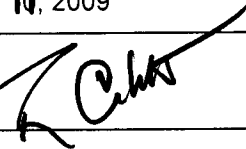


MANATEE COUNTY GOVERNMENT SOURCE SELECTION

SUBJECT Water Valve Exercising & Maintenance	DATE POSTED June 9, 2009 Date Posted on mymanatee.org _____ By: _____
PURCHASING REPRESENTATIVE Deborah Carey-Reed, 941/749-3074	DATE CONTRACT SHALL BE AWARDED June 10, 2009
DEPARTMENT Utilities Department / Distribution	CONSEQUENCES IF DEFERRED N/A 
SOURCE RECOMMENDATION Invitation for Bid #09-0381DC	AUTHORIZED BY DATE R.C. "Rob" Cuthbert, CPM June 9, 2009

ACTION DESIRED

Authorization to award Invitation for Bid #09-0381DC Water Valve Exercising and Maintenance Program, to the most responsive, responsible vendor meeting specifications, Wachs Valve and Hydrant Services, Lincolnshire, Illinois, for an estimated annual amount not to exceed \$250,000.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.)

Ordinance 99-37, Resolution R-01-36, Section Three (pertaining to Category Three)

BACKGROUND/DISCUSSION

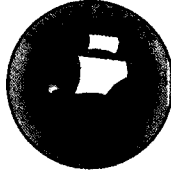
- In support of the County's distribution system, this annual program provides for the maintenance (including locating, identifying, assessing, clean out, inspection, exercising, GPS data collection, and documentation) of approximately 5,590 valves at a bid unit cost of \$44.50 for maintenance services and a unit cost of \$22.25 for non-locatable valves (50 each).
- 04/14/09 to 05/29/09 appropriate bid procedures were followed. Bids were solicited via Demand Star to 370 prospective bidders and suppliers and 49 firms requested the Bid Document of which 15 are defined as local. Five bids were received, including three from local firms.
- Local vendor, Woodruff and Sons (whose unit price for the maintenance service is \$21.58 more than the recommended vendor) does not meet the bid qualifications. Mueller Service Company, a defined local firm in Plant City meets the bid qualifications; but their unit price is \$13.50 more than the recommended vendor. The recommended vendor, Wachs Valve and Hydrant, will be using experienced start-up crews from their Melbourne and Pensacola service centers and will possibly be training and employing five to six Manatee County residents once the program is implemented and running smoothly.
- Volt Information Sciences, the apparent low bidder (\$32.71 for maintenance services and \$14.62 for non-locatables), was not responsive to the bid requirements primarily in respect to the lack of: 1) qualifications and number of years experience providing this type of service; 2) experience in the required number of valves serviced; and 3) having the equipment to perform the work. Wachs is the next low bidder and is found to be responsive to bid requirements.
- The funding source for this project is Distribution System Maintenance.

SUMMARY RESULTS

(tabulation of all bids attached)

ATTACHMENTS: (List in order as attached) 1) Department Recommendation 2) Bid Tabulation	INSTRUCTIONS: N/A
COST \$250,000	SOURCE (ACCT# & NAME) 4010009800 534000
COMMENTS N/A	AMT./FREQ. OF RECURRING COSTS (ATTACH FISCAL IMPACT STATEMENT) N/A

MEMORANDUM



UTILITIES DEPARTMENT

Water Division
4410 66th Street West
Bradenton, FL 34210

MANATEE COUNTY FLORIDA

Phone: 941-792-8811
Fax: 941-795-3490
www.mymanatee.org

To: Deborah Carey-Reed, Construction Buyer, Purchasing
From: Daniel T. Gray, Director, Utilities Department *Daniel T. Gray*
Date: June 3, 2009 *6/3/09*
Subject: IFB #09-0381DC Water Valve Exercising and Maintenance – Recommendation

We have reviewed the bids to IFB#09-0381DC Water Valve Exercising and Maintenance Annual Contract and recommend the bid be awarded to Wachs Valve and Hydrant Services, LLC (Wachs). Wachs is the lowest cost responsive, responsible bidder meeting all specifications and qualifications.

Only one of the other four bidders, Volt Information Sciences, Inc. (Volt), quoted a total price which was lower than the one quoted by Wachs, but they did not meet the minimum qualifications nor were they responsive to many portions of the IFB. They have neither the required experience nor equipment as specified in the IFB. In fact, despite providing a detailed listing of all of their instruments, equipment, and vehicles, they state that "any additional equipment will be purchased/acquired as needed". This confirms that they do not have the level of experience assessing and exercising valves, and providing GPS locations in the proper format required by this IFB. The attached Bid Tabulation Table details where Volt did not meet the required specifications.

Thank you.

MS/dlw

Attachment

cc: Mark Simpson, Water Division Manager
David Schofield, Utilities Distribution Superintendent
Mark Morris, Utilities Maintenance Technician III

PURCHASING

JUN 03 2009 5 AM 8:29

MANATEE COUNTY

IFB#09-0381DC Valve Exercising and Maintenance Bid Tabulation

	Volt Info.	WACHS	Meuller	Woodruff	M.E. Simpson
Prices					
1. Locate/ID/clean out/ exercise/GPS	\$32.71	\$44.50	\$58.00	\$66.08	\$78.00
2. Non visible/ Non-Located	\$14.62	\$22.25	\$29.00	\$29.35	\$39.00
Qualification of Bidders:					
a.1. 5 yrs exp in assessment, rehab, info mgmnt	No	Yes	No (4)	No	Yes
a.2. 3 gov't ref. in past 3 yrs. on exercise projects	No	Yes	Yes	No	Yes
b. ref. for 3 projects (1 >25,000 mainline valves)	No (<1200 installed)	Yes	Yes	No	No, none >25,000
c.1. min. of 50,000 mainline valves	No (<1200 installed)	Yes	Yes	No	Yes
c.2 min. 1,000 20" or larger	No (5)	Yes	Yes	No	Yes
d. 25,000 post processed GPS	No	Yes	Yes	No	?
e.1. Proj. Mgr. min. 3 yrs exp.	No	Yes	Yes	No	Yes
e.2. traffic control/Osha trained	Yes	Yes	Yes	Yes	Yes
f. qualifications	No	Yes	most	No	most
g. failed to meet Proj. Completion Date	No	No	No	No	No
h. subcontractors	none	none	none	none	none
Requirements:					
a. Locate Valves	Unresponsive	Yes	Yes	Unresponsive	Yes
b. Identify valves	Unresponsive	Yes	Yes	Unresponsive	Yes
c. Assess valves	Unresponsive	Yes	Yes	Unresponsive	Yes
d. clean out valve box/vault	Unresponsive	Yes	Yes	Unresponsive	Yes
e. Inspection	Unresponsive	Yes	Yes	Unresponsive	Yes
f. valve exercising	Unresponsive	Yes	Yes	Unresponsive	Yes
g. valve marking	Unresponsive	Yes	Yes	Unresponsive	Yes
Equipment:					
a. Valve Exercising	No, will purchase	Yes	Yes	Yes	Yes
b. Industrial Vacuum - min. 300 cfm	No, will purchase	Yes	Yes	Yes	Yes
c. Mapping Software	Unresponsive	Yes	Yes	Yes	Yes
GPS Mapping	Unresponsive	Yes	Yes	Yes	Yes
Deliverable Database:					
1. integrate into ESRI	Unresponsive	Yes	Yes	?	Yes
2. tourque chart into VITALS	Unresponsive	Yes	Yes	No	?
Required forms	Yes	Yes	Yes	Yes	Yes

MANATEE COUNTY PURCHASING

IFB #09-0381DC WATER VALVE EXERCISING

BID SUBMITTALS – TALLY OF UNIT PRICES

BIDDER	VALVE EXERCISING PER UNIT PRICE	INVISIBLE VALVES PER UNIT PRICE
Mueller Service Co. Plant City FL	\$58.00	\$29.00
M.E. Simpson Co. Valparaiso IN	\$78.00	\$39.00
Volt Information Sciences Clearwater FL	\$32.71	\$14.62
Woodruff & Sons Bradenton FL	\$66.08	\$29.35
Wachs Valve and Hydrant Lincolnshire IL	\$44.50	\$22.25

Bid Opening May 29, 2009

Deborah Carey-Reed
Manatee County Purchasing
941-749-3074