

MANATEE COUNTY GOVERNMENT INTENT TO AWARD

SUBJECT	Issuance of Notice of Intent to Award, RFQ #14-0302BS, Furnish & Install Outdoor Security Cameras at Pride Park	DATE POSTED	Date Posted on: <u>12/20/13</u> MyManatee.org <input checked="" type="checkbox"/> <u>SE</u> Demand Star <u>N/A</u>
PURCHASING REPRESENTATIVE	Bonnie Sietman (941) 749-3046 phone (941) 749-3034 fax	DATE CONTRACT SHALL BE AWARDED	Contingent upon the acceptance of Purchasing Official (post seven (7) days)
DEPARTMENT	Information Technology	CONSEQUENCES IF DEFERRED	N/A <i>Dennis W. Wallace</i>
SOURCE RECOMMENDATION	RFQ #14-0302BS	AUTHORIZED BY DATE	Dennis Wallace, Procurement Contracts & Buyer Manager December _____, 2013

NOTICE OF INTENT TO AWARD

Issuance of Notice of Intent to award RFQ #14-0302, Furnish & Install Outdoor Security Cameras at Pride Park to the lowest, responsive, and responsible quoter, Kratos PSS.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.)

Manatee County Code of Laws

BACKGROUND/DISCUSSION

- This procurement is for outdoor security cameras at Pride Park as directed by the Information Technology Department.
- Award is to the lowest, responsive, responsible quoter meeting specifications to provide security cameras, related equipment, and installation.
- The completion date for this project is February 26, 2014.
- The expenditure for the equipment and installation is \$56,231.60.
- Continued on page two

ATTACHMENTS:			
Quote Tabulation			
COST	\$56,231.60	FUNDING SOURCE (ACCT# & NAME)	1750020611-531000

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 December 20, 2013
 Intent to Award
 RFQ #14-0302BS
 Furnish & Install Outdoor Security Cameras at Pride Park

- The intent of this Request for Quotation (RFQ) is to establish a single vendor for the purchase and installation of the outdoor security cameras at Pride Park.
- The County solicited Request for Quotation #14-0302BS to Furnish & install Outdoor Security Cameras at Pride Park from October 21, 2013 through December 19, 2013, appropriate quotation procedures were followed.
- Notice of RFQ #14-0302BS was solicited directly to four (4) companies and uploaded on My Manatee.org.
- The three (3) vendors listed below submitted quotations.

REQUEST FOR QUOTATION #14-0302BS		<u>Convergint</u>	<u>Kratos PSS</u>	<u>Site Secure LLC</u>
FURNISH & INSTALL OUTDOOR SECURITY CAMERAS AT PRIDE PARK		<u>Tampa, Florida</u>	<u>Orlando, Florida</u>	<u>Sanford, FL</u>
	Quantity			
Cameras and <u>all</u> associated hardware	1	\$ 52,286.35	\$ 36,567.98	\$ 50,009.31
Mobilization / Labor / Installation	1	\$ 25,068.09	\$ 10,878.40	\$ 35,449.00
Site license per camera \$_____	11 (total)	\$ 2,315.50	\$ 1,650.00	\$ 1,912.57
Sub Total (w/o parts costs and markup)		\$ 79,669.94	\$ 49,096.38	\$ 87,370.88
Parts mark up over cost;	\$1,500	\$ 1,875.00	\$ 1,571.25	no quote
Mark up percentage	%	25%	4.75%	no quote
Total Cost		\$ 81,544.94	\$56,231.60	\$87,370.88+parts
Alternate #1: Maintenance, Parts & Support				
Three year maintenance, parts, and support (immediately following one full year of warranty of parts and installation after acceptance) Note: price is per quarter	12	\$ 19,258.23	\$ 17,712.00	\$ 47,047.56
Alternate #2: Maintenance & Support				
Three year maintenance and support (immediately following one full year of warranty of parts and installation after acceptance) Note: price is per quarter	12	\$13,258.23	\$ 9,936.00	\$ 37,047.24
Site license per camera		\$ 210.50	\$ 150.00	\$ 173.87
Maintenance		Alt #1 \$1,604.85/qtr	Alt #1 \$1,476.00/qtr	Alt #1 \$3,920.63/qtr
Maintenance		Alt #2 \$1,104.85/qtr	Alt #2, \$828.00/qtr	Alt #2 \$,087.27/qtr
Number of days to initiate project		20 days	15 days	30 days
Number of days to complete project		60 days	30 days	60 days

- December 20, 2013, received an electronic message from Bill Kersey, Information Technologies Department recommending award to Kratos PSS.