



# MANATEE COUNTY FLORIDA

July 17, 2013

TO: All Proposers

SUBJECT: Request For Proposal (RFP) #13-1406FL  
Pharmacy Benefit Management Services

## ADDENDUM #1

The following items are issued to add to, modify and clarify the Request For Proposal document. Proposals are to be submitted on the specified time and date due, in conformance with the additions and revision listed herein.

### Questions:

1. Will this include adjudicating Medicare Part D claims?

No.

2. What other clinical services does the on-site pharmacist provide? For example, is he/she a Certified Diabetes Educator, or providing MTM services to beneficiaries?

The Clinical Pharmacist is actively involved in reviewing and approving Prior Authorization requests for prescription claims with PA rejection, directly in the PBM system. The Clinical Pharmacist assists in Case Management for high cost patients on specialty medications. The Clinical Pharmacist is a Certified Asthma Educator, Preceptor for Pharmacy Students and provides MTM services to members of the plan. The Pharmacist is also expected to play a role in the integrated clinical programs that the County offers such as the Tobacco Cessation Program, Blood Pressure Consultation Programs and other general wellness programs.

3. What is the relationship of the on-site pharmacist to the awardee? That of an actual employee or will the on-site pharmacist be an employee of Manatee County?

The current on-site pharmacist is employed via a third party contract; however the County is interested in proposers who are willing to hire current Pharmacist as part of this service contract.

Financial Management Department, Purchasing Division

Mailing Address: P. O. Box 1000 Street Address: 1112 Manatee Avenue West, Suite 803, Bradenton, FL 34206-1000

WEB: [www.mymanatee.org](http://www.mymanatee.org) \* PHONE: 941.749.3014 \* FAX: 941.749.3034

4. Can you please supply a list of current Specialty prescription Providers?

Pharmacy	NABP
ACCREDITO HEALTH GROUP INC 00555	4436920
AXIUM HEALTHCARE PHARMACY, INC	1089526
CENTRIC HEALTH RESOURCES INC	2635956
CLINIC PHARMACY	1055195
CORAMRX LLC	3985592
CVS CAREMARK 02921	3958898
EXPRESS SCRIPTS SPECIALTY DIST SVCS	2633611
OPTUMRX	0556540
PROCARE PHARMACY CARE	1098121
SWEETBAY SUPERMARKET PHARMACY 1708	1079284

5. What entity manages the current pharmacy network contracts? How long has this relationship been in place?

Optum Rx (formerly Prescription Solutions) has been the PBM since January 2005.

6. Does the current pharmacy contract provide for guaranteed rebate amounts? IF so, what is the guarantee?

Yes. 100% pass through Guarantee per paid claim. 2012: \$2.87 and 2013: \$2.76

7. Can you please send a full claims file for this group for the prior 12 months?

Claim file is provided upon request.

8. Does Manatee County currently have mandatory generics without DAW1/2 override?

The program is not a mandatory generic program. Submitted claims with a DAW 1 code (prescriber requires brand) will be processed at the brand rate and the patient will pay the appropriate brand copayment. Submitted claims with a DAW 2 code (patient requires brand) will be processed at the brand rate and the patient will pay the appropriate brand copayment plus the difference in cost between the brand and generic product.

9. Please confirm we have interpreted this correctly: RFP asks us to quote 3 options: 1. Narrow network, 2. Broad network and 3. Takeover the SweetBay contract and administer claims. Would a provider be removed from of consideration for this RFP if they could only comply with two of the three requests?

County is requesting quotes for two networks: (1) A quote option with a Narrow Network, which would replace the current arrangement of a preferred network direct contracted with the County and; (2) a Broad Network, whereas the

preferred pharmacies (attached with RFP) would remain directly contracted with the County and the PBM would administer those rates per that contract (contract would remain with the County however) and the PBM would provide the County with a broad network that would wrap around the current preferred network.

County only requests 2 quotes: Narrow (i.e. replacing the current preferred network) and Broad (administering the preferred rates that County has negotiated). County prefers both quotes but will accept single network submissions

10. To protect discount information, would the County agree to sign a "Non-Disclosure Agreement" so we may release the repricing? Our repricing information is proprietary.

The County will not sign any type of Non-Disclosure Agreement. However proposers may submit detailed, written explanation as to why the information is deemed proprietary or confidential, and that data is protected by patent or copyright or considered a trade secret as defined in Florida State Statutes. The Proposer may withdraw his proposal if the determination is made that the claimed exception is not accepted by the County.

11. Can we please get an updated claims file that shows NDC codes for the repricing exercise?

NDC Codes are included on claims file. See field titled Product Service ID. It may be necessary to insert leading zeros to properly format to NDC number.

12. C.08F, asks to provide a formulary disruption using Exhibit C. Can we please get Exhibit C (the Drug Formulation Wall Chart) in excel format with NDC's or GPI's? Alternately, can we provide the formulary disruption analysis based on the paid claims file as this will more accurately portray member disruption?

The current PBM is not able to provide the Formulary in excel format.

The formulary disruption analysis being reflected on the paid claim file would be a preferred way for Manatee to know the disruption.

13. Please provide the preferred pharmacy network listing in excel format?

Available at [www.mymanatee.org](http://www.mymanatee.org) under Online Services / Bids & Proposals select this RFP.

14. Can the County please provide a census file containing zip codes, age or DOB and subscribers/members?

Available at [www.mymanatee.org](http://www.mymanatee.org) under Online Services / Bids & Proposals select this RFP.

15. Can someone who has "Authority to Bind" a contract sign the designated forms, or does an Officer have to?

Officer.

16. In Section C, the directions are given to TAB OUT each subsection. Would the County prefer each letter [a through z] be tabbed, or are sub-sections C.01 – C.16 sufficient?

Tab both.

17. Can the claim re-pricing and any Samples/Brochures be put on CDROM to save paper?

Yes but a CDROM included in each of the required original/copies.

18. Can Additional sections be added to illustrate a respondents' proposal?

Submit any additional information which would assist the County in the evaluation of your proposal.

19. Please confirm the forms mentioned in C.02 (Attachment C and Exhibit D) are actually Attachment B and Exhibit F in the actual RFP.

Correct.

20. We plan on marking some answers confidential within the proposal without segregating answers under separate cover. Is this ok? If not, please provide instructions for how the County wants bidders to identify confidential information.

Proposers may submit detailed, written explanation as to why the information is deemed proprietary or confidential, and that data is protected by patent or copyright or considered a trade secret as defined in Florida State Statutes. The Proposer may withdraw his proposal if the determination is made that the claimed exception is not accepted by the County.

21. Does the County require a geo access report for proposed network/s? If so, please provide a member census file.

No.

22. Please clarify what you are looking for in question C.01. Do you want copies of licensing or certification as proposal exhibits? Also, what would you consider to be HIPAA compliance certification?

Any licensing or certification which will be required by law to perform the services set out in the scope of services required in this RFP and included as a response to Tab C.01. A statement acknowledging HIPAA compliance would be acceptable as it relates to the required scope of service.

23. Does the County require a response to Section A or Section B? If we must deviate, can we provide deviation explanations in a separate document?

No.

Any deviation will be the Proposers decision and detailed as you deem necessary.

24. Please provide an electronic copy of Exhibit C Drug Formulation Wall Chart.

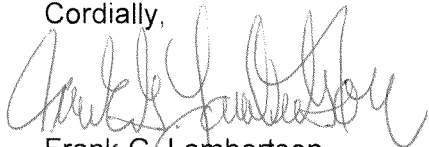
Available at [www.mymanatee.org](http://www.mymanatee.org) under Online Services / Bids & Proposals select this RFP.

No additional questions will be considered after the issuance of this Addendum.

I will be out of the office beginning July 19, 2013 and returning July 29, 2013. Mr. Dennis Wallace will be available via email [dennis.wallace@mymanatee.org](mailto:dennis.wallace@mymanatee.org) for submission direction.

Proposals are to be prepared as instructed in this Request For Proposals and shall be received at Manatee County Purchasing Office, Suite 803, 1112 Manatee Avenue West, Bradenton, Florida, FL 34205 until **4:00 P.M., July 31, 2013**.

Cordially,



Frank G. Lambertson  
Contracts Negotiator