

MANATEE COUNTY GOVERNMENT

SOURCE SELECTION

SUBJECT	Issuance of Notice of Intent to Award IFB #12-2050-OV, Outside Plant Installation of Fiber Optic Cable, Conduit System, Pull Boxes	DATE POSTED	Date Posted on Mymanatee.org <u>4/4/13</u> <i>SMG</i>
PURCHASING REPRESENTATIVE	Olga Valcich, 749-3055	DATE CONTRACT SHALL BE AWARDED	
DEPARTMENT	Financial Management Dept., Purchasing Division	CONSEQUENCES IF DEFERRED	NA
SOURCE RECOMMENDATION	Harris-McBurney Company, Tampa, FL	AUTHORIZED BY DATE	Dennis Wallace, Procurement Contracts & Buyer Manager <u>4/4/13</u> Date <i>[Signature]</i>

ACTION DESIRED

Notice of Intent to award Invitation for Bid #12-2050, Outside Plant Installation of Fiber Optic Cable, Conduit System, Pull Boxes to the lowest, responsive and responsible bidder Harris-McBurney Company, Tampa, FL for a period of not to exceed 60 Months (5 years). The Information Technologies Department will manage the contract.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.)

Manatee County Code of Law

BACKGROUND/DISCUSSION

- It is the Intent of the County to establish an annual contract for Outside Plant Installation and Maintenance of Fiber Optic Cables, Conduit, and Pull Boxes within the Manatee County infrastructure system on an "as required basis" for use by the IT Department, Communications Division.
- Background / discussion continued on page 2.

SUMMARY

Recommend the award of Bid #12-2050-OV, Outside Plant Installation of Fiber Optic, Cables, Conduit System, Pull Boxes to Harris-McBurney Company, Tampa, FL.

ATTACHMENTS: (List in order as attached)

- Bid Tabulation

COST \$300,000.00 (estimated annually)

SOURCE (ACCT# & NAME)

IT Department / Acct Co. NO. 0010004900-534000.

COMMENTS

AMT./FREQ. OF RECURRING COSTS (ATTACH FISCAL IMPACT STATEMENT)

SMG

IFB #12-2050-OV

Outside Plant Installation of Fiber Optic, Cable, Conduit
System, Pull Boxes

April 3, 2013 / Page 2 of 2

- January 25, 2013 through March 1, 2013 appropriate bid procedures were followed. Notice of Bid availability was broadcast to DemandStar, mymanatee.org and the Chamber of Commerce.

- Four (4) bids were received. Below is a summary of bids received:

<u>Contractor</u>	<u>Base Bid</u>
Harris-McBurney Company Tampa, FL	\$711,416.90
Hy-Power, Inc. Ft. Lauderdale, FL	\$881,910.60
Precision Contracting Jupiter, FL	\$864,650.00
MasTec North America, Inc. Tampa, FL	\$1,091,022.03

- Email dated March 28, 2013 and tabulation approved by the IT Network Infrastructure Manager recommending award to one (1) vendor: Harris-McBurney Company, Tampa, FL.
- Funding Source: IT Department / Cost Center 0010004900-534000. Funds will not be encumbered unless a Release Order is issued.

Re: Fiber Optics Recommendation / IFB No. 1202050-OV Fw: Pages from Manatee County FOC Executed Bid Docs.pdf - Adobe Acrobat Standard
Bill Kersey
to:
Olga Valcich
03/28/2013 11:09 AM
Cc:
Dennis Wallace
Show Details

History: This message has been replied to.

Olga,

Please proceed with the awarding of the PO to Harris-McBurney. Thank you for all your help and support through this process.

Bill Kersey
Infrastructure Div. Mgr.
IT Department
Manatee County Gov.
Sent from my iPad

On Mar 18, 2013, at 10:35 AM, "Olga Valcich" <olga.valcich@mymanatee.org> wrote:

Bill:

As stated this morning on the telephone. Our Basis of Award reads that "The County reserves the right to make multiple awards." Your choice of just staying with Harris-McBurney for this BPO is absolutely fine. I will issue the Source Selection, post for 7 days, then we will be able to issue the PO to Harris-McBurney.

We will keep you posted on the necessary steps. Best regards,

Olga Valcich, Contract Specialist
Manatee County Government
Purchasing Division
1112 Manatee Avenue West, Suite 803
Bradenton, FL 34205
Ph: 941-749-3055 / Fx: 941-749-3034
email: olga.valcich@mymanatee.org

Bill Kersey---03/18/2013 10:16:10 AM---Olga, I don't remember how eloquently you worded it in our phone conversation so I can't repeat it n

From: Bill Kersey/MCG

MEMORANDUM



FINANCIAL MANAGEMENT
DEPARTMENT
Purchasing Division
1112 Manatee Avenue West
Bradenton, FL 34205

MANATEE COUNTY FLORIDA

Phone: 941.749.3014
Fax: 941.749.3034
www.mymanatee.org

To: Bill Kersey, Network Infrastructure Manager, IT Department

From: Olga Valcich, Contracts Specialist, Purchasing Division *OV*

Date: March 15, 2013

Subject: IFB #12-2050-OV, Outside Plant Installation of Fiber Optic Cable, Conduit System, Pull Boxes

Attached is the original tabulation for the above referenced bid for your review and comment.

A total of four (4) bidders responded to the Invitation for bids on this project and the table below summarizes the bids received. Mathematical multiplication / extension errors have been corrected in accordance with Article A.28 of the Invitation for Bid.

Contractor	Base Bid
Harris-McBurney Company	\$711,416.90
Hy-Power, Inc.	\$863,467.60
Precision Contractor	\$864,650.00
MasTec North America, Inc.	\$1,091,022.03

The apparent low bidder is Harris-McBurney Company, Tampa, FL. Please review the tabulation and provide your recommendation for award. Once the recommendation for award is made, we will prepare a Source Selection which will be posted for a 7 day period as is required by the Manatee County Code of Law prior to the issuance of any Purchase Order.

Should you have any questions, please do contact me. Thank you.

Approved as submitted:

Date:

3/18/2013

Cc: Ron Hardy, Telecomm Technician Iii, IT Department w/ tabulation
Dennis Wallace, Procurement Contracts & Buyer Manager, Purchasing Division, Financial Management Department w/tabulation

/Ov

Attachment (Tabulation (copies of Bids received in your possession).

MANATEE COUNTY
2013 APR 18 PM 12:40
PURCHASING

LARRY BUSTLE * MICHAEL GALLEN * JOHN R. CHAPPIE * ROBIN DISABATINO * VANESSA BAUGH * CAROL WHITMORE * BETSY BENAC
District 1 District 2 District 3 District 4 District 5 District 6 District 7

IFB #12-2050-OV / OUTSIDE PLANT INSTALLATION OF FIBER OPTIC, CABLE, CONDUIT SYSTEM, PULL BOXES

BASE BID							1			2			3		
Item No.	Line Item	DETAIL	UM	QTY	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price			
1	Draka Part # (F-MDS1JKT-12-ES-012-E3) 12-Count Cable	Material Only	FT	5,000	\$0.30	\$1,500.00	\$0.24	\$1,200.00	\$0.25	\$1,250.00	\$0.25	\$1,250.00			
2	Draka Part # (F-MDS1JKT-12-ES-024-E3) 24-Count Cable	Material Only	FT	5,000	\$0.40	\$2,000.00	\$0.32	\$1,600.00	\$0.30	\$1,500.00	\$0.30	\$1,500.00			
3	Draka Part # (F-MDS1JKT-12-ES-048-E3) 48-Count Cable	Material Only	FT	5,000	\$0.60	\$3,000.00	\$0.48	\$2,400.00	\$0.45	\$2,250.00	\$0.45	\$2,250.00			
4	Draka Part # (F-MDS1JKT-12-ES-072-E3) 72-Count Cable	Material Only	FT	5,000	\$0.80	\$4,000.00	\$0.65	\$3,250.00	\$0.65	\$3,250.00	\$0.65	\$3,250.00			
5	Place Fiber Optic Cable in Existing Duct (Airblown)	Labor Only, Include All Equipment, Labor and Setup For Installation	FT	5,000	\$0.70	\$3,500.00	\$0.65	\$3,250.00	\$0.65	\$3,250.00	\$0.65	\$3,250.00			
6	Place Fiber Optic Cable in Existing Duct (Handpull)	Labor Only, Include All Equipment, Labor and Setup For Installation	FT	5,000	\$0.50	\$2,500.00	\$0.65	****\$3,250	\$0.75	\$3,750.00	\$0.75	\$3,750.00			
7	Terminate F.O.C. Fibers 1 - 24	Include Connectors, Labor, Set-Up	EA	10	\$39.50	\$395.00	\$46.25	****462.50	\$45.00	\$450.00	\$45.00	\$450.00			
8	Terminate F.O.C. Fibers 25 - 72	Include Connectors, Labor, Setup	EA	10	\$38.70	\$387.00	\$38.67	\$386.70	\$40.00	\$400.00	\$40.00	\$400.00			
9	Terminate F.O.C. Fibers 73 - 144	Include Connectors, Labor, Setup	EA	10	\$38.00	\$380.00	\$38.67	\$386.70	\$35.00	\$350.00	\$35.00	\$350.00			
10	Terminate F.O.C. Fibers 145 - 288	Include Connectors, Labor, Setup	EA	10	\$37.30	\$373.00	\$36.45	\$364.50	\$32.00	\$320.00	\$32.00	\$320.00			
11	Splice F.O.C. Fibers 1 - 24	Include Material, Labor, Setup	EA	10	\$21.30	\$213.00	\$33.75	\$337.50	\$35.00	\$350.00	\$35.00	\$350.00			
12	Splice F.O.C. Fibers 25 - 72	Include Material, Labor, Setup	EA	10	\$20.40	\$204.00	\$33.75	\$337.50	\$30.00	\$300.00	\$30.00	\$300.00			

Harris-McBurney Company
 2120 North U.S. Highway 301 North
 Tampa, FL 33619
 (813) 626-7171

Hy-Power, Inc.
 5913 NW 31 Avenue
 Ft. Lauderdale, FL 33309
 (954) 448-8067

Precision Contractr
 15834 Guild Court
 Jupiter, FL 33478
 (561) 743-9737

IFB #12-2050-OV / OUTSIDE PLANT INSTALLATION OF FIBER OPTIC, CABLE, CONDUIT SYSTEM, PULL BOXES

BASE BID

Item No.	Line Item	DETAIL	U/M	QTY	1			2			3	
					Unit Price	Extended	Price	Unit Price	Extended	Price	Unit Price	Extended Price
13	Splice F.O.C. Fibers 74-144	Include Material, Labor, Setup	EA	10	\$19.75	\$197.50	\$197.50	\$32.75	\$327.50	\$28.00	\$28	
14	Splice F.O.C. Fibers 145 - 288	Include Material, Labor, Setup	EA	10	\$19.10	\$191.00	\$191.00	\$31.75	\$317.50	\$25.00	\$25	
15	Test F.O.C. Fibers (OTDR)	Labor Only, Include All Equipment, Labor and Setup For Testing	EA	24	\$8.20	\$196.80	\$196.80	\$26.35	\$632.40	\$10.00	\$24	
16	Test F.O.C. Fibers (Light Meter)	Labor Only, Include All Equipment, Labor and Setup For Testing	EA	24	\$3.40	\$81.60	\$81.60	\$27.85	\$668.40	\$15.00	\$36	
17	CommScope 1000G2-4U-IP-SD G2 4U Sliding Shelf	Material Only	EA	10	\$652.00	\$6,520.00	\$6,520.00	\$737.98	\$7,379.80	\$695.00	\$6,950	
18	CommScope 600G2-1U-IP-FX G2 1U Fixed Shelf	Material Only	EA	10	\$266.00	\$2,660.00	\$2,660.00	\$228.25	\$2,282.50	\$295.00	\$2,950	
19	CommScope SW-6AM-12SF Mech. l Splice Walllet 6-Tray	Material Only	EA	10	\$47.00	\$470.00	\$470.00	\$42.40	\$424.00	\$40.00	\$40	
20	CommScope RS-2AM-12SF Mechanical Splice Kit 2-Tray	Material Only	EA	10	\$35.00	\$350.00	\$350.00	\$40.50	\$405.00	\$50.00	\$50	
21	CommScope 360G2 Cartridge 12-LC-SM-BL-Pigtails	Material Only	EA	10	\$46.00	\$460.00	\$460.00	\$70.76	\$707.60	\$50.00	\$50	
22	F.O.C. Splice Enclosure Tyco "D"	Material Only	EA	10	\$485.00	\$4,850.00	\$4,850.00	\$687.058	****6870.58	\$455.00	\$4,550	
23	1 1/4" HDPE Innerduct (ORANGE)	Material Only	FT	5,000	\$0.50	\$2,500.00	\$2,500.00	\$0.59	\$2,950.00	\$0.50	\$2,500	
24	2" Dura-line FuturePath HDPE Innerduct W/7 Microducts	Material Only	FT	5,000	\$3.20	\$16,000.00	\$16,000.00	\$3.00	\$15,000.00	\$3.10	\$15,500	
25	Direct Bury Placement 1 - 250 FT	Labor Only, Include All Equipment, Labor and Setup For Installation	FT	5,000	\$6.20	\$31,000.00	\$31,000.00	\$6.30	\$31,500.00	\$5.95	\$29,750	

IFB #12-2050-OV / OUTSIDE PLANT INSTALLATION OF FIBER OPTIC, CABLE, CONDUIT SYSTEM, PULL BOXES

BASE BID

Item No.	Line Item	DETAIL	U/M	QTY	1			2			3	
					Unit Price	Extended	Price	Unit Price	Extended	Price	Unit Price	Extend Price
					Harris-McBurrey Company 2120 North U.S. Highway 301 North Tampa, FL 33619 (813) 626-7171			Hy-Power, Inc. 5913 NW 31 Avenue Ft. Lauderdale, FL 33309 (954) 448-8067			Precision Contract 15834 Guild Court Jupiter, FL 33476 (561) 743-9737	
26	Direct Bury Placement 251 - 500 FT	Labor Only, Include All Equipment, Labor and Setup For Installation Labor Only, Include All Equipment, Labor and Setup For Installation	FT	5,000	\$6.00	\$30,000.00	\$5.70	\$28,500.00	\$5.25	\$26.25		
27	Direct Bury Placement 501 - 1000 FT	Labor Only, Include All Equipment, Labor and Setup For Installation	FT	5,000	\$5.80	\$29,000.00	\$5.10	\$25,500.00	\$4.75	\$23.75		
28	Direct Bury Placement 1001 - 5000 FT	Labor Only, Include All Equipment, Labor and Setup For Installation	FT	5,000	\$5.60	\$28,000.00	\$4.30	\$21,500.00	\$4.50	\$22.50		
29	Directional Bore 2" 1 - 250 FT With Pullback	Include Setup, Machine, Operators and Expendable Material Include Setup, Machine, Operators and Expendable Material	FT	5,000	\$14.00	\$70,000.00	\$13.90	\$69,500.00	\$13.50	\$67.50		
30	Directional Bore 2" 251 - 500 FT With Pullback	Include Setup, Machine, Operators and Expendable Material	FT	5,000	\$9.80	\$49,000.00	\$13.50	\$67,500.00	\$12.00	\$60.00		
31	Directional Bore 2" 501 - 1000 FT With Pullback	Include Setup, Machine, Operators and Expendable Material	FT	5,000	\$8.20	\$41,000.00	\$13.25	\$66,250.00	\$9.50	\$47.50		
32	Directional Bore 2" 1001 - 5000 FT With Pullback	Include Setup, Machine, Operators and Expendable Material	FT	5,000	\$8.00	\$40,000.00	\$13.00	\$65,000.00	\$9.00	\$45.00		
33	Directional Bore 4" 1 - 250 FT With Pullback	Include Setup, Machine, Operators and Expendable Material	FT	5,000	\$17.00	\$85,000.00	\$18.25	\$91,250.00	\$16.50	\$82.50		
34	Directional Bore 4" 251 - 500 FT With Pullback	Include Setup, Machine, Operators and Expendable Material	FT	5,000	\$12.80	\$64,000.00	\$17.50	\$87,500.00	\$14.00	\$70.00		
35	Directional Bore 4" 501 - 1000 FT With Pullback	Include Setup, Machine, Operators and Expendable Material	FT	5,000	\$11.20	\$56,000.00	\$17.00	\$85,000.00	\$12.00	\$60.00		
36	Directional Bore 4" 1001 - 5000 FT With Pullback	Include Setup, Machine, Operators and Expendable Material	FT	5,000	\$11.00	\$55,000.00	\$16.25	\$81,250.00	\$9.50	\$47.50		
37	Pullbox (2 Ft X 3 Ft X 2 Ft) (Per Specs in Section 3.1	Include Installation, Shipping and Delivery	EA	10	\$1,186.00	\$11,860.00	\$490.00	****\$4,900.00	\$1,195.00	\$11.95		
38	Splicebox (3 Ft X 5 Ft X 3 Ft) Per Specs in Section 3.1	Include Installation, Shipping and Delivery	EA	10	\$1,921.00	\$19,210.00	\$1,610.00	\$16,100.00	\$2,795.00	\$27.95		

IFB #12-2050-OV / OUTSIDE PLANT INSTALLATION OF FIBER OPTIC, CABLE, CONDUIT SYSTEM, PULL BOXES

BASE BID							1			2			3		
Item No.	Line Item	DETAIL	U/M	QTY	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price			
39	Wallbox Stainless Steel (18" X 18" X 12") No Locking	Include Installation, Shipping and Delivery	EA	10	\$1,206.00	\$12,060.00	\$1,184.00	\$11,840.00	\$500.00	\$5,000.00	\$5.00	\$50.00			
40	Building Entrance 4" PVC	Include Material and Labor	EA	10	\$540.00	\$5,400.00	\$1,420.00	\$14,200.00	\$595.00	\$5,950.00	\$5.95	\$59.50			
41	Place Detectable Mule Tape	Include Material and Labor	FT	5,000	\$0.40	\$2,000.00	\$0.28	\$1,400.00	\$0.35	\$1,750.00	\$0.35	\$3.50			
42	Proof / Rod Conduit up to 2" With Pull Line Left in Place	Include Material and Labor	FT	5,000	\$0.50	\$2,500.00	\$0.22	\$1,100.00	\$0.35	\$1,750.00	\$0.35	\$3.50			
43	Proof / Rod Conduit up to 4" With Pull Line Left in Place	Include Material and Labor	FT	5,000	\$0.50	\$2,500.00	\$0.23	\$1,150.00	\$0.35	\$1,750.00	\$0.35	\$3.50			
44	Place Warning Tape	Include Material and Labor	FT	5,000	\$0.20	\$1,000.00	\$0.12	\$600.00	\$0.35	\$1,750.00	\$0.35	\$3.50			
45	Asphalt Cut and Patch (Square Foot)	Include Material and Labor	SQ FT	100	\$7.00	\$700.00	\$10.25	\$1,025.00	\$15.00	\$1,500.00	\$1.50	\$150.00			
46	Remove Concrete up to 4" Thickness (Per Square Foot)	Include Material and Labor	SQ FT	100	\$3.50	\$350.00	\$7.00	\$700.00	\$12.50	\$1,250.00	\$1.25	\$125.00			
47	Place Concrete up to 4" Thickness (Per Square Foot)	Include Material and Labor	SQ FT	100	\$6.00	\$600.00	\$7.00	\$700.00	\$16.50	\$1,650.00	\$1.65	\$165.00			
48	Route Engineering & Permitting for Placement of 1-250 FT.	Include All Costs for Route Engineering and Permitting	FT	5,000	\$1.20	\$6,000.00	\$2.25	\$11,250.00	\$6.00	\$30,000.00	\$6.00	\$30,000.00			
49	Route Engineering & Permitting for Placement of 251-500 FT.	Include All Costs for Route Engineering and Permitting	FT	5,000	\$1.05	\$5,250.00	\$1.95	\$9,750.00	\$5.00	\$25,000.00	\$5.00	\$25,000.00			
50	Route Engineering & Permitting for Placement of 501-1000 FT.	Include All Costs for Route Engineering and Permitting	FT	5,000	\$0.70	\$3,500.00	\$1.45	\$7,250.00	\$4.00	\$20,000.00	\$4.00	\$20,000.00			

IFB #12-2050-OV / OUTSIDE PLANT INSTALLATION OF FIBER OPTIC, CABLE, CONDUIT SYSTEM, PULL BOXES

BASE BID						1			2			3		
Item No.	Line Item	DETAIL	U/M	QTY	Unit Price	Extended	Price	Unit Price	Extended	Price	Unit Price	Extended	Price	
51	Route Engineering & Permitting for Placement of 1001 - 5000 FT.	Include All Costs for Route Engineering and Permitting	FT	5,000	\$0.50	\$2,500.00		\$1.30	\$6,500.00		\$3.50	\$17.50		
52	Engineering and As-Builts for Placement of 1 - 250 FT.	Include All Costs for Engineering and As Builts	FT	5,000	\$0.40	\$2,000.00		\$0.90	\$4,500.00		\$4.50	\$22.50		
53	Engineering and As-Builts for Placement of 251 - 500 FT.	Include All Costs for Engineering and As Builts	FT	5,000	\$0.30	\$1,500.00		\$0.90	\$4,500.00		\$4.00	\$20.00		
54	Engineering and As-Builts for Placement of 501 - 1000 FT.	Include All Costs for Engineering and As Builts	FT	5,000	\$0.20	\$1,000.00		\$0.65	\$3,250.00		\$3.50	\$17.50		
55	Engineering and As-Builts for Placement of 1001 - 5000 FT.	Include All Costs for Engineering and As Builts	FT	5,000	\$0.10	\$500.00		\$0.55	\$2,750.00		\$3.00	\$15.00		
56	M.O.T. Cost	Include Necessary Barricade, Flagger (Per Manhour)	HR			\$58.00			\$45.00			\$25.00		
TOTAL BID PRICE FOR ITEMS 1 THROUGH 56						\$711,416.90		\$863,467.60				\$864.65		

IFB #12-2050-OV / OUTSIDE PLANT INSTALLATION OF FIBER OPTIC, CABLE, CONDUIT SYSTEM, PULL BOXES

BASE BID

Item No.	Line Item	DETAIL	U/M	QTY	1			2			3	
					Unit Price	Extended	Price	Unit Price	Extended	Price	Unit Price	Extend Price
57	Additional Labor - Laborer	Overtime Hours	HR	40	\$48.00	\$1,920.00		\$34.00	\$1,360.00		\$85.00	\$3.40
58	Additional Labor - Supervisor	Overtime Hours	HR	40	\$70.60	\$2,824.00		\$67.50	\$2,700.00		\$125.00	\$5.00
59	Additional Labor - Laborer	Weekend Hours	HR	40	\$48.00	\$1,920.00		\$45.90	\$1,836.00		\$85.00	\$3.40
60	Additional Labor - Supervisor	Weekend Hours	HR	40	\$70.60	\$2,824.00		\$91.13	\$3,645.20		\$125.00	\$5.00
61	Additional Labor - Laborer	Holiday Hours	HR	40	\$96.00	\$3,840.00		\$68.00	\$2,720.00		\$100.00	\$4.00
62	Additional Labor - Supervisor	Holiday Hours	HR	40	\$141.20	\$5,648.00		\$135.00	\$5,400.00		\$125.00	\$5.00
63	Undefined Material Markup on Vendor Cost	Percentage of Markup Applied to Vendor Cost of goods not defined in contract inclusive of Shipping and Delivery - DOES NOT INCLUDE INSTALLATION:	%			10%			15%			
	Acknowledge Addenda 1 and 2				YES			YES				YES
	Florida Trench Act				YES			YES				YES
	Contractor's Questionnaire				YES			YES				YES
	License / Years of Experience											
	Public Contracting & Environmental Crimes Certification				YES			CGC / ES (32 Years)				EG / ES / 2 (Years)
	Affidavit as to Local Business (Not a Requirement to submit a Bid)				YES			YES				YES
								****Mathematical Errors corrected in accordance w/				
								Article A.28.				
	Checked by <i>[Signature]</i>											
	Keyed by Olga <i>[Signature]</i>											