

MANATEE COUNTY GOVERNMENT

REVISED INTENT TO AWARD

ITN NO./TITLE	25-R087800SAM / BUFFALO CREEK AND MANATEE COUNTY GOLF COURSE MANAGEMENT	DATE POSTED	MC _____	DS _____
PROCUREMENT REPRESENTATIVE	Sherri Meier	PROJECTED AWARD DATE		
DEPARTMENT/DIVISION	Sports & Leisure Services	AUTHORIZED BY DATE		Purchasing Official

NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its revised intent to award a contract with Fusion Golf Partners, LLC for the provision of golf course management.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/EVALUATION

The County is seeking sealed Proposals from qualified firms or individuals (Contractor) that are interested in providing management services for the County-owned Golf Courses in Manatee County. Proposals will be accepted from firms or individuals that have demonstrated experience in managing, leasing, and operating golf courses ("Proposer"). Experience in operating a public or municipal golf course is preferred.

The solicitation was advertised on the Manatee County website, and DemandStar. It was also provided to the Manatee County Chamber of Commerce, the Manasota Black Chamber of Commerce, Gulf Coast Builders Exchange, and Gulf Coast Latin Chamber of Commerce for release to its members. Responses were received from the following firms:

- 1. Fusion Golf Partners, LLC, Lakewood Ranch, FL
- 2. SSS Down to Earth OPCO, LLC, Maitland, FL
- 3. Troon Golf, LLC, Scottsdale, AZ

The following firms were deemed non-responsive/non-responsible: None.

EVALUATION COMMITTEE MEMBERS:

Sherri Meier, Procurement Division, non-voting
 Justin Intocia, Strategic Partnership & Development
 Manager, BACVB

Cary Knight, Director, Property Management
 Molly White, Director, Sports & Leisure Services

EVALUATION SUMMARY:

The Evaluation Committee convened on November 12, 2025 and conducted technical evaluations of the responsible, responsive, proposals received, the Evaluation Committee agreed to move to the negotiations without further deliberation.

RECOMMENDATION: The Evaluation Committee agreed to bring the top two (2) firms to negotiations:

- 1. Fusion Golf Partners, LLC
- 2. Troon Golf, LLC

FINAL AWARD RECOMMENDATION: The Evaluation Committee recommends award to the following firm:

- 1. Fusion Golf Partners, LLC