

MANATEE COUNTY GOVERNMENT

SOURCE SELECTION

SUBJECT IFB# 11-1554CD Electrical Services	DATE POSTED June 1, 2011 Date Posted on Mymanatee.org _____ By: _____
PURCHASING REPRESENTATIVE Chris Daley, 749-3048	DATE CONTRACT SHALL BE AWARDED June 8, 2011
DEPARTMENT County-Wide	CONSEQUENCES IF DEFERRED N/A
SOURCE RECOMMENDATION Invitation for Bids #11-1554CD	AUTHORIZED BY DATE Rob Cuthbert June 1, 2011

ACTION DESIRED

Authorization to award Invitation for Bids #11-1554CD, Electrical Services, on an as required basis, to the lowest, responsive, responsible multiple quoters, for an estimated annual amount of \$300,000.00:

WCPS International, Inc., Sarasota, FL ; Southern Lights Electrical Contractors, Inc., Bradenton, FL

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.)

Manatee County Purchasing Ordinance Chapter 2-26; Article IV, Source Selection; Section 2-26-40, Policies

BACKGROUND/DISCUSSION

- This annual contract is for County-Wide use, on an as required basis, for the procurement of various types of electrical services at County-owned facilities for a three (3) year period with two (2) twelve (12) month renewal periods not to exceed a total contract duration of sixty (60) months.
- It is the intent to place orders with the lowest priced bidder for the type of electrical services required, but in the event of an urgent immediate need and the lowest priced bidder is unavailable, County staff may contact the next lowest bidder.
- Appropriate bid procedures were followed. The Invitation for Bids (IFB) was broadcast on the Manatee County website, and eighteen (18) local firms were notified of the bid opportunity via email. Seven (7) bids were received.
- The basis of award, as stated in the IFB documents, was to the lowest, responsive and responsible multiple bidders. In order to be considered for an award, vendors must be no more than fifteen (15) percent higher than the overall lowest responsive and responsible bidder.
- Although all seven (7) firms who provided submittals are qualified, only two (2) firms met the basis of award criteria.
- The primary goal of this contract is for the speedy acquisition of corrective electrical services. This is not an exclusive agreement for new electrical installations, and County staff may choose to obtain quotes outside of this agreement for any new electrical installations.

SUMMARY

**Recommend contract for Electrical Services, on an as required basis, to multiple bidders;
WCPS International, Inc., Sarasota, FL and Southern Lights Electrical Contractors, Inc., Bradenton, FL**

ATTACHMENTS: (List in order as attached)	INSTRUCTIONS TO BOARD RECORDS:
• Bid Tabulation	N/A
COST \$300,000 (estimated)	SOURCE (ACCT# & NAME) Various
COMMENTS (Ref. IFB# 11-1554CD)	AMT./FREQ. OF RECURRING COSTS (ATTACH FISCAL IMPACT STATEMENT) N/A

MEMORANDUM



*Property Management Department
P.O. Box 1000
1112 Manatee Avenue West, Ste 868
Bradenton, FL 34206-1000*

MANATEE COUNTY
FLORIDA

*Construction Services Division
Phone: 941-749-3005
Fax: 941-749-3018
www.mymanatee.org*

To: Melissa Assha, Contracts and Buyer Manager
Purchasing Division

From: Tom Yarger, Construction Services Division Manager ^{ty}
Property Management Department

Date: June 1, 2011

Subject: Electrical Services IFB #11-1554CD

The bids for the above referenced County Wide Electrical Services Contract have been reviewed by the appropriate County staff. The bid tabulation is attached for your review. It is recommended that the contracts for County Wide Electrical Services be awarded to the lowest responsive, responsible bidders, WCPS International, Inc. and Southern Lights Electrical Contractors, Inc., in accordance with the terms and conditions of the bid package. The funding sources for the contract will vary by project.

Please contact Tom Yarger, Construction Services Manager, if you have any questions regarding the attached documents.

Thank you for your continued assistance.

cc: Tom Yarger, Property Management
Dave Thompson, Property Management
Chris Daley, Financial Management Department

**TABULATION
IFB #11-1554CD- ELECTRICAL SERVICES**

ITEM NO.	DESCRIPTION	EST. QTY	U/M	Goodison Electric, Inc. 620 17th Street West Palmetto, FL 34221		A M Electric of Venice, Inc. 160 Rich St. Venice, FL 34292		Bay Area Electric, Inc. 8251 15th St East, Unit P Sarasota, FL 34243		Slentz Electric Inc. 1202 Gary Ave, Ste 101 Ellenton, FL 34222			
				UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE		
1	Non-Emergency Corrective Maintenance- performed during normal business hours, or as agreed to by Contractor and the County; this shall include any preventative maintenance (other than infrared thermography).			1500	Hour	\$45.00	\$67,500.00	\$45.00	\$67,500.00	\$51.00	\$76,500.00	\$45.00	\$67,500.00
				1500	Hour	\$35.00	\$52,500.00	\$34.00	\$51,000.00	\$35.00	\$52,500.00	\$35.00	\$52,500.00
2	Emergency Corrective Maintenance- performed at any time of day or night during the year. Response time of two (2) hours or less to job site. During Regular Hours: From : ___ AM to ___ PM ; Days of Week _____			8 am to 4 pm Mon thru Fri									
				20	Each	\$40.00	\$800.00	\$115.00	\$2,300.00	\$30.00	\$600.00	\$40.00	\$800.00
				100	Hour	\$45.00	\$4,500.00	\$45.00	\$4,500.00	\$55.00	\$5,500.00	\$45.00	\$4,500.00
				100	Hour	\$35.00	\$3,500.00	\$34.00	\$3,400.00	\$35.00	\$3,500.00	\$35.00	\$3,500.00
	During Overtime Hours: From : ___ AM to ___ PM ; Days of Week _____			After 4pm Mon thru Fri, & all day Sat / Sun									
				10	Each	\$65.00	\$650.00	\$125.00	\$1,250.00	\$60.00	\$600.00	\$65.00	\$650.00
				50	Hour	\$67.50	\$3,375.00	\$65.00	\$3,250.00	\$75.00	\$3,750.00	\$67.50	\$3,375.00
				50	Hour	\$52.50	\$2,625.00	\$55.00	\$2,750.00	\$55.00	\$2,750.00	\$52.50	\$2,625.00
3	New Installations- performed during normal business hours, or as agreed to by Contractor and the County			8 am to 4 pm Mon thru Fri									
				1500	Hour	\$45.00	\$67,500.00	\$45.00	\$67,500.00	\$49.00	\$73,500.00	\$45.00	\$67,500.00
				1500	Hour	\$35.00	\$52,500.00	\$38.50	\$57,750.00	\$35.00	\$52,500.00	\$35.00	\$52,500.00

**TABULATION
IFB #11-1554CD- ELECTRICAL SERVICES**

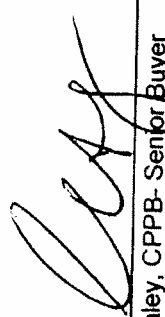
ITEM NO.	DESCRIPTION	EST. QTY	U/M	Goodson Electric, Inc. 620 17th Street West Palmetto, FL 34221		A M Electric of Venice, Inc. 160 Rich St. Venice, FL 34292		Bay Area Electric, Inc. 8251 15th St East, Unit P Sarasota, FL 34243		Slentz Electric Inc. 1202 Gary Ave, Ste 101 Ellenton, FL 34222	
				UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
4	Infrared Thermography- performed on a per day basis (up to 8 hours per day)	3	Day (up to 8 hrs)	\$400.00	\$1,200.00	\$1,650.00	\$4,950.00	\$978.00	\$2,934.00	\$400.00	\$1,200.00
5	Material Costs for Parts and Equipment										
a.	Vendors Cost plus a % markup			15	% Markup	25	% Markup	18	% Markup	15	% Markup
b.	Percentage discount from a published price list (if applicable)			10	% Discount	10	% Discount	10	% Discount	10	% Discount
	Acknowledge Addendum #1			Yes		Yes		Yes		Yes	
TOTAL ESTIMATED YEARLY LABOR					\$256,650.00		\$266,150.00		\$274,634.00		\$256,650.00

**TABULATION
IFB #11-1554CD- ELECTRICAL SERVICES**

ITEM NO.	DESCRIPTION	EST. QTY	U/M	Southern Lights Electrical Contractors, Inc. 1815 30th Ave E Bradenton, FL 34208		WCPS International, Inc 2017 Cattleman Road Sarasota, FL 34232		Windermulder Technical Services, Inc. 7504 Pennsylvania Ave Sarasota, FL 34243												
				UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE											
1	Non-Emergency Corrective Maintenance- performed during normal business hours, or as agreed to by Contractor and the County; this shall include any preventative maintenance (other than infrared thermography).																			
										a	Journeyman Electrician	Hour	\$50.00	\$75,000.00	Hour	\$40.00	\$60,000.00	Hour	\$59.00	\$88,500.00
										b	Helper	Hour	\$24.00	\$36,000.00	Hour	\$23.50	\$35,250.00	Hour	\$35.00	\$52,500.00
2	Emergency Corrective Maintenance- performed at any time of day or night during the year. Response time of two (2) hours or less to job site. During Regular Hours: From : ___ AM to ___ PM ; Days of Week _____																			
										a	Minimum Call Out Charge	Each	\$85.00	\$1,700.00	Each	\$40.00	\$800.00	Each	\$10.00	\$200.00
										b	Journeyman Electrician	Hour	\$50.00	\$5,000.00	Hour	\$40.00	\$4,000.00	Hour	\$59.00	\$5,900.00
3	During Overtime Hours: From : ___ AM to ___ PM ; Days of Week _____ New Installations- performed during normal business hours, or as agreed to by Contractor and the County																			
										c	Helper	Hour	\$24.00	\$2,400.00	Hour	\$23.50	\$2,350.00	Hour	\$35.00	\$3,500.00
										d	Minimum Call Out Charge	Each	\$85.00	\$850.00	Each	\$60.00	\$600.00	Each	\$10.00	\$100.00
3	During Overtime Hours: From : ___ AM to ___ PM ; Days of Week _____ New Installations- performed during normal business hours, or as agreed to by Contractor and the County																			
										e	Journeyman Electrician	Hour	\$50.00	\$2,500.00	Hour	\$60.00	\$3,000.00	Hour	\$74.00	\$3,700.00
										f	Helper	Hour	\$24.00	\$1,200.00	Hour	\$32.25	\$1,612.50	Hour	\$49.00	\$2,450.00
3	During Overtime Hours: From : ___ AM to ___ PM ; Days of Week _____ New Installations- performed during normal business hours, or as agreed to by Contractor and the County																			
										a	Journeyman Electrician	Hour	\$50.00	\$75,000.00	Hour	\$40.00	\$60,000.00	Hour	\$40.00	\$60,000.00
										b	Helper	Hour	\$24.00	\$36,000.00	Hour	\$23.50	\$35,250.00	Hour	\$25.00	\$37,500.00

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IFB #11-1554CD- ELECTRICAL SERVICES**

ITEM NO.	DESCRIPTION	EST. QTY	U/M	Southern Lights Electrical Contractors, Inc. 1815 30th Ave E Bradenton, FL 34208		WCPS International, Inc 2017 Cattleman Road Sarasota, FL 34232		Windmüller Technical Services, Inc. 7504 Pennsylvania Ave Sarasota, FL 34243	
				UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
4	Infrared Thermography- performed on a per day basis (up to 8 hours per day)	3	Day (up to 8 hrs)	\$200.00	\$600.00	\$1,300.00	\$3,900.00	\$700.00	\$2,100.00
5	Material Costs for Parts and Equipment								
a.	Vendors Cost plus a % markup			12 % Markup		10 % Markup		14 % Markup	
b.	Percentage discount from a published price list (if applicable)			0 % Discount		0 % Discount		0 % Discount	
	Acknowledge Addendum #1			Yes		Yes		Yes	
TOTAL ESTIMATED YEARLY LABOR					\$236,250.00		\$206,762.50		\$256,450.00

Keyed and Checked By:  Date: 5/27/2011
Chris Daley, CPPB- Senior Buyer