
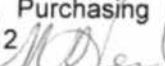


MANATEE COUNTY GOVERNMENT SOURCE SELECTION

SUBJECT	RFP #120915-FL – Household Hazardous Waste Collection and Disposal	DATE POSTED	August 3, 2012 
PURCHASING REPRESENTATIVE	Frank Lambertson, 749-3042	DATE CONTRACT SHALL BE AWARDED	August 10, 2012 or there after
DEPARTMENT	Financial Management Dept./Purchasing Div.	CONSEQUENCES IF DEFERRED	N/A
SOURCE RECOMMENDATION	Clean Harbors Environmental Services, Inc., Bartow, FL	AUTHORIZED BY DATE	Melissa M. Wendel, Purchasing Official, August 3, 2012 

ACTION DESIRED

Approval to enter into negotiations with Clean Harbors Environmental Services, Inc., Bartow, FL to perform professional services for the collection, removal, transportation and proper disposal of household hazardous wastes generated from County households and small quantity generators.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.)
Manatee County Code of Laws

BACKGROUND/DISCUSSION

- Estimated expenditure is \$290,000 (annual estimate).
- Fund Source: 480 0010900 534000
- MANATEE COUNTY** firms that were directly contacted and made aware of this Request for Proposal were, and took the following actions in response to the RFP:

None

- Proposals were received from the following firms:

Local firms:

EQ Florida, Inc., Tampa, FL

- Other firms:**

Clean Harbors Environmental Services, Inc., Bartow, FL
Perma-Fix of Florida, Inc., Gainesville, FL

See Page 2 for details.

SUMMARY

Recommend negotiations with Clean Harbors Environmental Services, Inc., Bartow, FL

ATTACHMENTS: (List in order as attached)

INSTRUCTIONS TO BOARD RECORDS:

1. Approval Email
Ed Hunzeker

N/A

COST

\$290,000
Annual Est.

SOURCE (ACCT# & NAME)

480 0010900 534000

COMMENTS

N/A


AMT./FREQ. OF RECURRING COSTS (ATTACH FISCAL IMPACT STATEMENT)

N/A

- **Approval to enter into negotiations with Clean Harbors Environmental Services, Inc.**
- Contract shall provide the collection, removal, transportation and proper disposal of Household Hazardous Wastes generated from households, Conditionally Exempt Small Quantity Generators (CESQG) and Small Quantity Generators (SQG). The collection will be from the Lena Road Landfill, 3333 Lena Road (State Road 64 East), Bradenton, FL; Utilities Department Administration Complex, 4410 66th Street West, Bradenton, FL; Agriculture/Fairgrounds, 1303 17th Street West, Palmetto, other designated collection event sites, and various sites of CESQG and large quantity generators (LQG)/SQG on an as needed basis.
- 1/17/12 – 6/20/12 the appropriate proposal procedures were followed. The Request for Proposal (RFP) was broadcast via DemandStar to six hundred six (606) firms who provide this service; six (6) firms downloaded the RFP and three (3) firms submitted proposals.
- The RFP was advertised locally in the Bradenton Herald, posted on the County's website and provided to the Manatee County Chamber of Commerce for release to members.
- The Evaluation Committee consisted of:

David Pickup, Solid Waste Division, Utilities Department
Jeff Goodwin, Wastewater Laboratory Division, Utilities Department
Frank Lambertson, Purchasing Division, Financial Management Department
- The Evaluation Committee convened on 5/17/2012 and determined that all proposers should make an oral presentation.
- The Evaluation Committee convened on 6/8/2012 and heard oral presentations from the proposers.
- The Evaluation Committee convened on 6/20/2012 to discuss the offers based on the stated requirements in the RFP and in order to continuing the acquisition process, and make a recommendation to the County Administrator.
- Clean Harbors Environmental Services, Inc. – The firm demonstrated exceptional qualifications via their proposal and oral presentation. Of particular importance was its understanding of the County's requirements, successful past performance and cooperation with the Recycling Division; vast on site staff experience; chemists are experienced project managers; continuing employee training programs; invoice preview and while the firms proposed cost was 4% higher (\$11,000) annually then the other proposers the committee concurred that the efficiencies of the contractor would outweigh the higher cost.
- EQ Florida, Inc. presented its professional capabilities in a clear and concise manner via their proposal and presentation. Based on a cost analysis the firm proposed the lowest cost for required service and has the experience to perform however the Committee expressed a concern as to the firm being able to work with the Division in establishing specific policies for performance and did not recommend EQ Florida as the firm to initiate contract negotiations.
- Perma-Fix of Florida submitted a satisfactory proposal detailing their qualifications and ability to provide the required services. While the firms priced proposal was on par with EQ Florida, Inc., it was not recommended due to the Committee's perception of a lesser overall capability to meet the County's requirements.
- The above justifications are a generalized summary of major observations intended only to give the Administrator a sufficiently detailed overview of the main observations of a majority of Committee Members. Each Committee Member may have considered one or more facts or factors more or less important than other Members when voting, and this summary of the Committee's ranking decision is not an attempt to exhaustively describe each of the relevant factors which motivated each of the Members to select the rankings described.
- The Evaluation Committee voted 3-0 to proceed with Clean Harbors Environmental Services, Inc.



Re: Fw: Household Hazardous Waste Recommendation 
Ed Hunzeker to: Melissa Wendel
Cc: Dennis Wallace, Frank Lambertson

08/02/2012 09:48 AM

History: This message has been forwarded.

Please proceed!

Thank you!

Ed Hunzeker
County Administrator
Manatee County Government
(941) 745-3798

Melissa Wendel

Mr. Hunzeker, We are communicating the recom...

08/02/2012 09:39:38 AM

From: Melissa Wendel/MCG
To: Ed Hunzeker/MCG@MCG
Cc: Frank Lambertson/MCG@MCG, Dennis Wallace/MCG@MCG
Date: 08/02/2012 09:39 AM
Subject: Fw: Household Hazardous Waste Recommendation

Mr. Hunzeker,
We are communicating the recommended selection of CLEAN HARBORS ENVIRONMENTAL SERVICES of Bartow, Florida to provide household hazardous waste collection and disposal services. Upon your approval of the recommendation of the Evaluation Committee, staff will proceed with the posting of the selection and begin negotiations. If you choose, you may direct staff to present this recommendation to the Board of County Commissioners for consideration.

Thank you,
Melissa

Melissa M. Wendel, CPPO
Purchasing Official
Manatee County Purchasing Division
941-749-3054

----- Forwarded by Melissa Wendel/MCG on 08/02/2012 09:33 AM -----

From: Frank Lambertson/MCG
To: Melissa Wendel/MCG@MCG
Date: 08/02/2012 09:26 AM
Subject: Household Hazardous Waste Recommendation

Melissa:

The updated Household Hazardous Waste Collection and Disposal recommendation is forwarded for your review.

Estimated expenditure is \$290,000 (annual estimate).

Fund Source: 480 0010900 534000

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Proposals were received from the following firms:

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Other firms:

Clean Harbors Environmental Services, Inc., Bartow, FL

Perma-Fix of Florida, Inc., Gainesville, FL

Approval to enter into negotiations with Clean Harbors Environmental Services, Inc.

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with the Division in establishing specific policies for performance and did not recommend EQ Florida as the firm to initiate contract negotiations.

Perma-Fix of Florida submitted a satisfactory proposal detailing their qualifications and ability to provide the required services. While the firms priced proposal was on par with EQ Florida, Inc., it was not recommended due to the Committee's perception of a lesser overall capability to meet the County's requirements.

The above justifications are a generalized summary of major observations intended only to give the Administrator a sufficiently detailed overview of the main observations of a majority of Committee Members. Each Committee Member may have considered one or more facts or factors more or less important than other Members when voting, and this summary of the Committee's ranking decision is not an attempt to exhaustively describe each of the relevant factors which motivated each of the Members to select the rankings described.

The Evaluation Committee voted 3-0 to proceed with Clean Harbors Environmental Services, Inc.

Frank G. Lambertson, Contracts Negotiator
Manatee County Government, Purchasing Division
1112 Manatee Avenue West, Suite 803
Bradenton, FL 34205
frank.lambertson@mymanatee.org
Phone: 941-749-3042
Fax: 941-749-3034