



MANATEE COUNTY FLORIDA

CANCELLATION

October 30, 2014

TO: All Proposers

SUBJECT: Request For Proposal (RFP) #14-1905OV, Installation of a Layer 2 Carrier Ethernet Switch IP/MPLS Router Microwave System

Please be advised that the Request for Proposal 14-1905OV is hereby cancelled.

After careful evaluation, the County has determined it is in the best interest of Manatee County to cancel Request for Proposal #14-1905OV for the Installation of a Layer-2 Carrier Ethernet Switch IP/MPLS Router Microwave System based on the following considerations:

- RFP 14-1905-OV, for the installation of a Layer-2 Carrier Ethernet Switch IP/MPLS Router Microwave System was envisioned to provide backhaul network traffic for the upcoming P25 radio project. However, on October 3, 2014 Manatee and Sarasota County's, through a joint procurement effort, selected Airbus DS as the vendor to provide a turnkey P25 radio network.

Airbus DS includes as part of their solution a three ring Layer-2 Carrier Ethernet Switch IP/MPLS Router Microwave System overlay. The solution proposed by Airbus DS is ten times larger than the one contemplated in 14-1905-OV, and provides greater economies of scale.

- The P25 project includes a 12 year full network maintenance program for all vendor provided components. (Including the new microwave network).
- The P25 project is a mission critical network. As such it is in the best interest of both Counties to have single entity engineering, installation and maintenance of all network components including microwave networks to reduce the time required for diagnosing, troubleshooting, fixing and restoring the network.

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- With this approach, both County's would have one solution and one maintenance contract to manage, improving operational efficiencies and providing a single point of contact in the event of equipment failure which will decrease the time needed to diagnose, repair and restore network traffic.

I would personally like to express my appreciation to all Proposers for the time and effort put forth in responding to this Request for Proposal. Manatee County looks forward to future opportunities that may occur and encourages your participation in those acquisitions.

Cordially,



Melissa M. Wendel, CPPO
Purchasing Official