

MANATEE COUNTY GOVERNMENT SOURCE SELECTION

SUBJECT	Issuance of Notice of Intent to Award Water and Wastewater Treatment Chemicals (IFB #12-2846BS)	DATE POSTED	Date Posted on MyManatee.org <u>12/5/12</u> <i>MC</i>
PURCHASING REPRESENTATIVE	Bonnie Sietman (941) 749-3046 phone (941) 749-3034 fax	DATE CONTRACT SHALL BE AWARDED	Contingent upon the acceptance from the Board of County Commissioners
DEPARTMENT	Financial Management Dept. Purchasing Division	CONSEQUENCES IF DEFERRED	N/A
SOURCE RECOMMENDATION	Multiple Suppliers	AUTHORIZED BY DATE	<i>Melissa W. Wendel</i> for Melissa Wendel, CPPO, Purchasing Official December ____, 2012

NOTICE OF INTENT TO AWARD

Issuance of Notice of Intent to award IFB #12-2846BS, Water and Wastewater Treatment Chemicals on an as required basis, to the lowest, responsive and responsible multiple bidders (see page two).

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.)

Manatee County Code of Law

BACKGROUND/DISCUSSION

- This procurement is for chemicals to be delivered in bulk and used in the treatment of potable water and wastewater.
- Award is on an item per item basis to the lowest, responsive, and responsive bidder(s) meeting specifications for each item as listed on the bid form who can provide the products at the time needed.
- The term of the contracts is for a one (1) year period with two (2) twelve (12) month renewal provisions not to exceed total contract duration of thirty six (36) months.
- The annual expenditure is approximately \$3,213,959.60.
- Background/discussion continued on page 2.

ATTACHMENTS: (List in order as attached)

Bid Tabulation

COST	\$3,213,959.60	FUNDING SOURCE (ACCT# & NAME)	Water/Sewer Operating Fund 401-0009400-552000
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Source Selection
IFB# 12-2846BS

Water and Wastewater Treatment Chemicals

- The intent of this Invitation For Bid (IFB) is to establish multiple sources for the supply and delivery of bulk chemicals on an annual, as required basis.
- The County solicited an Invitation For Bid, #12-2846BS for Water and Wastewater Treatment Chemicals from August 10, 2012 through November 13, 2012, appropriate bid procedures were followed.
- Notice of IFB #12-2846BS was broadcast via Onvia Demand Star and MyManatee.org. Forty six (46) plan holders downloaded the IFB, twenty four (24) bids and five (5) no bids were received.
- The eleven (11) suppliers listed below submitted the lowest bids.

○ Airgas Carbonic	Carbon Dioxide	\$ 169.50/ton
○ Airgas Speciality	Anhydrous Ammonia	\$ 1,350.00/ton
○ Allied Universal	Sodium Hypochlorite	\$ 0.524/gallon
○ Carmeuse Lime & Stone	Quicklime	\$ 214.33/ton
○ Chemrite	Calcium Hypochlorite	\$ 2,199.00/ton
○ Chemrite	Copper Sulfate	\$ 1.69/pound
○ KED Group	Coagulant Aid (surface)	\$ 1.85/pound
○ Kemira Water Solutions	Coagulant Aid (ground)	\$ 1.8586/pound
○ Morgan & Associates	Sodium Percarbonate Algeacide	\$ 0.87/pound
○ Mosaic Crop Nutrition	Hydrofluorosilicic Acid	\$ 554.00/ton
○ Norit Americas	Powder Activated Carbon	\$ 1,464.84/ton
○ Sterling Water Technologies	Zinc Metaphosphate	\$ 0.938/pound

- November 28, 2012 received a memorandum from Utilities recommending award to the eleven (11) suppliers listed above.
- This funding source for the chemical requirements is Water/Sewer Operating Fund, 401-0009400-552000.

IFB #12-2846BS, Tabulation

Water & Wastewater Treatment Chemicals

Green indicates lowest bidder for each line item

			Carus	F2	Shannon	Sterling	
1	Zinc Metaphosphate, 50# Moisture Proof Bag Product Name Delivery Days Price/Pound Price/Ton	100 ton	Carus 3350 5-7 \$1.019 \$2,038.00	ZPP9000 10-14 \$1.039 \$2,078.00	Shan-no-corr 10-14 \$1.024 \$2,048.00	CP 767D 7-10 \$0.938 \$1,876.00	
	Annual Estimated Spent		\$203,800.00	\$207,800.00	\$204,800.00	\$187,600.00	
			Allied	Odyssey			
2	Sodium Hypochlorite, Liquid (12.5% available CL2, 10.8 weight percent NaOC1) Delivery Days Testing Laboratory Used Price/Gallon	2,300,000 gallons	1-2 NovaChem \$0.524	2 Nova Chem \$.575			
	Annual Estimated Spent		\$1,205,200.00	\$1,322,500.00			
			Allied	Chemrite	Dumont	Environment	Thatcher
3	Calcium Hypochlorite, 100# drums Delivery Days Price/Ton	20 ton	min 9 drums 3 \$2,280.00	3-7 \$2,199.00	3-5 \$2,480.00	22 Pallet Min 5-7 \$2,250.00	2-3 \$2,390.00
	Annual Estimated Spent		\$45,600.00	\$43,980.00	\$49,600.00	\$45,000.00	\$47,800.00
			Airgas Spec				
4	Anhydrous Ammonia, Industrial Grade, Bulk, 99.9% Delivery Days Price/Ton	100 ton	2-3 \$1,350.00				
	Annual Estimated Spent		\$135,000.00				
			Carmeuse	Cheney	Lhoist		
5	Quicklime, Bulk (truck) Delivery Days Price/Ton	3,000 ton	24 ton min 2-3 \$214.33	3 \$293.31	2 \$263.40		
	Annual Estimated Spent		\$642,990.00	\$879,930.00	\$790,200.00		
			Airgas Carbon				
6	Carbon Dioxide Delivery Days Price/Ton Price/Gallon	420 ton	2 \$169.50				
	Annual Estimated Spent		\$71,190.00				
			Cedar Chem	Chemrite	KED	Kemira	
7	Coagulant Aid, (surface), 55.1# Moisture Proof Bag, Dry Product Name Ratio: \$/lb x Ratio = Competitive Price Delivery Days Price/Pound Price/Ton	7 ton	Cedar FLOC 510 1.000 \$1.95 30 \$1.95 \$3,900.00	Kemira SuperFloc C-492 1.113 \$2.771 5-10 \$2.49 \$4,980.00	PN100PWG 1.057 \$1.85 20 \$1.75 \$3,500.00	SuperFloc C492PW 1.113 \$1.93 5 \$1.734 \$3,468.00	
	Annual Estimated Spent		\$27,300.00	\$38,794.00	\$25,900.00	\$27,020.00	

			Cedar Chem	Chemrite	KED	Kemira	Kemira
8	Coagulant Aid, (ground), 55.1# Moisture Proof Bag, Dry	7					
	Product Name	ton	Cedar FLOC 561	Kemira Superfloc A-110	PA110VHMPWG	SuperFloc A110	SuperFloc A100
	Ratio:		1.325	1.000	1.135	1.000	1.024
	\$/lb x Ratio = Competitive Price		\$2.32	\$2.42	\$1.99	\$1.86	\$1.8586
	Delivery Days		30	5-10	20	5	5
	Price/Pound		\$1.75	\$2.42	\$1.75	\$1.86	\$1.815
	Price/Ton		\$4640.00	\$4,840.00	\$3980.00	\$3,720.00	\$3,630.00
	Annual Estimated Spent		\$32,480.00	\$33,880.00	\$27,860.00	\$26,040.00	\$25,410.00
			Jacobi	Norit	SP Carbon	SP Carbon	
9	Powder Activated Carbon, Bulk, (Pressure Truck)	440					
	Product Name	ton	Aqua Sorb CBI-MW	Hydroarco Exp555	Watercarb-800	Watercarb-L	
	Ratio:		1.365	1.252	1.927	1.937	
	\$/ton x Ratio = Competitive Price		\$2,325.96	\$1,464.84	\$2,248.00	\$2,326.34	
	Delivery Days		5-7	5-7	3-5	5-7	
	Price/Ton		\$1,704.00	\$1,170.00	\$1,167.00	\$1,201.00	
	Annual Estimated Spent		\$1,023,422.40	\$644,529.60	\$989,120.00	\$1,023,589.60	
			Chemrite	Thatcher			
10	Copper Sulfate, 50 # Moisture Proof Bag	20					
	Product Name	ton	Copper Sulfate Pentahydrate	Copper Sulfate-Med Crystal			
	Delivery Days		3-7	10-14			
	Price/Pound		\$1.69	\$1.803			
	Price/Ton		\$3,380.00	\$3,606.00			
	Annual Estimated Spent		\$67,600.00	\$72,120.00			
			Biosafe	Morgan			
11	Sodium Percarbonate Algeacide, 50 # Bag	50					
	Product Name	ton	Green Clean Pro	PAK*27			
	Delivery Days		3-5	3-5			
	Price/Pound		\$1.01	\$.87			
	Price/Ton		\$2,020.00	\$1,740.00			
	Annual Estimated Spent		\$101,000.00	\$87,000.00			
			Dumont	Mosaic			
12	Hydrofluorosilicic Acid, Bulk, (HFS)	140					
	Delivery Days	ton	3-5	5-7			
	Price/Ton		\$640.00	\$554.00			
	Annual Estimated Spent		\$89,600.00	\$77,560.00			
Annual Estimate Grand Total - FY2013					\$3,213,959.60		
NO BID: Brenntag Mid South Inc., General Chemical, Key Chemical Inc., Praxair, Inc., SNF Polydyne Inc.							