

10-0593FL

This is a revenue generating acquisition the selected contractor will pay the County for the Collection and Purchase of White Goods a Scrap Metal at the Lena Road Landfill. Annual revenue is estimated to be 50K to 60K.

Funding Source: Revenue generating.

MANATEE COUNTY firms that were directly contacted and made aware of this Request for Proposal were, and took the following actions in response to the RFP:

There were no Manatee County firms found that would provide the products and services required by the RFP.

Proposals were received from the following firms:

Manatee County firms:

None

Local firms:

Commodity Resources, Tampa, FL
Kimmins Contracting Corp., Tampa, FL
Trademark Metals Recycling, Tampa, FL

Other firms:

None

Approval to enter into negotiations with the top ranked firm for the Collection and Purchase of White Goods and Scrap Metal.

Manatee County has the need to acquire the collection, purchase and processing of white goods and scrap metal from the Manatee County Lena Road Solid Waste Management Facility. The goods that are to be collected, purchased and processed include, but are not limited to: large household appliances such as washers; dryers; refrigerators; stoves; air conditioners; hot water heaters; exterior auto parts; fencing; and various scrap metal. Some of the goods to be processed are Freon containing appliances.

1/27/10 – 4/30/10 the appropriate proposal procedures were followed. The Request for Proposal (RFP) was broadcast via DemandStar to twenty nine (29) firms that collected and purchased white good and scrap metal; ten (10) firms downloaded the RFP and three (3) firms' submitted proposals.

The RFP was advertized locally in the Bradenton Herald, posted on the County's website and provided to the Manatee County Chamber of Commerce for release to members.

The Selection Committee consisted of:

Bryan White, Landfill Division, Utilities Department
David Pickup, Recycling Division, Utilities Department
Frank Lambertson, Purchasing Division, Financial Management Department

The Selection Committee convened 5/20/10 to hear oral presentations from the firms submitting proposals and then ranked the firms as follows:

Ranked #1, Kimmins Contracting Corp., Tampa, FL – The proposer was determined to best meet the needs of the County for the collection and purchase of white goods and scrap metals. Of particular

importance are the firms past experience; organizational structure; a willingness to work with the County; and the highest purchase rate per ton. Estimated annual revenue 50K to 60 K (\$145.00 per ton)

Ranked #2, Trademark Metals Recycling, Tampa, FL – Its proposal responses addressed all categories requested in the RFP and detailed their years of experience performing these service. The firm has previously provided these services for the County however with ability to performing being similar to the top ranked firm, their purchase rate per ton was a third less than the top ranked firm. Estimated annual revenue 35K to 40K (\$100.00 per ton)

Ranked #3, Commodity Resources, Tampa, FL – The firm submitted a satisfactory proposal demonstrating their ability to provide the required services. However, was not ranked as highly as the other ranked firms by the Selection Committee as the contractor did not propose any payments to the County (\$0.00 per ton) for the white goods and metal collected.