

# MANATEE COUNTY GOVERNMENT INTENT TO AWARD

<b>SUBJECT</b>	Photovoltaics (PV) Solar System Services	<b>DATE POSTED</b>	MC <u>✓ SE 8/5/16</u> CC <u>N/A</u>
<b>PURCHASING REPRESENTATIVE</b>	Olga Valcich, Ext 3055	<b>DATE CONTRACT SHALL BE AWARDED</b>	
<b>DEPARTMENT</b>	Property Management Department / Tom Roberts, Ext. 3049	<b>CONSEQUENCES IF DEFERRED</b>	
<b>SOLICITATION</b>	RFQ#16-1572OV, (R063439)	<b>AUTHORIZED BY DATE</b>	<u>William H. Walker</u> Melissa Wendel August, <u>5</u> , 2016

### NOTICE OF INTENT TO AWARD

Notice of Intent to Award, Request for Quotation #16-1572OV, Photovoltaics (PV) Solar System Services to the lowest, responsive, responsible quoter, Alternative Energy Services, Inc., Titusville, FL.

### ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws

### BACKGROUND/DISCUSSION

- It is the intent of the Award to establish an annual Blanket Purchase Order to obtain the services of an Electrical Contractor and / or a Certified Solar Contractor (CV) who will maintain, repair and install Photovoltaics (PV) Solar Systems on "an as needed basis" within the County.
- The term of the agreement is twelve (12) months, with four (4) additional twelve (12) month renewal options, not to exceed total agreement duration of sixty (60) months.
- The annual estimated expenditure is \$10,000.00.
- The County solicited Request for Quotation #16-1572OV from May 27, 2016 through July 14, 2016.
- Notice of RFQ#16-1572OV was directly solicited to nineteen (19) contractors and also solicited on My manatee.org and the Manatee County Chamber.
- Three (3) quotes were received and two (2) no quotes. A copy of the tabulation is attached for review.
- See Background discussion continued on page 2.

<b>ATTACHMENTS</b> (List in order of attached)	Tabulation	<b>FUNDING SOURCE</b> (Acct Number & Name)	Funds verified: Acct 0010020504- 534000/ General Funds
<b>COST</b>	\$59,099.40	<b>AMT/FREQ OF RECURRING COSTS</b> (Attach Fiscal Impact Statement)	

**RFQ#16-1572OV / Photovoltaics (PV) Solar System Services**

**Quoter:**

Alternative Energy Services, Inc., Titusville, FL  
Brilliant Harvest LLC, Sarasota, FL  
Mirasol Fafco Solar, Inc., Sarasota, FL

**Quote Offer:**

\$ 59,099.40  
\$175,540.00  
\$ 99,935.00

Two (2) No Quotes were received from Abate Energy Group, Sarasota, FL and Mader Electric, Inc., Bradenton, FL

On July 26, 2016, a recommendation was received via email from Property Management Department to award a Blanket Purchase Order to Alternative Energy Services, Titusville, FL, the responsive, responsible low bidder based on the time and material quote submitted.

RFQ16-1572OV, Photovoltaics (PV) Solar System Services / Req No. R063439		Alternative Energy Services, Inc., 1415 Chaffee Drive, Titusville, FL 32780 / (407)379-1710		Brilliant Harvest, LLC, 1718 Independence Blvd., Unit "D", Sarasota, FL (941)359- 3700		Mirasol Fafco Solar, Inc., 5638 Jason Lee Pl, Sarasota, FL 34233 (941)484-0130				
Regular Repairs / Maintenance Services - Charge per Hour for Labor as directed during normal business hours, as agreed by Contractor and the County. This shall include any troubleshooting requested by the County. (HRS: M - F: 8:00 am to 5:00 pm)										
ITEM NO.	DESCRIPTION	UNIT PRICE	ESTIMATED QUANTITY / HOURS	EXTENDED PRICE	UNIT PRICE	ESTIMATED QUANTITY / HOURS	EXTENDED PRICE	UNIT PRICE	ESTIMATED QUANTITY / HOURS	EXTENDED PRICE
1	ELECTRICIAN	\$40.89	240	\$9,813.60	\$125.00	240	\$30,000.00	\$85.00	240	\$20,400.00
2	CERTIFIED SOLAR CONTRACTOR (CVC)	\$44.94	240	\$10,785.60	\$125.00	240	\$30,000.00	\$65.00	240	\$15,600.00
3	HELPER	\$30.74	240	\$7,377.60	\$75.00	240	\$18,000.00	\$35.00	240	\$8,400.00
OVERTIME / REPAIRS / MAINTENANCE SERVICES (Charge per Hour for Labor as directed during Overtime Hours, as agreed to by Contractor and the County. (Hours other than M- F 8:00 am to 5:00 pm)										
4	ELECTRICIAN	\$54.79	40	\$2,191.60	\$187.50	40	\$7,500.00	\$127.50	40	\$5,100.00
5	CERTIFIED SOLAR CONTRACTOR (CVC)	\$60.40	40	\$2,416.00	\$187.50	40	\$7,500.00	\$87.50	40	\$3,900.00
6	HELPER	\$40.79	40	\$1,631.60	\$112.50	40	\$4,500.00	\$52.50	40	\$2,100.00
NEW INSTALLATIONS - Performed during normal business hours (HRS: M - F 8:00 am to 5:00 pm)										
7	ELECTRICIAN	\$36.16	240	\$8,678.40	\$125.00	240	\$30,000.00	\$85.00	240	\$20,400.00
8	CERTIFIED SOLAR CONTRACTOR (CVS)	\$39.45	240	\$9,468.00	\$125.00	240	\$30,000.00	\$85.00	240	\$15,600.00
9	HELPER	\$27.95	240	\$6,708.00	\$75.00	240	\$18,000.00	\$35.00	240	\$8,400.00
MATERIAL COSTS FOR PARTS AND EQUIPMENT (AS REQUIRED / AS NEEDED BASIS)										
10	CONTRACTOR'S COST PLUS % MARKUP	14%	100	\$14.00	40%	100	\$40.00	35%	100	\$35.00
11	% DISCOUNT FROM PUBLISHED PRICE LIST	15%	100	\$15.00	0%	100	\$0.00	0%	100	\$0.00
TOTAL QUOTE PRICE FOR AWARD PURPOSES: (Sum of Extended Prices for Items 1 through 11:				\$59,099.40			\$175,540.00			\$99,935.00
ACKNOWLEDGEMENT NO. 1				YES			YES			YES
VERIFY LICENSE		Yes - (Solar) CVC 56877 AND ELECTRICAL EC13004027 (Copy of Licenses attached)			Yes, (Solar) CVC 56791 (Copy of License attached)			Yes, (Solar) CVC56687 (Verified thru myflorida.com., License Portal - License Search)		
QUESTIONNAIRE & REFERENCES		Yes			Yes			Yes		
PUBLIC CONTRACTING & ENVIRONMENTAL CRIMES FORM		Yes			Yes			Yes		
INSURANCE REQUIREMENTS COMPLIANCE SUBMITTAL		Yes			Yes			Yes		
TABULATION PREPARED BY:		Alan J. Alciach 8/5/2016								
TABULATION REVIEWED BY:		John P. [Signature] 8-5-16								

Attachment "B"

STATEMENT OF NO QUOTE

If you do not intend to bid please return this form immediately to:

Manatee County Purchasing  
1112 Manatee Avenue West, Suite 803  
Bradenton, Florida 34205

MANATEE COUNTY  
PURCHASING  
2016 JUN 7 PM 8 3

We, the undersigned, have declined to bid on RFQ No.: 16-1572OV, Photovoltaics (PV) Solar System Services for the following reason(s):

- Specifications too restrictive, i.e., geared toward one brand or manufacturer.
- Insufficient time to respond
- We do not offer this product or service
- Our schedule would not permit us to perform
- Unable to meet specifications
- Unable to meet Bond requirement
- Specifications unclear (explain below)
- Unable to meet insurance requirements
- Remove us from your "Bidders List"
- Other (specify below)

REMARKS: not prepared at this time.

We understand that if we do not submit a Bid and this Statement of No Bid is not executed and returned, our name may be deleted from your Bidders List for this commodity or service.

Company Name: Abate Energy Group

Company Address: 8223 Blaikie Ct. Sara, FL 34240

Telephone: 941-227-4089

Date: 06-02-16

Signature: Karen Potter

Karen Potter  
(Print or type name and title of above signer)

*No Quote*

FAX (941) 749-3034  
Attn: Olga Valcich

Attachment "B"

STATEMENT OF NO QUOTE

If you do not intend to bid please return this form immediately to:

Manatee County Purchasing  
1112 Manatee Avenue West, Suite 603  
Bradenton, Florida 34205

We, the undersigned, have declined to bid on RFQ No.: 16-15720V, Photovoltaics (PV) Solar System Services for the following reason(s):

- Specifications too restrictive, i.e., geared toward one brand or manufacturer.
- Insufficient time to respond
- We do not offer this product or service
- Our schedule would not permit us to perform
- Unable to meet specifications
- Unable to meet Bond requirement
- Specifications unclear (explain below)
- Unable to meet Insurance requirements
- Remove us from your "Bidders List"
- Other (specify below)

REMARKS:

We understand that if we do not submit a Bid and this Statement of No Bid is not executed and returned, our name may be deleted from your Bidders List for this commodity or service.

Company Name: Mader Electric Inc.

Company Address: 7260 15th Street East

Telephone: (941) 915-4606

Date: 7-7-16

Signature: James C. Seidenfaden

James C. Seidenfaden  
(Print or type name and title of above signer)

NO Quote