



MANATEE COUNTY FLORIDA

October 22, 2012

TO: All Proposers

SUBJECT:

Request For Proposal (RFP) #12-3236FL
Sale of Asset – Manatee Health Network

ADDENDUM #1

The following items are issued to add to, modify and clarify the Request For Proposal document. Proposals are to be submitted on the specified time and date due, in conformance with the additions and revision listed herein.

Questions and Responses:

1. How many physicians remain in the network?

818 Practice/Provider Groups are contracted with the Network. 2541 professional's make up the 818 provider/practice groups. These providers range from Hospitals, Imaging Centers, Durable Medical Equipment, Physical Therapy, Primary Care, Specialists, Dental, Behavioral Health, and ancillary providers.

2. How many members are currently in the network since the County switched to Aetna in July?

Currently approximately 300 members from 2 employer groups utilize the network for repricing.

3. Can you send me a list of assets and values for each asset?

As stated in the RFP an expanded listing of all providers and MHN contractual documents are available for review. The County has not established any asset value the Proposer will determine a value and submit that in their response to the RFP.

Financial Management Department

Mailing Address: P. O. Box 1000 Street Address: 1112 Manatee Avenue West, Ste. 803, Bradenton, FL 34206-1000

WEB: www.mymanatee.org * PHONE: 941.749.3014 * FAX: 941.749.3034

4. Is there a value to other non-asset items (licenses, permits, etc)?

There are no licenses or permits with this network. Each provider within the network is responsible for maintaining their required certifications and licenses. The Network contracts with those providers, requests verification of insurance coverage as well as applicable licenses.

5. Item 1. Required Information Statement of intent to purchase these assets for its own uses including full descriptive detail of the particular uses the assets will be used for.

Will the sale agreement prohibit or limit the successful proposer from sharing the use of the asset with other groups?

No.

Will the sale agreement preclude the successful proposer from disposing of the asset at some future date if no longer of use to the successful proposer?

No.

6. Item 6. Required Information Proposers must acknowledge in their Proposals that they understand and accept that they must agree in the sale agreement that in order to ensure network providers are aware of the new network ownership, name and administration, it will notify all network providers of the fact that the successful Proposer now owns and controls the network, and has assumed their contracts within 30 days of the effective date of the sale agreement.

Upon inspection, it appears that certain network contracts with providers are in excess of ten years old. Will the county provide an up to date mailing or email list of the 3,300 health providers in the network upon the effective date of the sale agreement? If not, will the county consider extending the required notification period to 60 days from receipt of any health provider contract from the county to allow the successful proposer sufficient time to prepare a mailing list for purposes of notification?

While the contracts may be in excess of ten years old, as part of maintaining a network, providers submit address changes to the Administrator when applicable and the mailing list and provider look up tool is adjusted, regardless of what the contract states. It should be noted that if providers have not notified the Administrator of changes, then the system may have discrepancies. A provider file will be delivered to the successful proposer; however, the County is in agreement of a 60 day notification period if necessary.

7. Item 7. Required Information Proposers must acknowledge in their Proposals that they understand and accept that the County will not be responsible for any re-pricing of claims for groups on the network as of the effective date of the agreement.

In order to assure that network providers continue to be paid on a timely basis after the effective date of the sale agreement for groups currently utilizing the network, will the County assist in arranging that the third party administrator which currently provides repricing for the network a transition period of 60-90 days from the effective date of the resale agreement?

Manatee County has notified all groups that use the MHN for repricing of the termination date of the network as of 12/31/12. If the successful proposer of the Network wishes to have the current Administrator (Third Party Benefits of Florida), continue repricing claims during the transition, the successful proposer should contact that entity for a direct contract. Manatee County will not be involved in that transaction as we will no longer have rights over the network.

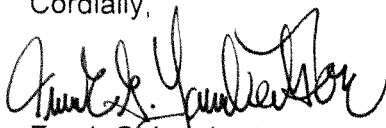
8. Item 7. Required Information-continued To provide for a successful transition for groups currently making use of the network as of the effective date of the sale agreement, will the county consider requiring the successful Proposer to continue to provide network and directory services for such groups until December 31, 2013 at current rates?

All groups using the MHN for repricing have been notified that the network owned by Manatee County Government and the provider look up tool housing that Network will terminate on 12/31/12. Manatee County will provide a PDF file to the successful proposer prior to the end of 12/31/12 if requested.

No additional questions will be considered after the issuance of this Addendum.

Proposals are to be prepared as instructed in this Request For Proposals and shall be received at Manatee County Purchasing Office, Suite 803, 1112 Manatee Avenue West, Bradenton, Florida, FL 34205 until **4:00 P.M., November 2, 2012.**

Cordially,



Frank G. Lambertson
Contracts Negotiator