MANATEE COUNTY GOVERNMENT

INTENT TO NEGOTIATE

SUBJECT	Community Care for the Elderly (CCE) Personal Care Services	DATE POSTED	June 19, 2013
PURCHASING REPRESENTATIVE	Blair C. Getz, (941)749-3053	DATE CONTRACT SHALL BE AWARDED	To Be Determined After Negotiations
DEPARTMENT	Community Services	CONSEQUENCES IF DEFERRED	Delay in Services
	Request for Proposals	AUTHORIZED BY	Melssa M. Wendel, CPPO Purchasing Official
SOLICITATION	#13-0586FL		June 19, 2013

ACTION DESIRED

Authorization to enter into negotiations with All Stat Home Health of Sarasota, Tidewell Home Health, LLC, dba Approved Home Health of Bradenton, Home Instead Senior Care of Bradenton and Southern Home Care Services dba ResCare Home Care of Bradenton to provide Community Care for the Elderly (CCE) Personal Care Services.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.)

Manatee County Code of Laws

BACKGROUND/DISCUSSION

- The Scope of Service is contingent upon the availability of funds from the West Central Florida Area Agency on Aging, Inc., the Manatee County Board Commissioners, as County Lead Agency for Community Care for the Elderly Program (CCE) which calls for the Personal Care Service to assist the functionally impaired elderly person with bathing, dressing and ambulation for a specified period of time and to:
 - 1. Maintain an elderly persons safety while bathing, grooming and/or toileting.
 - 2. Ensure elderly persons have a clean body and hair on a regular basis.
 - 3. Prevent inappropriate institutionalization of functionally impaired elderly persons.
- Funding Source: State Grant
- See Page 2 for further discussion.

SUMMARY

RESULTS

Authorization to enter into negotiations.

ATTACHMENTS: (List in order as attached)		INSTRUCTIONS TO BOARD RECORDS:	
N/A		N/A	
COST	\$250,000 Annually	SOURCE (ACCT# & NAME)	CCE-PersonalCare-1739001019-534000- 9001019 9112
COMMENTS	N/A	AMT./FREQ. OF RECURRING COSTS (ATTACH FISCAL IMPACT STATEMENT)	N/A

SOURCE SELECTION (CONTINUED)

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• The RFP was advertised on the Manatee County website, in the Bradenton Herald and the Tempo News and was also provided to the Manatee County Chamber of Commerce for release to its members, seven (7) proposals were received.

All Stat Home Health – Sarasota
A Life At Home - Bradenton
Home Instead Senior Care – Bradenton
Southern Home Care Services dba ResCare Home Care – Bradenton
Right Care Services (Loyalty Home Care) - Tampa
Tidewell Home Health, LLC dba Approved Home Health – Bradenton
Utopia Home Care, Inc – Tampa

The Evaluation Committee Members consisted of:

Tracie Adams, Human Services Manager, Community Services Manager Luz McQuiston, Senior Fiscal Analyst, Neighborhood Services Department Blair Getz, Contracts Negotiator, Purchasing Division

- The Evaluation Committee convened on 6/5/2013 and determined that four (4) proposers should be selected for negotiations Those firms, in alphabetical order, were:
- All Stat Home Health Sarasota
 Home Instead Senior Care Bradenton
 Southern Home Care Services dba ResCare Home Care Bradenton
 Tidewell Home Health, LLC dba Approved Home Health Bradenton

The four (4) firms selected have all the capabilities, resources, and experience required by the County and are staffed with professionals all of whom have the skills and expertise to adequately and successfully serve the Elderly as they provide the services required by the scope of services.

The remaining respondents listed below, although well qualified, were not selected based on a comparison of capabilities of the selected firms.

A Life At Home - Bradenton Right Care Services (Loyalty Home Care) - Tampa Utopia Home Care, Inc – Tampa

- The estimated annual expenditure is \$250,000
- The above justifications are a generalized summary of major observations intended only to provide the County Administrator
 a sufficiently detailed overview of the main observations of a majority of Committee Members. Each Committee Member
 may have considered one or more facts or factors more or less important than other Committee Members when voting, and
 this summary of the Evaluation Committee's decision is not an attempt to exhaustively describe each of the relevant factors
 which motivated each of the Committee Members to select the rankings described.
- This Agreement is managed by the Community Services Department