

MANATEE COUNTY GOVERNMENT

INTENT TO AWARD

SUBJECT Sale of Wastewater Biosolids	DATE POSTED MC _____ DS _____ CC _____
PURCHASING REPRESENTATIVE Deborah Carey-Reed, 941/749-3074	DATE CONTRACT SHALL BE AWARDED Seven days after date Posted.
DEPARTMENT Jeff Streitmatter III, Public Works William Lorenzo, PW Project Mgr	CONSEQUENCES IF DEFERRED N/A
SOLICITATION IFB #16-1069DC	AUTHORIZED BY DATE Melissa Wendel, CPPO June 30, 2016

NOTICE OF INTENT TO AWARD

Notice of Intent to Award and simultaneous execution of Agreement No. 16-1069DC for the Sale of Wastewater Biosolids to the highest responsive and responsible bidder, Keen Farm & Grove Service, Inc., Parrish, Florida, at a payment to the County of \$33.00 per ton for the purchase, collection, and proper disposal of wastewater residuals (Class AA Pellets) for a contract term of three (3) years with three (3) optional one year renewals.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws

BACKGROUND/DISCUSSION

- Wastewater biosolids are generated during the biological wastewater treatment process. The chemical makeup of the material can be processed and utilized (in accordance with the Florida Department of Environmental Protection Regulations) as a fertilizer or soil amendment in lieu of the commonly blended commercial fertilizers. Manatee County's objective to promote resource recovery is achieved by marketing this material and reducing the pollutant impact on the environment, including adding waste to the County Landfill.
- Under normal operations an average of 15 to 30 tons of biosolids is estimated to be collected each day from the Manatee County Utilities Southeast Regional Water Reclamation Facility Biosolids Dryer Facility. The service shall be on an as required basis and the County does not guarantee the quantity to be collected or warrant the usefulness of the collected material.
- Formal competitive sealed bid procedures were followed resulting in a total of two (2) bidders submitting a sealed bid for consideration per the following:
Keen Farm & Grove, Palmetto FL @ \$33.00/ton Synagro-WWT, Inc, Bartow FL @ \$10.57/ton
- Memorandum from the Utilities Department recommends award of this service agreement to Keen Farm & Grove Service, Inc. Keen has been the contractor for the past four (4) years, performing satisfactory with no environmental issues and collecting 14,154.51 tons of material at \$30 per ton for a total revenue collected of \$424,635.30.

ATTACHMENTS (List in order of attached) <ul style="list-style-type: none"> • Utilities Dept Recommendation • Tabulation 	FUNDING SOURCE (Acct Number & Name) <input type="checkbox"/> N/A <input type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds
COST Revenue Agreement	AMT/FREQ OF RECURRING COSTS (Attach Fiscal Impact Statement) N/A

MEMORANDUM

To: Melissa Wendel, Purchasing Official
From: C. Mike Gore, Utilities Director *[Signature]* 5/16/16
Date: May 13, 2016
Subject: Sale of Wastewater Biosolids Note: IFB #16-1069DC



Please accept this memorandum as request to award the referenced agreement to Keen Farm & Grove Services, Inc.

The Utilities Department has a need for a contractor for the purchase, collection and proper disposal of the biosolids produced from their wastewater treatment processes at their Biosolids Dryer Facility. Keen Farm & Grove Services, Inc. has been evaluated by staff to be the most responsive bidder, offering the highest purchase price for these services. It is anticipated that a revenue of approximately \$95,000.00 per year will be generated as a result of this agreement.

Thank you for your attention to this matter. Please contact Jeff Goodwin, Wastewater Division Manager, at ext. 5235 should you require additional information.

cc email only: Jeff Goodwin, Wastewater Division Manager
Heather Dilldine, Utilities Financial Manager
Chuck Froman, WW Plant Superintendent
Chris Collins, Biosolids Dryer Supervisor
Deborah Carey-Reed, Contract Specialist

MANATEE COUNTY
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PURCHASING

Utilities
Wastewater Division
4410 66th Street West, Bradenton, FL 34210
Phone number: (941) 792-8811

MANATEE COUNTY
SALE OF WASTEWATER BIOSOLIDS
IFB #16-1069DC

TABULATION

Sale of biosolids to the highest, responsive, responsible Bidder per the Offer to be paid to the County per ton of biosolids collected.	KEEN FARM & GROVE Palmetto FL	SYNAGRO-WWT, INC. Bartow FL
	\$33.00 per ton	\$10.57 per ton

/dcr