

MANATEE COUNTY GOVERNMENT INTENT TO AWARD

| | | | |
|----------------------------------|--|---------------------------------------|---|
| SUBJECT | Electric Motor and Submersible Pump Repair and Rewind Services | DATE POSTED | MC 5/5/15 ✓ SE DS 5/15/15 ✓ SE CC N/A |
| PURCHASING REPRESENTATIVE | Chris Daley, 749-3048 | DATE CONTRACT SHALL BE AWARDED | Seven days after the date Posted |
| DEPARTMENT | County Wide | CONSEQUENCES IF DEFERRED | Delay in project |
| SOLICITATION | IFB #14-2868CD | AUTHORIZED BY DATE | Melissa Wendel, CPPPO, Purchasing Official May 5 2015 |

NOTICE OF INTENT TO AWARD

Notice of Intent to Award, Invitation for Bid # 14-2868CD, Electric Motor and Submersible Pump Repair and Rewind Services, on an as required basis, to the lowest, responsive, responsible multiple bidders, for an estimated three year contract amount of \$600,000.00:

John Mader Enterprises, Inc., Ft. Myers, FL CEC Motor & Utility Services, Palmetto, FL

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws

BACKGROUND/DISCUSSION

- This annual contract is for County-Wide use, on an as required basis, for the procurement of electric motor and submersible pump repair and rewind services at various locations within Manatee County for a three (3) year period with two (2) twelve (12) month renewal periods not to exceed total contract duration of sixty (60) months. It is the intent to place orders with the lowest priced bidder for the type of electric motor and/or submersible pump repair services required, but in the event of an urgent immediate need and the lowest priced bidder is unavailable, County staff may contact the next lowest bidder. Formal competitive sealed bid procedures were followed resulting in a total of four (4) bidders submitting a sealed bid for consideration:

| <u>Collier County</u> | <u>Total Estimated Annual for Bid Award Purposes</u> |
|------------------------------|--|
| John Mader Enterprises, Inc. | \$187,715.00 |
| | |
| <u>Manatee County</u> | |
| CEC Motor & Utility Services | \$211,825.00 |
| Mader Electric, Inc. | \$579,522.00 |
| | |
| <u>Sarasota County</u> | |
| Electro Mechanical South | \$650,263.00 |

- The basis of award, as stated in the IFB documents, was to the two (2) responsive and responsible multiple bidders having the lowest total for Bid award purposes listed on the Bid Form.
- The primary goal of this contract is for the speedy acquisition of electric motor and submersible pump repair services. This is not an exclusive agreement for the purchase of new replacement motors and/or submersible pumps, and County staff may choose to obtain quotes outside of this agreement for the purchase of any new replacement motors and/or submersible pumps.
- The procurement of these services is funded from various funding sources such as General Fund, Utility Fund, etc..., with various operating accounts for each Department.

| | |
|---|---|
| ATTACHMENTS (List in order of attached) | FUNDING SOURCE (Acct Number & Name) |
| • Tabulation | Various <input type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds |
| COST Estimated \$600,000.00 | AMT/FREQ OF RECURRING COSTS N/A (Attach Fiscal Impact Statement) |

TABULATION
IFB #14-2868CD- ELECTRIC MOTOR AND SUBMERSIBLE PUMP REPAIR AND REWIND SERVICES

| | | | |
|---|---|--|--|
| John Mader Enterprises, Inc. 18161 N. Tamiami Tr. N. Ft Myers, FL 33903 | CEC Motor & Utility Services 1751 12th Street East Palmetto, FL 34221 | Mader Electric Inc. 7260 15th Street East Sarasota, FL 34243 | Electro Mechanical South 1575 Cattlemen Road #133 Sarasota, FL 34232 |
|---|---|--|--|

| ITEM NO. | DESCRIPTION | U/M | EST. QTY. | UNIT PRICE | EXTENDED PRICE |
|----------|---|------|-----------|------------|----------------|------------|----------------|------------|----------------|------------|----------------|
| | GROUP A- MOTOR ONLY | | | | | | | | | | |
| 1 | 0-10 HP, 900 RPM | | | | | | | | | | |
| a | Recondition | Each | 5 | \$25.00 | \$125.00 | \$113.00 | \$565.00 | \$410.00 | \$2,050.00 | \$393.00 | \$1,965.00 |
| b | Rewind | Each | 3 | \$100.00 | \$300.00 | \$377.00 | \$1,131.00 | \$778.00 | \$2,334.00 | \$819.00 | \$2,457.00 |
| 2 | 0-10 HP, 1200 RPM | | | | | | | | | | |
| a | Recondition | Each | 5 | \$25.00 | \$125.00 | \$106.00 | \$530.00 | \$355.00 | \$1,775.00 | \$370.00 | \$1,850.00 |
| b | Rewind | Each | 3 | \$100.00 | \$300.00 | \$354.00 | \$1,062.00 | \$585.00 | \$1,755.00 | \$616.00 | \$1,848.00 |
| 3 | 0-10 HP, 1800 RPM | | | | | | | | | | |
| a | Recondition | Each | 15 | \$25.00 | \$375.00 | \$90.00 | \$1,350.00 | \$295.00 | \$4,425.00 | \$283.00 | \$4,245.00 |
| b | Rewind | Each | 10 | \$100.00 | \$1,000.00 | \$301.00 | \$3,010.00 | \$448.00 | \$4,480.00 | \$472.00 | \$4,720.00 |
| 4 | 0-10 HP, Explosion Proof, 1800 RPM | | | | | | | | | | |
| a | Recondition | Each | 5 | \$25.00 | \$125.00 | \$96.00 | \$480.00 | \$295.00 | \$1,475.00 | \$360.00 | \$1,800.00 |
| b | Rewind | Each | 3 | \$100.00 | \$300.00 | \$320.00 | \$960.00 | \$627.00 | \$1,881.00 | \$610.00 | \$1,830.00 |
| 5 | 0-10 HP, 3600 RPM | | | | | | | | | | |
| a | Recondition | Each | 10 | \$25.00 | \$250.00 | \$92.00 | \$920.00 | \$295.00 | \$2,950.00 | \$297.00 | \$2,970.00 |
| b | Rewind | Each | 5 | \$100.00 | \$500.00 | \$308.00 | \$1,540.00 | \$494.00 | \$2,470.00 | \$510.00 | \$2,550.00 |
| 6 | 10.1 to 15 HP, 1800 RPM | | | | | | | | | | |
| a | Recondition | Each | 5 | \$25.00 | \$125.00 | \$104.00 | \$520.00 | \$354.00 | \$1,770.00 | \$345.00 | \$1,725.00 |
| b | Rewind | Each | 5 | \$100.00 | \$500.00 | \$349.00 | \$1,745.00 | \$546.00 | \$2,730.00 | \$574.00 | \$2,870.00 |
| 7 | 15.1 to 20 HP, 1200 RPM | | | | | | | | | | |
| a | Recondition | Each | 10 | \$25.00 | \$250.00 | \$132.00 | \$1,320.00 | \$410.00 | \$4,100.00 | \$376.00 | \$3,760.00 |
| b | Rewind | Each | 10 | \$100.00 | \$1,000.00 | \$441.00 | \$4,410.00 | \$791.00 | \$7,910.00 | \$834.00 | \$8,340.00 |
| 8 | 15.1 to 20 HP, 1800 RPM | | | | | | | | | | |
| a | Recondition | Each | 5 | \$25.00 | \$125.00 | \$117.00 | \$585.00 | \$354.00 | \$1,770.00 | \$376.00 | \$1,880.00 |
| b | Rewind | Each | 5 | \$100.00 | \$500.00 | \$390.00 | \$1,950.00 | \$626.00 | \$3,130.00 | \$660.00 | \$3,300.00 |
| 9 | 20.1 to 25 HP, 1800 RPM | | | | | | | | | | |
| a | Recondition | Each | 5 | \$25.00 | \$125.00 | \$130.00 | \$650.00 | \$410.00 | \$2,050.00 | \$419.00 | \$2,095.00 |
| b | Rewind | Each | 5 | \$100.00 | \$500.00 | \$436.00 | \$2,180.00 | \$715.00 | \$3,575.00 | \$745.00 | \$3,725.00 |
| 10 | 25.1 to 30 HP, 1800 RPM | | | | | | | | | | |
| a | Recondition | Each | 10 | \$100.00 | \$1,000.00 | \$135.00 | \$1,350.00 | \$410.00 | \$4,100.00 | \$476.00 | \$4,760.00 |
| b | Rewind | Each | 10 | \$400.00 | \$4,000.00 | \$451.00 | \$4,510.00 | \$824.00 | \$8,240.00 | \$858.00 | \$8,580.00 |
| 11 | 25.1 to 30 HP, 3600 RPM | | | | | | | | | | |
| a | Recondition | Each | 5 | \$75.00 | \$375.00 | \$136.00 | \$680.00 | \$410.00 | \$2,050.00 | \$490.00 | \$2,450.00 |
| b | Rewind | Each | 2 | \$225.00 | \$450.00 | \$456.00 | \$912.00 | \$907.00 | \$1,814.00 | \$956.00 | \$1,912.00 |

TABULATION
IFB #14-2868CD- ELECTRIC MOTOR AND SUBMERSIBLE PUMP REPAIR AND REWIND SERVICES

| | | | |
|---|---|--|--|
| John Mader Enterprises, Inc. 18161 N. Tamiami Tr. N. Ft Myers, FL 33903 | CEC Motor & Utility Services 1751 12th Street East Palmetto, FL 34221 | Mader Electric Inc. 7260 15th Street East Sarasota, FL 34243 | Electro Mechanical South 1575 Cattlemen Road #133 Sarasota, FL 34232 |
|---|---|--|--|

| ITEM NO. | DESCRIPTION | U/M | EST. QTY. | UNIT PRICE | EXTENDED PRICE |
|----------|--------------------------------------|------|-----------|------------|----------------|------------|----------------|------------|----------------|------------|----------------|
| 12 | 20 to 40 HP, DUAL SPEED, 700/900 RPM | | | | | | | | | | |
| a | Recondition | Each | 1 | \$75.00 | \$75.00 | \$238.00 | \$238.00 | \$594.00 | \$594.00 | \$860.00 | \$860.00 |
| b | Rewind | Each | 1 | \$225.00 | \$225.00 | \$795.00 | \$795.00 | \$1,562.00 | \$1,562.00 | \$1,434.00 | \$1,434.00 |
| 13 | 30.1 to 40 HP, 1800 RPM | | | | | | | | | | |
| a | Recondition | Each | 2 | \$100.00 | \$200.00 | \$167.00 | \$334.00 | \$506.00 | \$1,012.00 | \$496.00 | \$992.00 |
| b | Rewind | Each | 2 | \$400.00 | \$800.00 | \$560.00 | \$1,120.00 | \$995.00 | \$1,990.00 | \$912.00 | \$1,824.00 |
| 14 | 40.1 to 50 HP, 900 RPM | | | | | | | | | | |
| a | Recondition | Each | 1 | \$100.00 | \$100.00 | \$215.00 | \$215.00 | \$736.00 | \$736.00 | \$990.00 | \$990.00 |
| b | Rewind | Each | 1 | \$500.00 | \$500.00 | \$710.00 | \$710.00 | \$1,787.00 | \$1,787.00 | \$1,790.00 | \$1,790.00 |
| 15 | 40.1 to 50 HP, 1800 RPM | | | | | | | | | | |
| a | Recondition | Each | 3 | \$100.00 | \$300.00 | \$177.00 | \$531.00 | \$506.00 | \$1,518.00 | \$751.00 | \$2,253.00 |
| b | Rewind | Each | 3 | \$500.00 | \$1,500.00 | \$590.00 | \$1,770.00 | \$1,188.00 | \$3,564.00 | \$1,190.00 | \$3,570.00 |
| 16 | 40.1 to 50 HP, 3600 RPM | | | | | | | | | | |
| a | Recondition | Each | 1 | \$75.00 | \$75.00 | \$168.00 | \$168.00 | \$506.00 | \$506.00 | \$790.00 | \$790.00 |
| b | Rewind | Each | 1 | \$150.00 | \$150.00 | \$560.00 | \$560.00 | \$1,307.00 | \$1,307.00 | \$1,270.00 | \$1,270.00 |
| 17 | 50.1 to 60 HP, 1800 RPM | | | | | | | | | | |
| a | Recondition | Each | 2 | \$100.00 | \$200.00 | \$198.00 | \$396.00 | \$594.00 | \$1,188.00 | \$810.00 | \$1,620.00 |
| b | Rewind | Each | 2 | \$300.00 | \$600.00 | \$659.00 | \$1,318.00 | \$1,368.00 | \$2,736.00 | \$1,390.00 | \$2,780.00 |
| 18 | 50.1 to 60 HP, 3600 RPM | | | | | | | | | | |
| a | Recondition | Each | 2 | \$75.00 | \$150.00 | \$177.00 | \$354.00 | \$506.00 | \$1,012.00 | \$860.00 | \$1,720.00 |
| b | Rewind | Each | 2 | \$150.00 | \$300.00 | \$590.00 | \$1,180.00 | \$1,505.00 | \$3,010.00 | \$1,496.00 | \$2,992.00 |
| 19 | 60.1 to 75 HP, 900 RPM | | | | | | | | | | |
| a | Recondition | Each | 5 | \$75.00 | \$375.00 | \$629.00 | \$3,145.00 | \$898.00 | \$4,490.00 | \$1,210.00 | \$6,050.00 |
| b | Rewind | Each | 5 | \$300.00 | \$1,500.00 | \$855.00 | \$4,275.00 | \$2,398.00 | \$11,990.00 | \$2,490.00 | \$12,450.00 |
| 20 | 60.1 to 75 HP, 1800 RPM | | | | | | | | | | |
| a | Recondition | Each | 5 | \$175.00 | \$875.00 | \$215.00 | \$1,075.00 | \$594.00 | \$2,970.00 | \$980.00 | \$4,900.00 |
| b | Rewind | Each | 5 | \$600.00 | \$3,000.00 | \$718.00 | \$3,590.00 | \$1,597.00 | \$7,985.00 | \$1,624.00 | \$8,120.00 |
| 21 | 60.1 to 75 HP, 3600 RPM | | | | | | | | | | |
| a | Recondition | Each | 5 | \$175.00 | \$875.00 | \$190.00 | \$950.00 | \$594.00 | \$2,970.00 | \$990.00 | \$4,950.00 |
| b | Rewind | Each | 5 | \$400.00 | \$2,000.00 | \$635.00 | \$3,175.00 | \$1,755.00 | \$8,775.00 | \$1,780.00 | \$8,900.00 |
| 22 | 75.1 to 100 HP, 1200 RPM | | | | | | | | | | |
| a | Recondition | Each | 2 | \$175.00 | \$350.00 | \$250.00 | \$500.00 | \$898.00 | \$1,796.00 | \$1,210.00 | \$2,420.00 |
| b | Rewind | Each | 2 | \$400.00 | \$800.00 | \$834.00 | \$1,668.00 | \$2,421.00 | \$4,842.00 | \$2,476.00 | \$4,952.00 |

TABULATION
IFB #14-2868CD- ELECTRIC MOTOR AND SUBMERSIBLE PUMP REPAIR AND REWIND SERVICES

| | | John Mader Enterprises, Inc. 18161 N. Tamiami Tr. N. Ft Myers, FL 33903 | | | | CEC Motor & Utility Services 1751 12th Street East Palmetto, FL 34221 | | Mader Electric Inc. 7260 15th Street East Sarasota, FL 34243 | | Electro Mechanical South 1575 Cattlemen Road #133 Sarasota, FL 34232 | |
|----------|--|---|-----------|------------|----------------|---|----------------|--|----------------|--|----------------|
| ITEM NO. | DESCRIPTION | U/M | EST. QTY. | UNIT PRICE | EXTENDED PRICE | UNIT PRICE | EXTENDED PRICE | UNIT PRICE | EXTENDED PRICE | UNIT PRICE | EXTENDED PRICE |
| 23 | 75.1 to 100 HP, 1800 RPM | | | | | | | | | | |
| | a Recondition | Each | 2 | \$200.00 | \$400.00 | \$234.00 | \$468.00 | \$736.00 | \$1,472.00 | \$1,210.00 | \$2,420.00 |
| | b Rewind | Each | 2 | \$1,100.00 | \$2,200.00 | \$778.00 | \$1,556.00 | \$1,951.00 | \$3,902.00 | \$1,980.00 | \$3,960.00 |
| 24 | 100.1 to 125 HP, 900 RPM | | | | | | | | | | |
| | a Recondition | Each | 2 | \$200.00 | \$400.00 | \$291.00 | \$582.00 | \$898.00 | \$1,796.00 | \$1,718.00 | \$3,436.00 |
| | b Rewind | Each | 1 | \$2,000.00 | \$2,000.00 | \$970.00 | \$970.00 | \$3,349.00 | \$3,349.00 | \$3,420.00 | \$3,420.00 |
| 25 | 100.1 to 125 HP, 1800 RPM | | | | | | | | | | |
| | a Recondition | Each | 2 | \$100.00 | \$200.00 | \$275.00 | \$550.00 | \$736.00 | \$1,472.00 | \$1,310.00 | \$2,620.00 |
| | b Rewind | Each | 1 | \$490.00 | \$490.00 | \$916.00 | \$916.00 | \$2,304.00 | \$2,304.00 | \$2,190.00 | \$2,190.00 |
| 26 | 100.1 to 125 HP, 3600 RPM | | | | | | | | | | |
| | a Recondition | Each | 2 | \$300.00 | \$600.00 | \$272.00 | \$544.00 | \$736.00 | \$1,472.00 | \$1,320.00 | \$2,640.00 |
| | b Rewind | Each | 1 | \$2,000.00 | \$2,000.00 | \$909.00 | \$909.00 | \$2,534.00 | \$2,534.00 | \$2,190.00 | \$2,190.00 |
| 27 | 90 to 125 HP, DUAL SPEED 900/1200 RPM | | | | | | | | | | |
| | a Recondition | Each | 1 | \$150.00 | \$150.00 | \$303.00 | \$303.00 | \$898.00 | \$898.00 | \$2,870.00 | \$2,870.00 |
| | b Rewind | Each | 1 | \$1,600.00 | \$1,600.00 | \$1,011.00 | \$1,011.00 | \$2,879.00 | \$2,879.00 | \$4,980.00 | \$4,980.00 |
| 28 | 125.1 to 150 HP, 900 RPM | | | | | | | | | | |
| | a Recondition | Each | 1 | \$200.00 | \$200.00 | \$348.00 | \$348.00 | \$1,071.00 | \$1,071.00 | \$2,110.00 | \$2,110.00 |
| | b Rewind | Each | 1 | \$1,900.00 | \$1,900.00 | \$1,161.00 | \$1,161.00 | \$3,859.00 | \$3,859.00 | \$3,990.00 | \$3,990.00 |
| 29 | 125.1 to 150 HP, 1800 RPM | | | | | | | | | | |
| | a Recondition | Each | 1 | \$200.00 | \$200.00 | \$306.00 | \$306.00 | \$898.00 | \$898.00 | \$1,422.00 | \$1,422.00 |
| | b Rewind | Each | 1 | \$1,900.00 | \$1,900.00 | \$1,025.00 | \$1,025.00 | \$2,671.00 | \$2,671.00 | \$2,629.00 | \$2,629.00 |
| 30 | 125.1 to 150 HP, 1800 RPM, 2300 Volts | | | | | | | | | | |
| | a Recondition | Each | 1 | \$250.00 | \$250.00 | \$495.00 | \$495.00 | \$2,289.00 | \$2,289.00 | \$1,825.00 | \$1,825.00 |
| | b Rewind | Each | 1 | \$3,500.00 | \$3,500.00 | \$1,650.00 | \$1,650.00 | \$7,631.00 | \$7,631.00 | \$4,496.00 | \$4,496.00 |
| 31 | 150.1 to 175 HP, 1800 RPM | | | | | | | | | | |
| | a Recondition | Each | 1 | \$50.00 | \$50.00 | \$306.00 | \$306.00 | \$898.00 | \$898.00 | \$1,422.00 | \$1,422.00 |
| | b Rewind | Each | 1 | \$50.00 | \$50.00 | \$1,025.00 | \$1,025.00 | \$2,671.00 | \$2,671.00 | \$2,629.00 | \$2,629.00 |
| 32 | 175.1 to 200 HP, 900 RPM | | | | | | | | | | |
| | a Recondition | Each | 2 | \$250.00 | \$500.00 | \$490.00 | \$980.00 | \$1,071.00 | \$2,142.00 | \$1,976.00 | \$3,952.00 |
| | b Rewind | Each | 1 | \$2,400.00 | \$2,400.00 | \$1,635.00 | \$1,635.00 | \$4,857.00 | \$4,857.00 | \$4,610.00 | \$4,610.00 |
| 33 | 175.1 to 200 HP, 1800 RPM | | | | | | | | | | |
| | a Recondition | Each | 2 | \$250.00 | \$500.00 | \$337.00 | \$674.00 | \$898.00 | \$1,796.00 | \$1,620.00 | \$3,240.00 |
| | b Rewind | Each | 2 | \$1,300.00 | \$2,600.00 | \$1,126.00 | \$2,252.00 | \$3,585.00 | \$7,170.00 | \$3,550.00 | \$7,100.00 |

TABULATION
 IFB #14-2868CD- ELECTRIC MOTOR AND SUBMERSIBLE PUMP REPAIR AND REWIND SERVICES

| | | John Mader Enterprises, Inc. 18161 N. Tamiami Tr. N. Ft Myers, FL 33903 | | | | CEC Motor & Utility Services 1751 12th Street East Palmetto, FL 34221 | | Mader Electric Inc. 7260 15th Street East Sarasota, FL 34243 | | Electro Mechanical South 1575 Cattlemen Road #133 Sarasota, FL 34232 | |
|----------|---------------------------------------|---|-----------|------------|----------------|---|----------------|--|----------------|--|----------------|
| ITEM NO. | DESCRIPTION | U/M | EST. QTY. | UNIT PRICE | EXTENDED PRICE | UNIT PRICE | EXTENDED PRICE | UNIT PRICE | EXTENDED PRICE | UNIT PRICE | EXTENDED PRICE |
| 34 | 175.1 to 200 HP, 3600 RPM | | | | | | | | | | |
| a | Recondition | Each | 1 | \$200.00 | \$200.00 | \$322.00 | \$322.00 | \$898.00 | \$898.00 | \$1,670.00 | \$1,670.00 |
| b | Rewind | Each | 1 | \$200.00 | \$200.00 | \$1,077.00 | \$1,077.00 | \$3,944.00 | \$3,944.00 | \$3,670.00 | \$3,670.00 |
| 35 | 200.1 to 250 HP, 900 RPM | | | | | | | | | | |
| a | Recondition | Each | 1 | \$200.00 | \$200.00 | \$490.00 | \$490.00 | \$1,071.00 | \$1,071.00 | \$2,320.00 | \$2,320.00 |
| b | Rewind | Each | 1 | \$200.00 | \$200.00 | \$1,635.00 | \$1,635.00 | \$5,864.00 | \$5,864.00 | \$5,710.00 | \$5,710.00 |
| 36 | 200.1 to 250 HP, 900 RPM, 4160 Volts | | | | | | | | | | |
| a | Recondition | Each | 1 | \$200.00 | \$200.00 | \$630.00 | \$630.00 | \$3,739.00 | \$3,739.00 | \$2,510.00 | \$2,510.00 |
| b | Rewind | Each | 1 | \$200.00 | \$200.00 | \$2,100.00 | \$2,100.00 | \$12,466.00 | \$12,466.00 | \$9,990.00 | \$9,990.00 |
| 37 | 250.1 to 300 HP, 1200 RPM, 2300 Volts | | | | | | | | | | |
| a | Recondition | Each | 3 | \$300.00 | \$900.00 | \$677.00 | \$2,031.00 | \$3,198.00 | \$9,594.00 | \$2,120.00 | \$6,360.00 |
| b | Rewind | Each | 3 | \$3,900.00 | \$11,700.00 | \$2,257.00 | \$6,771.00 | \$10,662.00 | \$31,986.00 | \$8,950.00 | \$26,850.00 |
| 38 | 250.1 to 300 HP, 1800 RPM, 2300 Volts | | | | | | | | | | |
| a | Recondition | Each | 2 | \$400.00 | \$800.00 | \$630.00 | \$1,260.00 | \$2,806.00 | \$5,612.00 | \$2,120.00 | \$4,240.00 |
| b | Rewind | Each | 2 | \$4,800.00 | \$9,600.00 | \$2,100.00 | \$4,200.00 | \$9,354.00 | \$18,708.00 | \$8,370.00 | \$16,740.00 |
| 39 | 250.1 to 300 HP, 1800 RPM | | | | | | | | | | |
| a | Recondition | Each | 2 | \$300.00 | \$600.00 | \$437.00 | \$874.00 | \$1,071.00 | \$2,142.00 | \$1,990.00 | \$3,980.00 |
| b | Rewind | Each | 2 | \$1,200.00 | \$2,400.00 | \$1,457.00 | \$2,914.00 | \$4,751.00 | \$9,502.00 | \$4,820.00 | \$9,640.00 |
| 40 | 300.1 to 350 HP, 1200 RPM | | | | | | | | | | |
| a | Recondition | Each | 5 | \$500.00 | \$2,500.00 | \$464.00 | \$2,320.00 | \$1,071.00 | \$5,355.00 | \$3,416.00 | \$17,080.00 |
| b | Rewind | Each | 5 | \$3,900.00 | \$19,500.00 | \$1,548.00 | \$7,740.00 | \$6,192.00 | \$30,960.00 | \$6,520.00 | \$32,600.00 |
| 41 | 350.1 to 400 HP, 1800 RPM | | | | | | | | | | |
| a | Recondition | Each | 1 | \$100.00 | \$100.00 | \$490.00 | \$490.00 | \$1,071.00 | \$1,071.00 | \$3,416.00 | \$3,416.00 |
| b | Rewind | Each | 1 | \$100.00 | \$100.00 | \$1,635.00 | \$1,635.00 | \$5,803.00 | \$5,803.00 | \$5,990.00 | \$5,990.00 |
| 42 | 400.1 to 450 HP, 1800 RPM | | | | | | | | | | |
| a | Recondition | Each | 1 | \$100.00 | \$100.00 | \$513.00 | \$513.00 | \$1,071.00 | \$1,071.00 | \$3,416.00 | \$3,416.00 |
| b | Rewind | Each | 1 | \$100.00 | \$100.00 | \$1,710.00 | \$1,710.00 | \$6,409.00 | \$6,409.00 | \$5,990.00 | \$5,990.00 |
| 43 | 450.1 to 500 HP, 1200 RPM, 4160 Volts | | | | | | | | | | |
| a | Recondition | Each | 2 | \$400.00 | \$800.00 | \$825.00 | \$1,650.00 | \$4,446.00 | \$8,892.00 | \$4,260.00 | \$8,520.00 |
| b | Rewind | Each | 2 | \$6,100.00 | \$12,200.00 | \$2,776.00 | \$5,552.00 | \$14,821.00 | \$29,642.00 | \$10,737.00 | \$21,474.00 |
| 44 | 500.1 to 550 HP, 1800 RPM | | | | | | | | | | |
| a | Recondition | Each | 1 | \$100.00 | \$100.00 | \$513.00 | \$513.00 | \$1,071.00 | \$1,071.00 | \$3,430.00 | \$3,430.00 |
| b | Rewind | Each | 1 | \$100.00 | \$100.00 | \$1,710.00 | \$1,710.00 | \$6,957.00 | \$6,957.00 | \$6,860.00 | \$6,860.00 |

TABULATION
IFB #14-2868CD- ELECTRIC MOTOR AND SUBMERSIBLE PUMP REPAIR AND REWIND SERVICES

| | | | |
|---|---|--|--|
| John Mader Enterprises, Inc. 18161 N. Tamiami Tr. N. Ft Myers, FL 33903 | CEC Motor & Utility Services 1751 12th Street East Palmetto, FL 34221 | Mader Electric Inc. 7260 15th Street East Sarasota, FL 34243 | Electro Mechanical South 1575 Cattlemen Road #133 Sarasota, FL 34232 |
|---|---|--|--|

| ITEM NO. | DESCRIPTION | U/M | EST. QTY. | UNIT PRICE | EXTENDED PRICE | UNIT PRICE | EXTENDED PRICE | UNIT PRICE | EXTENDED PRICE | UNIT PRICE | EXTENDED PRICE |
|----------|---------------------------------------|------|-----------|------------|---------------------|------------|---------------------|-------------|---------------------|-------------|---------------------|
| 45 | 550.1 to 600 HP, 1200 RPM, 4160 Volts | | | | | | | | | | |
| a | Recondition | Each | 2 | \$400.00 | \$800.00 | \$901.00 | \$1,802.00 | \$4,856.00 | \$9,712.00 | \$4,290.00 | \$8,580.00 |
| b | Rewind | Each | 2 | \$6,100.00 | \$12,200.00 | \$3,003.00 | \$6,006.00 | \$16,188.00 | \$32,376.00 | \$14,200.00 | \$28,400.00 |
| | SUBTOTAL FOR GROUP A- | | | | \$127,190.00 | | \$136,038.00 | | \$442,050.00 | | \$458,846.00 |
| | GROUP B- MOTOR- PUMP COMBO | | | | | | | | | | |
| 46 | 0-10 HP, 1200 RPM | | | | | | | | | | |
| a | Rewind | Each | 1 | \$300.00 | \$300.00 | \$523.00 | \$523.00 | \$926.00 | \$926.00 | \$1,975.00 | \$1,975.00 |
| 47 | 0-10 HP, 1800 RPM | | | | | | | | | | |
| a | Rewind | Each | 10 | \$700.00 | \$7,000.00 | \$488.00 | \$4,880.00 | \$689.00 | \$6,890.00 | \$1,790.00 | \$17,900.00 |
| 48 | 0-10 HP, 3600 RPM | | | | | | | | | | |
| a | Rewind | Each | 5 | \$300.00 | \$1,500.00 | \$503.00 | \$2,515.00 | \$756.00 | \$3,780.00 | \$1,790.00 | \$8,950.00 |
| 49 | 10.1-15 HP, 1800 RPM | | | | | | | | | | |
| a | Rewind | Each | 5 | \$600.00 | \$3,000.00 | \$593.00 | \$2,965.00 | \$809.00 | \$4,045.00 | \$1,896.00 | \$9,480.00 |
| 50 | 15.1-20 HP, 1800 RPM | | | | | | | | | | |
| a | Rewind | Each | 5 | \$700.00 | \$3,500.00 | \$618.00 | \$3,090.00 | \$986.00 | \$4,930.00 | \$1,896.00 | \$9,480.00 |
| 51 | 15.1-20 HP, 3600 RPM | | | | | | | | | | |
| a | Rewind | Each | 2 | \$400.00 | \$800.00 | \$608.00 | \$1,216.00 | \$1,086.00 | \$2,172.00 | \$1,896.00 | \$3,792.00 |
| 52 | 20.1-25 HP, 1800 RPM | | | | | | | | | | |
| a | Rewind | Each | 3 | \$750.00 | \$2,250.00 | \$706.00 | \$2,118.00 | \$1,131.00 | \$3,393.00 | \$2,668.00 | \$8,004.00 |
| 53 | 25.1-30 HP, 1800 RPM | | | | | | | | | | |
| a | Rewind | Each | 2 | \$750.00 | \$1,500.00 | \$711.00 | \$1,422.00 | \$1,292.00 | \$2,584.00 | \$2,798.00 | \$5,596.00 |
| 54 | 30.1-40 HP, 1200 RPM | | | | | | | | | | |
| a | Rewind | Each | 1 | \$400.00 | \$400.00 | \$876.00 | \$876.00 | \$1,815.00 | \$1,815.00 | \$2,903.00 | \$2,903.00 |
| 55 | 30.1-40 HP, 1800 RPM | | | | | | | | | | |
| a | Rewind | Each | 2 | \$750.00 | \$1,500.00 | \$876.00 | \$1,752.00 | \$1,489.00 | \$2,978.00 | \$2,903.00 | \$5,806.00 |
| 56 | 30.1-40 HP, 3600 RPM | | | | | | | | | | |
| a | Rewind | Each | 2 | \$100.00 | \$200.00 | \$831.00 | \$1,662.00 | \$1,638.00 | \$3,276.00 | \$2,903.00 | \$5,806.00 |
| 57 | 40.1-50 HP, 1800 RPM | | | | | | | | | | |
| a | Rewind | Each | 1 | \$750.00 | \$750.00 | \$890.00 | \$890.00 | \$1,797.00 | \$1,797.00 | \$3,610.00 | \$3,610.00 |
| 58 | 50.1-60 HP, 1800 RPM | | | | | | | | | | |
| a | Rewind | Each | 2 | \$750.00 | \$1,500.00 | \$1,123.00 | \$2,246.00 | \$2,147.00 | \$4,294.00 | \$3,980.00 | \$7,960.00 |
| 59 | 60.1-75 HP, 1800 RPM | | | | | | | | | | |
| a | Rewind | Each | 2 | \$1,100.00 | \$2,200.00 | \$1,168.00 | \$2,336.00 | \$2,470.00 | \$4,940.00 | \$4,390.00 | \$8,780.00 |
| 60 | 75.1-100 HP, 1200 RPM | | | | | | | | | | |
| a | Rewind | Each | 1 | \$800.00 | \$800.00 | \$1,216.00 | \$1,216.00 | \$3,504.00 | \$3,504.00 | \$4,450.00 | \$4,450.00 |

TABULATION
IFB #14-2868CD- ELECTRIC MOTOR AND SUBMERSIBLE PUMP REPAIR AND REWIND SERVICES

| | | John Mader Enterprises, Inc. 18161 N. Tamiami Tr. N. Ft Myers, FL 33903 | | | | CEC Motor & Utility Services 1751 12th Street East Palmetto, FL 34221 | | Mader Electric Inc. 7260 15th Street East Sarasota, FL 34243 | | Electro Mechanical South 1575 Cattlemen Road #133 Sarasota, FL 34232 | |
|----------|---|---|-------------|------------|---------------------|---|---------------------|--|---------------------|--|---------------------|
| ITEM NO. | DESCRIPTION | U/M | EST. QTY. | UNIT PRICE | EXTENDED PRICE | UNIT PRICE | EXTENDED PRICE | UNIT PRICE | EXTENDED PRICE | UNIT PRICE | EXTENDED PRICE |
| 61 | 75.1-100 HP, 1800 RPM | | | | | | | | | | |
| a | Rewind | Each | 2 | \$1,100.00 | \$2,200.00 | \$1,188.00 | \$2,376.00 | \$2,884.00 | \$5,768.00 | \$4,820.00 | \$9,640.00 |
| 62 | 100.1-125 HP, 1800 RPM | | | | | | | | | | |
| a | Rewind | Each | 1 | \$100.00 | \$100.00 | \$1,431.00 | \$1,431.00 | \$3,523.00 | \$3,523.00 | \$4,920.00 | \$4,920.00 |
| 63 | 125.1-150 HP, 1800 RPM | | | | | | | | | | |
| a | Rewind | Each | 1 | \$100.00 | \$100.00 | \$1,507.00 | \$1,507.00 | \$4,160.00 | \$4,160.00 | \$5,120.00 | \$5,120.00 |
| 64 | 150.1-175 HP, 1800 RPM | | | | | | | | | | |
| a | Rewind | Each | 1 | \$100.00 | \$100.00 | \$1,721.00 | \$1,721.00 | \$4,823.00 | \$4,823.00 | \$5,120.00 | \$5,120.00 |
| 65 | 175.1-200 HP, 1800 RPM | | | | | | | | | | |
| a | Rewind | Each | 1 | \$100.00 | \$100.00 | \$1,785.00 | \$1,785.00 | \$6,087.00 | \$6,087.00 | \$6,275.00 | \$6,275.00 |
| 66 | 200.1-250 HP, 1800 RPM | | | | | | | | | | |
| a | Rewind | Each | 1 | \$100.00 | \$100.00 | \$1,891.00 | \$1,891.00 | \$6,087.00 | \$6,087.00 | \$6,875.00 | \$6,875.00 |
| 67 | 250.1-300 HP, 1800 RPM | | | | | | | | | | |
| a | Rewind | Each | 2 | \$700.00 | \$1,400.00 | \$1,997.00 | \$3,994.00 | \$7,100.00 | \$14,200.00 | \$7,250.00 | \$14,500.00 |
| | SUBTOTAL FOR GROUP B | | | | \$31,300.00 | | \$44,412.00 | | \$95,972.00 | | \$156,942.00 |
| | MACHINE LABOR | | | | | | | | | | |
| 68 | Percentage Markup for parts required to complete the Rewind or Recondition services of Electric Motors or Submersible Pumps (% Markup shall not exceed 15%) | % Markup | \$10,000.00 | 15.00% | \$11,500.00 | 15.00% | \$11,500.00 | 10.00% | \$11,000.00 | 15.00% | \$11,500.00 |
| 69 | Hourly Labor Rates (Shop, field, and machine shop) | Hour | 500 | \$35.00 | \$17,500.00 | \$39.00 | \$19,500.00 | \$60.00 | \$30,000.00 | \$45.00 | \$22,500.00 |
| 70 | Emergency Labor rates (when repairs are required in 48 hours or less) | Hour | 5 | \$45.00 | \$225.00 | \$75.00 | \$375.00 | \$100.00 | \$500.00 | \$95.00 | \$475.00 |
| | SUBTOTAL FOR GROUP C | | | | \$29,225.00 | | \$31,375.00 | | \$41,500.00 | | \$34,475.00 |
| | TOTAL FOR BID AWARD PURPOSES (GROUPS A+B+C) | | | | \$187,715.00 | | \$211,825.00 | | \$579,522.00 | | \$650,263.00 |

TABULATION
 IFB #14-2868CD- ELECTRIC MOTOR AND SUBMERSIBLE PUMP REPAIR AND REWIND SERVICES

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|---|---|--|--|

THE FOLLOWING DISCOUNTS ARE OFFERED FOR THE PURCHASE OF A NEW ELECTRIC MOTOR OR SUBMERSIBLE PUMP

| MANUFACTURER | FIXED DISCOUNT % OFF MSR |
|------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| ABS | 10% | 0% | 10% | 15% Over Cost |
| Baldor | 25% | 0% | 25% | 15% Over Cost |
| Century | 25% | 0% | 25% | 15% Over Cost |
| Continental | 5% | 0% | 10% | 15% Over Cost |
| Dynamtic | 5% | 0% | 10% | 15% Over Cost |
| Eaton | 5% | 0% | 10% | 15% Over Cost |
| EIM | 5% | 0% | 10% | 15% Over Cost |
| Emerson | 5% | 0% | 10% | 15% Over Cost |
| Flyght | 20% | 0% | 10% | 15% Over Cost |
| Franklin | 15% | 0% | 10% | 15% Over Cost |
| General Electric | 5% | 0% | 10% | 15% Over Cost |
| Goulds | 25% | 0% | 10% | 15% Over Cost |
| Hydromatic | 10% | 0% | 10% | 15% Over Cost |
| Ingersoll Rand | 15% | 0% | 10% | 15% Over Cost |
| Leeson | 25% | 0% | 25% | 15% Over Cost |
| Limitorque | 10% | 0% | 10% | 15% Over Cost |
| Nord | 10% | 0% | 10% | 15% Over Cost |
| Marathon | 25% | 0% | 25% | 15% Over Cost |
| Reliance | 25% | 0% | 25% | 15% Over Cost |
| SEW- Euro Drive | 20% | 0% | 10% | 15% Over Cost |
| TECO | 10% | 0% | 10% | 15% Over Cost |
| Toshiba | 10% | 0% | 10% | 15% Over Cost |
| US Electric Motors | 20% | 0% | 10% | 15% Over Cost |
| Westinghouse | 10% | 0% | 10% | 15% Over Cost |
| Any other Manufacturer not Listed: | | 0% | 25% | 15% Over Cost |
| Wila-EMU | 15% | | | |
| Keen | 25% | | | |
| KSB | 10% | | | |
| Power Torque | 25% | | | |
| Fasco | 25% | | | |
| Aurora | 10% | | | |
| Flowserve | 20% | | | |
| Berkeley | 25% | | | |
| Peerless | 10% | | | |
| Dodge | 10% | | | |
| Worldwide | 25% | | | |
| Hyundai | 25% | | | |
| Barnes | 10% | | | |
| Homa | 5% | | | |

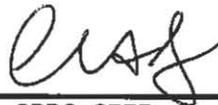
TABULATION
IFB #14-2868CD- ELECTRIC MOTOR AND SUBMERSIBLE PUMP REPAIR AND REWIND SERVICES

| | | | |
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|---|---|--|--|

THE FOLLOWING DISCOUNTS ARE OFFERED FOR THE PURCHASE OF A NEW ELECTRIC MOTOR OR SUBMERSIBLE PUMP

| MANUFACTURER | FIXED DISCOUNT % OFF MSR |
|--|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Acknowledge Addendum #1 | Yes | Yes | Yes | Yes |
| Acknowledge Addendum #2 | Yes | Yes | Yes | Yes |
| Acknowledge Addendum #3 | Yes | Yes | Yes | Yes |
| Registered with Florida Department of State, Division of Corporations for at least two (2) continuous years. | Yes | Yes | Yes | Yes |
| Vendor is Certified as an "Explosion Proof UL Facility" for two (2) continuous years | No | No | No | No |
| Vendor's Subcontractor is Certified as an "Explosion Proof UL Facility" for two (2) continuous years | Power Flow Technologies | Yes- Tampa Armature Works | Stewarts Electric Motor Works | Yes- Westside Electric Inc. |

Keyed and Checked By: _____



Chris Daley, CPPO, CPPB-
Contract Specialist

4/9/2015

Date