

MANATEE COUNTY GOVERNMENT

INTENT TO AWARD

IFB NO. / TITLE	24-R083479RB Roadway (ROW) Mowing and Related Services	DATE POSTED	MC _____	DS _____
PROCUREMENT REPRESENTATIVE	Ryan Blackmer, Procurement Agent III	PROJECTED AWARD DATE	February 2, 2024	
DEPARTMENT/DIVISION	Public Works Department	AUTHORIZED BY DATE	Jacob Erickson, Purchasing Official	

NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award a contract with Anderson A. King's Landscaping and Lawns Today, LLC for the provision of Roadway (ROW) Mowing and Related Services.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/EVALUATION

This solicitation was advertised for the purpose of securing qualified contractors to provide North County mowing and related services for specific zones and on an as-needed basis.

The solicitation was advertised on December 6, 2023 on the Manatee County website and DemandStar. It was also provided to the Manatee County Chamber of Commerce, the Manasota Black Chamber of Commerce, Gulf Coast Builders Exchange and Gulf Coast Latin Chamber of Commerce for release to their members. Responses were received from the following firms:

1. Anderson A. King's Landscaping, Bradenton, FL
2. Lawns Today, LLC, Palmetto, FL

The following firms were deemed non-responsive: East County Lawn Care, STAG Industries LLC, Gary Wood Lawn Service

EVALUATION SUMMARY:

Anderson A. King's Landscaping and Lawns Today, LLC were the lowest responsible, responsive bidder(s). A bid tabulation of the results is attached to this Notice of Intent to Award.

RECOMMENDATION

The Procurement Division and the Public Works Department recommend award as follows: North Zone A to Anderson A. King's Landscaping and North Zone B to Lawns Today, LLC.

ATTACHMENTS (List in order of attached)	Bid Tabulation Sheet	COST	Estimated Annual spend \$128,048.80
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**ATTACHMENT G - FEE SCHEDULE
FIXED SCHEDULE SERVICES**

Attachment G - Fee Schedule is available as an interactive excel document at: Mymanatee.org; Financial Management Department; Procurement Division; Bids & Proposals

IFB No. 24-R083479RB Roadway Mowing and Related Services									Anderson A. King's Landscaping						
Lawns Today, LLC									Anderson A. King's Landscaping						
North Zone A (group 3)	Location	Acres	Annual Estimate of Cuts (Full Service)	Full Service - Price Per Cut	Full Service - Extended Total	Annual Estimate of Cuts (Partial Service)	Partial Service - Price Per Cut	Partial Service - Extended Total	Acres	Annual Estimate of Cuts (Full Service)	Full Service - Price Per Cut	Full Service - Extended Total	Annual Estimate of Cuts (Partial Service)	Partial Service - Price Per Cut	Partial Service - Extended Total
N-1	415 11th St W	0.14	17	\$16.80	\$285.60	4	\$16.80	\$67.20	0.14	17	\$70.00	\$1,190.00	4	\$45.00	\$180.00
N-3	17th St E from 8th Ave W to 16th Ave E (Canal Rd)	5.98	17	\$717.60	\$12,199.20	4	\$717.60	\$2,870.40	5.98	17	\$245.00	\$4,165.00	4	\$200.00	\$800.00
N-4	17th St E from Ellenton-Gillette Rd to east of 38th Ave Dr E	1.27	17	\$152.40	\$2,590.80	4	\$152.40	\$609.60	1.27	17	\$75.00	\$1,275.00	4	\$45.00	\$180.00
N-6	51st Ave E from US 301 to 17th St E	0.66	17	\$79.20	\$1,346.40	4	\$79.20	\$316.80	0.66	17	\$75.00	\$1,275.00	4	\$45.00	\$180.00
N-8	69th St E from US 41 N to S.E end of "S" curve	0.60	17	\$72.00	\$1,224.00	4	\$72.00	\$288.00	0.60	17	\$70.00	\$1,190.00	4	\$45.00	\$180.00
N-11	US 19 at Terra Ceia bridge	1.49	17	\$178.80	\$3,039.60	4	\$178.80	\$715.20	1.49	17	\$70.00	\$1,190.00	4	\$45.00	\$180.00
N-12	US 41 N from US 301 off-ramp to 23rd St E	0.77	17	\$92.40	\$1,570.80	4	\$92.40	\$369.60	0.77	17	\$85.00	\$1,445.00	4	\$50.00	\$200.00
N-13	US 41 N at Frog Creek north of I-275	0.54	17	\$64.80	\$1,101.60	4	\$64.80	\$259.20	0.54	17	\$70.00	\$1,190.00	4	\$45.00	\$180.00
N-14	Palmetto MCA Station corner of 8th Ave W & 19th St W	0.88	17	\$105.60	\$1,795.20	4	\$105.60	\$422.40	0.88	17	\$150.00	\$2,550.00	4	\$110.00	\$440.00
N-15	Ellenton-Gillette Rd from US 301 to 14th St Ct E	0.90	17	\$108.00	\$1,836.00	4	\$108.00	\$432.00	0.90	17	\$75.00	\$1,275.00	4	\$45.00	\$180.00
N-16	29th St E from RR tracks to 16th Ave E (Canal Rd)	1.52	17	\$182.40	\$3,100.80	4	\$182.40	\$729.60	1.52	17	\$113.00	\$1,921.00	4	\$75.00	\$300.00
N-21	Bayshore Rd from US 41 to 72nd St Ct E	0.92	17	\$110.40	\$1,876.80	4	\$110.40	\$441.60	0.92	17	\$85.00	\$1,445.00	4	\$45.00	\$180.00
N-24	Streets of Rubonia	3.15	17	\$378.00	\$6,426.00	4	\$378.00	\$1,512.00	3.15	17	\$185.00	\$3,145.00	4	\$145.00	\$580.00
Group 3	NORTH ZONE A - TOTAL (13 locations)	18.82			\$38,392.80			\$9,033.60	18.82			\$23,256.00			\$3,760.00

**** The following Firms below were found to be Non-Responsive/Non-Responsible

- East County Lawn Care
- Gary Wood Lawn Service
- STAG Industries, LLC

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North Zone B (group 4)	Location	Acres	Annual Estimate of Cuts (Full Service)	Full Service - Price Per Cut	Full Service Extended Total	Annual Estimate of Cuts (Partial Service)	Partial Service - Price Per Cut	Partial Service Extended Total	Acres	Annual Estimate of Cuts (Full Service)	Full Service - Price Per Cut	Full Service Extended Total	Annual Estimate of Cuts (Partial Service)	Partial Service - Price Per Cut	Partial Service Extended Total					
N-5	29th St E from 60th Ave E to end of guard rail	0.83	17	\$66.40	\$1,128.80	4	\$66.40	\$265.60	0.83	17	\$75.00	\$1,275.00	4	\$45.00	\$180.00					
N-7	60th Ave E from Mendoza Rd to US 301 including 20th St E	2.06	17	\$164.80	\$2,801.60	4	\$164.80	\$659.20	2.06	17	\$250.00	\$4,250.00	4	\$200.00	\$800.00					
N-9	Buffalo Rd from 69th St E to 77nd St E	4.46	17	\$356.80	\$6,065.60	4	\$356.80	\$1,427.20	4.46	17	\$90.00	\$1,530.00	4	\$50.00	\$200.00					
N-10	Fort Hamer Rd from US 301 to Manatee River bridge	17.07	17	\$1,365.60	\$23,215.20	4	\$1,365.60	\$5,462.40	17.07	17	\$1,800.00	\$30,600.00	4	\$1,600.00	\$6,400.00					
N-17	Fort Hamer Rd bridge approaches to south of Upper Manatee	5.83	17	\$466.40	\$7,928.80	4	\$466.40	\$1,865.60	5.83	17	\$650.00	\$11,050.00	4	\$600.00	\$2,400.00					
N-18	US 301 from CR 675 to RR tracks (5 medians, 2 welcome signs)	0.11	17	\$8.80	\$149.60	4	\$8.80	\$35.20	0.11	17	\$300.00	\$5,100.00	4	\$285.00	\$1,140.00					
N-19	Fort Hamer Rd from US 301 to Erie Rd	16.71	17	\$1,336.80	\$22,725.60	4	\$1,336.80	\$5,347.20	16.71	17	\$1,750.00	\$29,750.00	4	\$1,500.00	\$6,000.00					
N-20	Mendoza Rd from Victory Rd to I-75 overpass	1.40	17	\$112.00	\$1,904.00	4	\$112.00	\$448.00	1.40	17	\$120.00	\$2,040.00	4	\$85.00	\$340.00					
N-22	Erie Rd from 69th St E to Ft. Hamer Rd	9.67	17	\$773.60	\$13,151.20	4	\$773.00	\$3,092.00	9.67	17	\$1,200.00	\$20,400.00	4	\$1,000.00	\$4,000.00					
N-23	Old Tampa Rd US 301 to 91st Ave E	2.00	17	\$160.00	\$2,720.00	4	\$160.00	\$640.00	2.00	17	\$160.00	\$2,720.00	4	\$140.00	\$560.00					
Group 4	NORTH ZONE B - TOTAL (10 locations)	60.14			\$81,790.40			\$19,242.40	60.14			\$108,715.00			\$22,020.00					

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Miscellaneous Services (NOT INCLUDED IN BASIS OF AWARD)		Acres	Annual Estimate of Cuts (Full Service)	Full Service - Price Per Cut	Full Service Extended Total	Annual Estimate of Cuts (Partial Service)	Partial Service - Price Per Cut	Partial Service Extended Total	Acres	Annual Estimate of Cuts (Full Service)	Full Service - Price Per Cut	Full Service Extended Total	Annual Estimate of Cuts (Partial Service)	Partial Service - Price Per Cut	Partial Service Extended Total								
1	Bush Hog Mowing (non-scheduled, as needed, per acre)	per 1 acre		\$200.00					per 1 acre		N/A				N/A								
2	Emergency Full-Service (non-scheduled, as needed, per acre)	per 1 acre		\$130.00			N/A		per 1 acre						N/A								
3	Non-Emergency Full-Service (non-scheduled, as needed, per acre)	per 1 acre		\$110.00			N/A		per 1 acre						N/A								
4	Emergency Partial-Service (non-scheduled, as needed, per acre)	per 1 acre		N/A			\$130.00		per 1 acre		N/A												
5	Non-Emergency Partial-Service (non-scheduled, as needed)	per 1 acre		N/A			\$110.00		per 1 acre		N/A												
6	Additional Litter Control & Removal of County mowing zones	per 1 acre					\$50.00		per 1 acre		\$150.00				\$100.00								

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- East County Lawn Care
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ATTACHMENT H - FEE SCHEUCLE - AS REQUIRED SERVICES - Attachment H - Fee Schedule is available as an interactive excel document at: Mymanatee.org; Financial Management Department; Procurement Division; Bids & Proposals

IFB No. 24-R083479RB Roadway Mowing and Related Services

The following prices and for services utilized on an "as required basis only" as authorized by the County. Bidding on this section is encourage but not manditory and will not be used to determine award.

	Lawns Today, LLC	Anderson A. King's Landscaping
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NO BID

a	MARK UP - All materials/goods pricing (trees, plants, sod, plugs, sprinkler materials, etc.) shall be at Contractor's discounted cost plus the Contractor's markup percentage for profit: (markup not to exceed 30% of cost); <i>Note: Original material invoice to be submitted with request for payment.</i>			30 % markup
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Hourly Rates - Labor				
The work specified in this section includes the furnishing of labor and equipment billed at an hourly rate.			Unit of Measure	Unit Price
b	a.	Crew Lead	Hour	\$80.00
	b.	Crew Member	Hour	\$80.00
	c.	Certified Arborist	Hour	\$240.00
	d.	Dump Truck	Hour	\$120.00
	e.	Grapple Truck	Hour	\$200.00
	f.	Chipper	Hour	\$120.00
	g.	ATV	Hour	\$60.00
	h.	Bucket Truck	Hour	\$140.00

Landscape Section

Tree removal - UOM (each)					
Removal of designated trees and/or stumps, diameter at 4 feet above ground level: All materials will be removed, properly disposed of and		DIAMETER TO 12"	DIAMETER 12" TO 36 "	DIAMETER OVER 36"	
c	a.	Cut tree and grind stump and primary roots 6" below ground level:	\$1,200.00	\$2,200.00	\$5,000.00
	b.	Grind stump and primary roots 6" below ground level:	\$300.00	\$600.00	\$1,200.00
	c.	Cut and remove tree and stump:	\$1,800.00	\$2,900.00	\$5,900.00
	d.	Cut and remove tree:	\$900.00	\$1,600.00	\$3,800.00
	e.	Remove stump:	\$900.00	\$1,500.00	\$2,500.00

Shrub removal					
Removal of designated shrubs, diameter at base ground level of plant. All materials will be removed, properly disposed of and holes filled unless being replaced.			Unit of Measure	Unit Price	
d					

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NO BID

	a.	Complete shrub removal:	Each	\$120.00
e		Tree, shrub, plant installation		
		Installation of designated trees, shrubs including watering and maintain them until established (not to exceed 90 days).	DIAMETER TO 3"	DIAMETER 3" TO 6"
	a.	Labor Cost: per hour per plant	\$140.00	\$200.00
f		Tree & Plant Pricing -		
		The Contractor may be asked to provide and deliver to site new plant materials. All plants shall be Florida #1 quality or better.	Unit of Measure	Unit Price
	a.	Indian Hawthorne (3-gal, 14" O.A. (on average), 30" O.C. (on-center), full)	Each	\$25.00
	b.	Dianella Flax Lily (3-gal, 16" O.A., 30" O.C. full, sun grown)	Each	\$25.00
	c.	Juniper Shore (1-gal, 12" O.A., 3 stems min, 2" O.C.)	Each	\$20.00
	d.	Florida Heather (1-gal, 10" Spr (smart plan review), 2" O.C.)	Each	\$20.00
	e.	Dwarf Yaupon (3-gal, 14" O.A., 30" O.C.)	Each	\$25.00
	f.	Black Olive (16-18' Ht X 9' Spr Mn., 5" Cal. Min., B&B (bald & burlapped)	Each	\$700.00
	g.	Yellow Elder (16-18' Ht X 9' Spr Mn., 5" Cal. Min., B&B)	Each	\$800.00
	h.	Live Oak (16-18' Ht X 9' Spr Mn., 5" Cal. Min., B&B)	Each	\$750.00
	i.	Simpson's Stopper (16-18' Ht X 9' Spr Mn., 5" Cal. Min., B&B)	Each	\$650.00
	j.	Magnolia Tree (8' - 10')	Each	\$850.00
	k.	Foxtail Palm (12' - 14')	Each	\$1,000.00
	l.	Royal Palm (12' - 14')	Each	\$1,600.00
	m.	Black Magic (1 - 3 Gallon)	Each	\$30.00
	n.	Gold Mound (1 - 3 Gallon)	Each	\$25.00
	o.	Mexican Petunias (1 - 3 Gallon)	Each	\$25.00
	p.	Flax Lilly (1 - 3 Gallon)	Each	\$25.00
	q.	Dwarf Ixora (1 - 3 Gallon)	Each	\$25.00
	r.	Mammy Crotons (1 - 3 Gallon)	Each	\$25.00
	s.	Variegated Arboricolas (1 - 3 Gallon)	Each	\$25.00
	t.	Indian Hawthorns (1 - 3 Gallon)	Each	\$25.00

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	Lawns Today, LLC	Anderson A. King's Landscaping
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NO BID

u.	Red Fountain Grass (1 - 3 Gallon)	Each	\$25.00	
	v.	Muhly Grass (1 - 3 Gallon)	Each	\$25.00
		Coontie Palm (1 - 3 Gallon)	Each	\$25.00
	x.	Blue Plumbago (1 - 3 Gallon)	Each	\$25.00
g	Watering			
	Standalone for seeding, sodding and trees or any other location that needs to be watered at the direction of the County		Unit of Measure	Unit Price
	a.	0-500 Gallon	per Gallon	\$1.00
	b.	500-5000 Gallon	per Gallon	\$1.00
h	Fertilization			
	Application of minor nutrients necessary to maintain healthy turf, shrub, or groundcover as applicable in accordance with Manatee County Ordinance 2-14 Article IV. Landscape Maintenance and Fertilizer Regulation and directed by the County.		Unit of Measure	Unit Price
	a.	Grass Fertilization	Sq Yd	\$1.00
	b.	Shrub Fertilization	Each	\$0.10
	c.	Groundcover Fertilization	Sq Yd	\$1.00
i	Fire Ant Control			
	Mounds are to be removed and soil leveled to previous grade after ants have been killed. (Vegetated areas such as parks only)		Unit of Measure	Unit Price
	a.	Mound Turf Fire Ant Control	Each	\$50.00
	b.	Broadcast Turf Ant Control	Sq Yard	\$50.00
j	Hydroseeding			
	The work specified in this section includes the furnishing of all labor, equipment and material required to grass by either hydro-seeding and hydro mulching shoulders, slopes and other designated areas. This includes all seed, fertilizer, mulch and water required for the slurry mix. Work shall include the final preparation of the ground for seeding.		Unit of Measure	Unit Price

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NO BID

	a.	0 - 500 Sq Yd	Sq Yd	\$3.00
	b.	501 - 5,000 Sq Yd	Sq Yd	\$4.00
	c.	5,001 - 12,000 Sq Yd	Sq Yd	\$3.00
	d.	12,001 - 22,000 Sq Yd	Sq Yd	\$3.00
	e.	Over 22,000 Sq Yd	Sq Yd	\$3.00
k	Sodding			
	The work specified in this section includes the furnishing of all labor, equipment and material required to establish a stand of grass within the specified area. This includes furnishing and placing sod, and rolling, watering (until established - not to exceed 90 days) and maintaining the sodded area. Scarify and loosen soil and level ground. Pre-wet ground before placing. Thoroughly water sod immediately after placement.		Unit of Measure	Unit Price
<i>Bahia</i>	a.	0 - 50 Sq Yd	Sq Yd	\$9.00
	b.	51 - 500 Sq Yd	Sq Yd	\$8.00
	c.	OVER 500 Sq Yd	Sq Yd	\$7.00
<i>St. Augustine</i>	a.	0 - 50 Sq Yd	Sq Yd	\$10.00
	b.	51 - 500 Sq Yd	Sq Yd	\$9.00
	c.	OVER 500 Sq Yd	Sq Yd	\$3.00
<i>Bermuda</i>	a.	0 - 50 Sq Yd	Sq Yd	\$11.00
	b.	51 - 500 Sq Yd	Sq Yd	\$9.00
	c.	OVER 500 Sq Yd	Sq Yd	\$8.00
l	Mulch			
	The Contractor to supply and install to County specifications.		Unit of Measure	Unit Price
	a.	Whitewash Stone, no greater than 1 1/2" diameter; for Roadways and/or medians (provide and install)	Pound	\$0.50

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NO BID

		b. Cypress Mulch for Roadways and/or Medians (provide and installed)	Pound	\$0.25
		c. Black Mulch; for Roadways and/or medians (provide and install)	Pound	\$0.25
		d. Cocoa Mulch; for Roadways and/or medians (provide and install)	Pound	\$0.14

		Tree Maintenance & Palm Pruning		
m		Per ANSI A300 Standards Part 1: Pruning Standards, present performance standards for the care and management of trees and ensure the quality of	Unit of Measure	Unit Price
	a.	Tree Pruning and Maintenance - Bucket truck (35' minimum lift), Chipper or grapple truck for debris removal.	Linear Ft (of canopy removed)	\$10.00
	b.	Palm Pruning	Per Stem	\$10.00

		Road Edging and Blowing		
n		Clearing of vegetation from road edge to provide clean and clear road edge designation.	Unit of Measure	Unit Price
	a.	Edging: Uncurbed with Paved Shoulder (assignments less than 1 mile)	Linear Ft	\$0.10
	b.	Edging: Uncurbed with Grass Shoulder (assignments less than 1 mile)	Linear Ft	\$0.10
	c.	Edging: Uncurbed with no Shoulder (assignments less than 1 mile)	Linear Ft	\$0.10
	d.	Edging: Uncurbed with Paved Shoulder	per Mile	\$528.00
	e.	Edging: Uncurbed with Grass Shoulder	per Mile	\$528.00
	f.	Edging: Uncurbed with no Shoulder	per Mile	\$528.00

		Landscape Edging		
o		Areas identified outside of ROW service requirements. Edging to be completed with a metal blade edger. All completed edges will have a perpendicular appearance between turf and hardlines and turf and bedlines. An angled or beveled appearance of hardlines or bedlines is unacceptable. Weed eaters are not to be used in edging.	Unit of Measure	Unit Price
	a.	Edge bedlines (Areas of plantings)	Linear Ft	\$0.10

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NO BID

	b.	Edge hardlines (paths, walkways, pads)	Linear Ft	\$0.10
p		Monofilament Trim		
		Line whipping of specified areas	Unit of Measure	Unit Price
	a.	Monofilament Trim	Sq Ft	\$3.00
q-1		Improved Lots - Mowing		
		Properties with improvements (houses, structures, foundations) built on them. Vegetation height 0-5'	Unit of Measure	Unit Price
	a.	Mobile Home Lots	Lot	\$20.00
	b.	0-10,890 Sq Ft (up to 1/4 acre)	Lot	\$30.00
	c.	10,891-21,780 Sq Ft (up to 1/2 acre)	Lot	\$50.00
	d.	21,781-43,560 Sq Ft (1/2 to 1 acre)	Lot	\$120.00
	e.	Exceeding 1 acre and above (multiplied times the acreage)	Acre	\$110.00
q-2		Unimproved Lots - Mowing		
		Properties with no improvements (houses, structures, foundations) built on them. Vegetation height 0-5'	Unit of Measure	Unit Price
	a.	Mobile Home Lots	Lot	\$25.00
	b.	0-10,890 Sq Ft (up to 1/4 acre)	Lot	\$35.00
	c.	10,891-21,780 Sq Ft (up to 1/2 acre)	Lot	\$60.00
	d.	21,781-43,560 Sq Ft (1/2 to 1 acre)	Lot	\$140.00
	e.	Exceeding 1 acre and above (multiplied times the acreage)	Acre	\$110.00
q-3		Improved and Unimproved Lots - Mowing		
		Properties with vegetation exceeding 5 feet in height	Unit of Measure	Unit Price
	a.	Charge for mowing property that exceeds 5 feet in height for Mobile Home lots	Lot	\$60.00
	b.	Charge for mowing property that exceeds 5 feet in height for 0 – 10,890 sq. ft. lots	Lot	\$85.00
	c.	Charge for mowing property that exceeds 5 feet in height for 10,891 – 21,780 sq. ft. lots	Lot	\$110.00
	d.	Charge for mowing property that exceeds 5 feet in height for 21,781 sq. ft. - 1 Acre lots	Lot	\$240.00
	e.	Charge for mowing property that exceeds 5 feet in height for lots exceeding 1 acre	Acre	\$180.00

Hardscape Section

ATTACHMENT H - FEE SCHEUCLE - AS REQUIRED SERVICES - Attachment H - Fee Schedule is available as an interactive excel document at: Mymanatee.org; Financial Management Department; Procurement Division; Bids & Proposals

IFB No. 24-R083479RB Roadway Mowing and Related Services

The following prices and for services utilized on an "as required basis only" as authorized by the County. Bidding on this section is encourage but not manditory and will not be used to determine award.

	Lawns Today, LLC	Anderson A. King's Landscaping
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NO BID

		Irrigation Repair		
		Preventive maintenance and repair of irrigation systems. Specific materials to be compensated via Item 1: Markup.	Unit of Measure	Unit Price
r	a.	Sprinkler Head Replacement	Each	\$30.00
	b.	Sprinkler Head Maintenance	Each	\$10.00
	c.	0-2" pipe line repair and replacement	Linear Ft	\$3.00
	d.	Rain Sensor Replacement	Each	\$140.00
	e.	Clock and Check Valve Maintenance	Each	\$80.00
	f.	Clock and Check Valve Repair	Each	\$180.00
	g.	Clock and Check Valve Replacement	Each	\$350.00
	h.	Annual backflow inspection	Each	\$150.00
	i.	Well Maintenance	Each	\$650.00
			Trash Removal - As Needed Basis Only - Labor	
			Unit of Measure	Unit Price
s	a.	Tire Removal	Each	\$20.00
	b.	Removal of debris- 0- 5 CY (excluding tires)	Cubic Yd	\$750.00
	c.	Removal of debris- greater than 5 CY (excluding tires)	Cubic Yd	\$2,500.00
		Roadside Ditch Bushhog Mowing		
t	Mowing of roadside, ditches and line whipping around obstacles and trash picked up and removed.		Unit of Measure	Unit Price
	a.	Price per acre	Acre	\$120.00