$ 820.00	\$ 3,575.00
5	Judicial Center (UPS Room)	1. Input AC filter bank 2. DC Buss bank 3. Output AC filter bank	=	\$ 5,372.00	\$ 38,820.00
6	Public Safety (EOC)	1. Input AC filter bank 2. DC Buss bank 3. Output AC filter bank	=	\$ 17,120.00	\$ 12,159.00
UTILITIES DEPARTMENT LOCATIONS					
7	Central Laboratory	1. Input AC filter bank 2. DC Buss bank 3. Output AC filter bank	=	\$ 5,372.00	\$ 4,216.00
TOTAL (Group C, items 1-7)				\$ 39,094.00	\$ 95,989.40

Jantech Services Inc. Odessa, FL		UP Systems of FL Corp. Oldsmar, FL		Weissco Power LLC Califon, NJ	
One time Power Train Capacitor Bank Replacement Cost		One time Power Train Capacitor Bank Replacement Cost		One time Power Train Capacitor Bank Replacement Cost	
\$	12,250.00	\$	18,800.00	\$	8,000.00
\$	6,892.00	\$	10,200.00	\$	4,650.00
\$	2,800.00	\$	2,400.00	\$	1,700.00
\$	3,215.00	\$	3,200.00	\$	1,000.00
\$	5,925.00	\$	6,040.00	\$	10,000.00
\$	20,550.00	\$	18,800.00	\$	20,000.00
\$	8,210.00	\$	9,400.00	\$	8,150.00
\$	59,842.00	\$	68,840.00	\$	53,500.00

GROUP D IFB 17-0573BLS LABOR RATE 3-YR AGREEMENT "AS REQUIRED"				Creative Power Solutions	
GRP "D"	Description	Estimated Annual Quantity	Unit of Measure	Unit Rate	Extended Cost
1	Initial Call Out Charge for Repairs, per event (M-F, 8-5)	5	Each	\$ 1.00	\$ 5.00
2	Regular Hour - Labor Rate for repairs as directed (M-F, 8-5); (on site time only, no travel charges allowable)	25	Hour	\$ 115.00	\$ 2,875.00
3	Initial Call Out Charge for Repairs, per event (hours other than M-F, 8-5); including weekends and holidays	2	Each	\$ 2.00	\$ 4.00
4	Overtime Hour - Labor Rate for Repairs (hours other than M-F, 8-5); including weekends and holidays; (on site time only, no travel charges allowable)	10	Hour	\$ 170.00	\$ 1,700.00
TOTAL LABOR RATE (Group D, items 1-4)					\$ 4,584.00

GROUP E IFB 17-0573BLS MATERIAL COST/REPAIR PARTS 3-YR AGREEMENT "AS REQUIRED"					
GRP "E"	Description	Estimated Parts Amount	Markup --- or --- Discount	Extended Cost	
1	Vendor Cost plus a % markup from published MSRP price list; (original parts invoice must be provided with invoice for verification)	\$ 2,500.00	x 15%	\$	2,875.00
OR					
2	Percentage discount from published MSRP price list; (original parts invoice must be provided with invoice for verification)	(original \$ 2,500.00	x % =	N/A	

Fakouri Elec Engr., Inc.		Jantech Services Inc.		UP Systems of FL Corp.		Weissco Power LLC	
Unit Rate	Extended Cost	Unit Rate	Extended Cost	Unit Rate	Extended Cost	Unit Rate	Extended Cost
\$ 112.00	\$ 560.00	\$ -	\$ -	\$ 300.00	\$ 1,500.00	\$ 175.00	\$ 875.00
\$ 123.00	\$ 3,075.00	\$ 120.00	\$ 3,000.00	\$ 100.00	\$ 2,500.00	\$ 80.00	\$ 2,000.00
\$ 120.00	\$ 240.00	\$ -	\$ -	\$ 420.00	\$ 840.00	\$ 175.00	\$ 350.00
\$ 172.00	\$ 1,720.00	\$ 180.00	\$ 1,800.00	\$ 140.00	\$ 1,400.00	\$ 115.00	\$ 1,150.00
	\$ 5,595.00		\$ 4,800.00		\$ 6,240.00		\$ 4,375.00

Markup --- or--- Discount	Extended Cost	Markup --- or--- Discount	Extended Cost	Markup --- or--- Discount	Extended Cost	Markup --- or--- Discount	Extended Cost
10%	\$ 2,750.00	15%	\$ 2,875.00	10%	\$ 2,750.00	15%	\$ 2,875.00
OR				OR			
22%	\$ 1,950.00	___ % =	N/A	10%	\$ 2,750.00	___ % =	N/A

Fakouri Electrical Engr., Inc.

Rnacho Santa Margarita, CA

Maintenance	Maintenance	Maintenance	Maintenance			ANNUAL Maintenance Cost
1 st Quarter	2nd Quarter	3rd Quarter	4th Quarter			
March	June	September	December	=		
\$ 1,034.00	\$ 1,034.00	\$ 1,034.00	\$ 1,034.00	=	\$ 4,136.00	
\$ 1,223.00	\$ 1,223.00	\$ 1,223.00	\$ 1,223.00	=	\$ 4,892.00	
\$ 496.00	\$ 496.00	\$ 496.00	\$ 496.00	=	\$ 1,984.00	
\$ 477.00	\$ 477.00	\$ 477.00	\$ 477.00	=	\$ 1,908.00	
\$ 1,958.00	\$ 1,958.00	\$ 1,958.00	\$ 1,958.00	=	\$ 7,832.00	
\$ 821.00	\$ 821.00	\$ 821.00	\$ 821.00	=	\$ 3,284.00	
\$ 477.00	\$ 477.00	\$ 477.00	\$ 477.00	=	\$ 1,908.00	
\$ 323.00	\$ 323.00	\$ 323.00	\$ 323.00	=	\$ 1,292.00	
\$ 323.00	\$ 323.00	\$ 323.00	\$ 323.00	=	\$ 1,292.00	
\$ 477.00	\$ 477.00	\$ 477.00	\$ 477.00	=	\$ 1,908.00	
\$ 477.00	\$ 477.00	\$ 477.00	\$ 477.00	=	\$ 1,908.00	
\$ 483.00	\$ 483.00	\$ 483.00	\$ 483.00	=	\$ 1,932.00	
\$ 483.00	\$ 483.00	\$ 483.00	\$ 483.00	=	\$ 1,932.00	
\$ 477.00	\$ 477.00	\$ 477.00	\$ 477.00	=	\$ 1,908.00	
\$ 477.00	\$ 477.00	\$ 477.00	\$ 477.00	=	\$ 1,908.00	
\$ 496.00	\$ 496.00	\$ 496.00	\$ 496.00	=	\$ 1,984.00	
\$ 559.00	\$ 559.00	\$ 559.00	\$ 559.00	=	\$ 2,236.00	
\$ 1,227.00	\$ 1,227.00	\$ 1,227.00	\$ 1,227.00	=	\$ 4,908.00	
					\$ 49,152.00	

[illegible][illegible]

UP Systems of Florida Corporation

Oldsmar, FL

Maintenance	Maintenance	Maintenance	Maintenance	ANNUAL Maintenance Cost	
1 st Quarter	2nd Quarter	3rd Quarter	4th Quarter		
March	June	September	December	=	
\$ 1,500.00	\$ 750.00	\$ 1,500.00	\$ 750.00	=	\$ 4,500.00
\$ 1,500.00	\$ 750.00	\$ 1,500.00	\$ 750.00	=	\$ 4,500.00
\$ 750.00	\$ 375.00	\$ 750.00	\$ 375.00	=	\$ 2,250.00
\$ 750.00	\$ 375.00	\$ 750.00	\$ 375.00	=	\$ 2,250.00
\$ 1,500.00	\$ 750.00	\$ 1,500.00	\$ 750.00	=	\$ 4,500.00
\$ 750.00	\$ 375.00	\$ 750.00	\$ 375.00	=	\$ 2,250.00
\$ 750.00	\$ 375.00	\$ 750.00	\$ 375.00	=	\$ 2,250.00
\$ 500.00	\$ 250.00	\$ 500.00	\$ 250.00	=	\$ 1,500.00
\$ 500.00	\$ 250.00	\$ 500.00	\$ 250.00	=	\$ 1,500.00
\$ 500.00	\$ 250.00	\$ 500.00	\$ 250.00	=	\$ 1,500.00
\$ 500.00	\$ 250.00	\$ 500.00	\$ 250.00	=	\$ 1,500.00
\$ 500.00	\$ 250.00	\$ 500.00	\$ 250.00	=	\$ 1,500.00
\$ 500.00	\$ 250.00	\$ 500.00	\$ 250.00	=	\$ 1,500.00
\$ 500.00	\$ 250.00	\$ 500.00	\$ 250.00	=	\$ 1,500.00
\$ 750.00	\$ 375.00	\$ 750.00	\$ 375.00	=	\$ 2,250.00
\$ 750.00	\$ 375.00	\$ 750.00	\$ 375.00	=	\$ 2,250.00
\$ 1,500.00	\$ 750.00	\$ 1,500.00	\$ 750.00	=	\$ 4,500.00
\$ 750.00	\$ 375.00	\$ 750.00	\$ 375.00	=	\$ 2,250.00
\$ 750.00	\$ 375.00	\$ 750.00	\$ 375.00	=	\$ 2,250.00
\$ 1,500.00	\$ 750.00	\$ 1,500.00	\$ 750.00	=	\$ 4,500.00
\$ 43,500.00					

Weissco Power LLC

Califon, NJ

Maintenance	Maintenance	Maintenance	Maintenance	ANNUAL Maintenance Cost	
1 st Quarter	2nd Quarter	3rd Quarter	4th Quarter		
March	June	September	December	=	
\$ 1,000.00	\$ 250.00	\$ 1,000.00	\$ 250.00	=	\$ 2,500.00
\$ 1,000.00	\$ 250.00	\$ 1,000.00	\$ 250.00	=	\$ 2,500.00
\$ 175.00	\$ 175.00	\$ 175.00	\$ 175.00	=	\$ 700.00
\$ 175.00	\$ 175.00	\$ 175.00	\$ 175.00	=	\$ 700.00
\$ 900.00	\$ 900.00	\$ 900.00	\$ 900.00	=	\$ 3,600.00
\$ 325.00	\$ 325.00	\$ 325.00	\$ 325.00	=	\$ 1,300.00
\$ 175.00	\$ 175.00	\$ 175.00	\$ 175.00	=	\$ 700.00
\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	=	\$ 500.00
\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	=	\$ 500.00
\$ 175.00	\$ 175.00	\$ 175.00	\$ 175.00	=	\$ 700.00
\$ 175.00	\$ 175.00	\$ 175.00	\$ 175.00	=	\$ 700.00
\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	=	\$ 500.00
\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	=	\$ 500.00
\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	=	\$ 500.00
\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	=	\$ 500.00
\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	=	\$ 800.00
\$ 325.00	\$ 325.00	\$ 325.00	\$ 325.00	=	\$ 1,300.00
\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	=	\$ 1,000.00
					\$ 19,500.00

GROUP B		IFB 17-0573BLS	Battery String	Creative Power Solutions, Inc.
PROPERTY MANAGEMENT (locations 1-15)		Replacements (FIRST YEAR)		
2017 through March 2018				
REPLACE ALL - October				
REPLACEMENT COSTS FOR EACH PROPERTY MANAGEMENT LOCATION WITHIN THE FIRST YEAR				
GRP "B"	Locations	Quantity/Batteries	Unit Cost	One time Battery Replacement Cost (first yr)
1	County Administration Bldg	80	\$ 160.73	\$ 12,858.40
2	Desoto Center (MSO)	60	\$ 160.73	\$ 9,643.80
3	Central Records Building (GTE)	48	\$ 79.81	\$ 3,830.88
4	Detention Facility (MSO Jail)	17	\$ 112.72	\$ 1,916.24
5	Public Safety - EOC	320	\$ 222.50	\$ 71,200.00
6	Judicial Center (UPS Room)	80	\$ 143.83	\$ 11,506.40
7	Judicial Center (Command Center)	160	\$ 27.56	\$ 4,409.60
8	Duette Radio Tower	40	\$ 27.56	\$ 1,102.40
9	Myakka City Radio Tower	40	\$ 27.56	\$ 1,102.40
10	East Bradenton Radio Tower	80	\$ 27.56	\$ 2,204.80
11	CR 675 Radio Tower	30	\$ 27.56	\$ 826.80
12	North West Water Tower	80	\$ 27.56	\$ 2,204.80
13	Cortez Water Tank	80	\$ 27.56	\$ 2,204.80
14	Buffalo Creek Water Tower	80	\$ 27.56	\$ 2,204.80
15	CIPD - Child Protective Investigation Division	30	\$ 27.56	\$ 826.80
UTILITIES (locations 16-18) REPLACE "AS REQUIRED" ONLY				
NOTE: pricing firm for first year only				
16	Southeast Water Reclamation Facility	48	\$ 27.56	\$ 1,322.88
17	Central Laboratory	40	\$ 112.72	\$ 4,508.80
18	Water Treatment Plant Facility; Toshiba	120	\$ 27.56	\$ 3,307.20
	Water Treatment Plant Facility; Gamatronics	96	\$ 27.56	\$ 2,645.76
	Water Treatment Plant Facility; Control Power	10	\$ 143.83	\$ 1,438.30
TOTAL ONE TIME BATTERY REPLACEMENT COSTS (Group B, items 1-18)				\$ 141,265.86

Fakouri Electrical Engrt., Inc.
Rancho Santa Margarita, CA

Jantech Services Inc.
Odessa, FL

Unit Cost		One time Battery Replacement Cost (first yr)		Unit Cost		One time Battery Replacement Cost (first yr)	
\$	193.78	\$	15,502.40	\$	172.03	\$	13,762.40
\$	193.78	\$	11,626.80	\$	176.60	\$	10,596.00
\$	156.00	\$	7,488.00	\$	100.24	\$	4,811.52
\$	130.00	\$	2,210.00	\$	122.67	\$	2,085.39
\$	260.00	\$	83,200.00	\$	244.72	\$	78,310.40
\$	180.15	\$	14,412.00	\$	151.17	\$	12,093.60
\$	42.25	\$	6,760.00	\$	32.05	\$	5,128.00
\$	42.25	\$	1,690.00	\$	32.83	\$	1,313.20
\$	42.25	\$	1,690.00	\$	32.83	\$	1,313.20
\$	62.85	\$	5,028.00	\$	28.77	\$	2,301.60
\$	42.25	\$	1,267.50	\$	36.58	\$	1,097.40
\$	42.25	\$	3,380.00	\$	28.77	\$	2,301.60
\$	62.85	\$	5,028.00	\$	28.77	\$	2,301.60
\$	42.25	\$	3,380.00	\$	28.77	\$	2,301.60
\$	42.25	\$	1,267.50	\$	36.58	\$	1,097.40
\$	52.00	\$	2,496.00	\$	30.96	\$	1,486.08
\$	172.00	\$	6,880.00	\$	134.13	\$	5,365.20
\$	42.25	\$	5,070.00	\$	34.08	\$	4,089.60
\$	42.25	\$	4,056.00	\$	35.12	\$	3,371.52
\$	180.15	\$	1,801.50	\$	184.29	\$	1,842.90
\$		\$	184,233.70	\$		\$	156,970.21

UP Systems of Florida Corporation Oldsmar, FL			Weissco Power LLC Califon, NJ		
Unit Cost		One time Battery Replacement Cost (first yr)	Unit Cost		One time Battery Replacement Cost (first yr)
\$	220.00	\$ 17,600.00	\$	165.00	\$ 13,200.00
\$	220.00	\$ 13,200.00	\$	144.00	\$ 8,640.00
\$	132.00	\$ 6,336.00	\$	90.00	\$ 4,320.00
\$	280.00	\$ 4,760.00	\$	20.00	\$ 340.00
\$	205.00	\$ 65,600.00	\$	231.00	\$ 73,920.00
\$	50.00	\$ 4,000.00	\$	125.00	\$ 10,000.00
\$	50.00	\$ 8,000.00	\$	25.00	\$ 4,000.00
\$	50.00	\$ 2,000.00	\$	18.00	\$ 720.00
\$	50.00	\$ 2,000.00	\$	20.00	\$ 800.00
\$	50.00	\$ 4,000.00	\$	20.00	\$ 1,600.00
\$	50.00	\$ 1,500.00	\$	18.00	\$ 540.00
\$	50.00	\$ 4,000.00	\$	20.00	\$ 1,600.00
\$	50.00	\$ 4,000.00	\$	20.00	\$ 1,600.00
\$	50.00	\$ 4,000.00	\$	20.00	\$ 1,600.00
\$	50.00	\$ 1,500.00	\$	20.00	\$ 600.00
\$	50.00	\$ 2,400.00	\$	20.00	\$ 960.00
\$	155.00	\$ 6,200.00	\$	115.00	\$ 4,600.00
\$	50.00	\$ 6,000.00	\$	20.00	\$ 2,400.00
\$	50.00	\$ 4,800.00	\$	18.00	\$ 1,728.00
\$	205.00	\$ 2,050.00	\$	125.00	\$ 1,250.00
\$		\$ 163,946.00	\$		\$ 134,418.00