

# MANATEE COUNTY GOVERNMENT

## NOTICE OF INTENT TO AWARD

### A SOLE SOURCE CONTRACT

<b>SUBJECT/TITLE</b>	ESO's Electronic Health Record (EHR)	<b>DATE POSTED</b>	MC _____
<b>PROCUREMENT REPRESENTATIVE</b>	Thomas Couchois Jr, Procurement Agent II	<b>DATE CONTRACT SHALL BE AWARDED</b>	October 1, 2025
<b>DEPARTMENT</b>	Public Safety	<b>CONSEQUENCES IF DEFERRED</b>	Loss of EMS patient care records & operational data
<b>TASK NO.</b>	26-N004970TC	<b>AUTHORIZED BY DATE</b>	Jacob Erickson, Purchasing Official

#### NOTICE OF INTENT TO AWARD A SOLE SOURCE CONTRACT

The Manatee County Procurement Division provides notice of its intent to award a sole source contract with a value of \$50,412.95 with ESO Solutions, Inc. for the provision of ESO's Electronic Health Record (EHR).

#### ENABLING/REGULATING AUTHORITY

**Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.**

Manatee County Code of Laws

#### BACKGROUND/DISCUSSION

Manatee County Procurement Division has completed a due diligence review and intends to procure ESO's Electronic Health Record (EHR) from ESO Solutions, Inc. without conducting a competitive solicitation process for the following reason(s).

Manatee County's Emergency Medical Services (EMS) has been using the ESO patient care documentation system (EHR) for more than ten years, showing a deep-rooted trust in the system. ESO Solutions, Inc. has further advanced the platform with features to enhance operational readiness, monitor system performance, and improve disaster response capabilities. Considering the intricacies involved, transitioning to another software would not only disrupt operations but would demand extensive planning and resources, leading to significant costs. The ESO platform stands as the core system for managing patient records and operational data, benefited by specialized features like ESO iOS platform custom forms, Snowflake data platform, and iOS application, all exclusive to ESO Solutions, Inc. This commitment to the ESO ecosystem ensures seamless integration and dedicated support, underlining Manatee County EMS's reliance on this sophisticated software for their critical operations.

Any company that believes they can provide this good or service must provide, in writing, convincing technical data sufficient to support their position to the Manatee County Procurement Division at [purchasing@mymanatee.org](mailto:purchasing@mymanatee.org) no later than September 18, 2025 for evaluation and consideration.