

# MANATEE COUNTY GOVERNMENT NOTICE OF INTENT TO NEGOTIATE

|                                   |   |                              |                              |             |
|-----------------------------------|---|------------------------------|------------------------------|-------------|
| <b>RFO NO./TITLE</b>              | 26-TA006392JH / Robinson Preserve Phase III Culvert Replacement | <b>DATE POSTED</b>           | MC<br>_____                  | DS<br>_____ |
| <b>PROCUREMENT REPRESENTATIVE</b> | Jeb Hayter, Procurement Agent III                               | <b>DEPARTMENT / DIVISION</b> | Natural Resources Department |             |
| <b>AUTHORIZED BY</b>              | Purchasing Official   | <b>SIGNATURE DATE</b>        |                              |             |

### NOTICE OF INTENT TO NEGOTIATE

The Manatee County Procurement Division provides notice of its intent to negotiate a contract with BlueTerra LLC for the provision of Robinson Preserve Phase III Culvert Replacement.

### ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

### BACKGROUND/EVALUATION

The purpose of this project consists of, but not limited to, culvert replacement for enhancement of a fish passage at Robinson Preserve Phase III.

The solicitation was advertised on the Manatee County website and DemandStar. It was also provided to the Manatee County Chamber of Commerce and the Manasota Black Chamber of Commerce for release to its members and advertised in the Bradenton Herald and Tempo News newspapers. Responses were received from the following firms:

- |  |  |
|--|--|
| 1. BlueTerra LLC, Winter Garden, FL                            | 4. Ferreira Construction CO., Inc., Hobe Sound, FL |
| 2. C-Squared Certified General Contractor, Inc., Bradenton, FL | 5. Gator Grading & Paving, LLC, Palmetto, FL       |
| 3. E.O. Koch Construction, CO., Sebring, FL                    | 6. Tampa Contracting Services, Inc., Palmetto, FL  |

The following firms were deemed non-responsive/non-responsible: None

**EVALUATION COMMITTEE MEMBER:**

Jeb Hayter Procurement Division, non-voting

Josh Menendez, Project Manager

**EVALUATION SUMMARY:**

Evaluation of offers was conducted based upon criteria in the RFO. At the conclusion of evaluations, the highest ranked firm was BlueTerra LLC.

The Procurement Division and Natural Resources department request authorization to enter into negotiations with the following firm (s):

BlueTerra LLC

|  |   |  |  |
|--|---|--|--|
| <b>ATTACHMENTS<br/>(List in order of<br/>attached)</b> | 26-TA006392JH Evaluation<br>Scoring Summary |  |  |
|--|---|--|--|

| Evaluation Scoring Summary<br>Request for Offers (RFO)<br>No. 26-TA006392JH<br>Robinson Preserve Phase III Culvert<br>Replacement | Offeror &<br>Team's<br>Experience | Approach | Capacity | Similar<br>Completed<br>Projects | Fee Proposal | TOTAL | Final Ranking |
|---|-----------------------------------|----------|----------|----------------------------------|--------------|-------|---------------|
| Maximum Score   | 20                                | 25       | 20       | 25                               | 10           |       |               |
| BlueTerra LLC   | 18                                | 24       | 17       | 23                               | 9            | 91    | 1             |
| Ferreira Construction CO. Inc.  | 19                                | 23       | 20       | 24                               | 4            | 90    | 2             |
| Gator Grading & Paving, LLC   | 17                                | 20       | 18       | 21                               | 8            | 84    | 3             |
| C-Squared Certified General<br>Contractors, Inc.  | 16                                | 20       | 16       | 20                               | 4            | 76    | 4             |
| E.O. Koch Construction, CO.   | 13                                | 18       | 14       | 18                               | 10           | 73    | 5             |
| Tampa Contracting Services, Inc.  | 15                                | 19       | 13       | 19                               | 4            | 70    | 6             |