

MANATEE COUNTY GOVERNMENT

NOTICE OF INTENT TO NEGOTIATE

RFQ NO./TITLE	23-R082162CD Guaranteed Performance Savings Contracting Services for LED Sports Lighting	DATE POSTED	MC _____ DS _____	CC _____ BIDSYNC _____
PROCUREMENT REPRESENTATIVE	Chris Daley- Procurement Project Manager	DEPARTMENT / DIVISION	Property Management Department	
AUTHORIZED BY	Jacob Erickson, Purchasing Official	SIGNATURE DATE		

NOTICE OF INTENT TO NEGOTIATE

The Manatee County Procurement Division provides notice of its intent to negotiate a contract with Honeywell International Inc. for the provision of guaranteed performance savings contracting services for LED sports lighting.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/EVALUATION

The County requested proposals from qualified firms for the provision of guaranteed energy, water, and wastewater performance savings contracting services for the study and implementation of a project to convert existing Sports Lighting Systems to LED lighting at various locations throughout the County.

The selected Proposer (hereinafter referred to as PSC for Performance Savings Contractor) will enter into a contract(s) to provide investment-grade energy performance audit for the project listed above and provide a comprehensive energy efficiency and guaranteed savings report which meet the requirements of Section 489.145 of the Florida Statutes.

The solicitation was advertised on the Manatee County website and DemandStar. It was also provided to the Manatee County Chamber of Commerce and the Manasota Black Chamber of Commerce for release to its members. Responses were received from the following firms:

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|---|--------------------------------------|
| 1. Energy Systems Group, LLC; Newburgh, IN | 4. Johnson Controls, Inc.; Tampa, FL |
| 2. FPL Energy Services, Inc.; West palm Beach, FL | |
| 3. Honeywell International Inc.; Clearwater, FL | |

The following firm was deemed non-responsive/non-responsible: 1. Daybreak LED LLC; Von Ormy, TX

EVALUATION COMMITTEE MEMBERS:

Chris Daley- Procurement Project Manager Procurement Division, non-voting
Davis Shurmur Parks and Grounds Operations Manager- Property Management Department

Marcus Francis Recreation Manager- Sports & Leisure Department
Hjalmar Pachas Building & Facilities Technology Coordinator, Property Management Department

EVALUATION SUMMARY:

The Evaluation Committee first convened on September 19, 2023 and conducted technical evaluations of the responsible, responsive, proposals received for this project. On October 5, 2014, the committee conducted interviews with the short-listed firms of Energy Systems Group, LLC, FPL Energy Services, Inc., and Honeywell International Inc. The Evaluation Committee met on October 6, 2023 for discussion of the follow up questions, interviews, final technical evaluations, and ranking of the firms as follows:

- 1. Honeywell International Inc.
- 2. FPL Energy Services, Inc.
- 3. Energy Systems Group, LLC
- 4. Johnson Controls, Inc.

The Procurement Division and Property Management Department request authorization to enter into negotiations with the following firm:
Honeywell International Inc.

ATTACHMENTS (List in order of attached)	Final Ranking Summary		
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Final Ranking Summary

<div>Technical Evaluation Form</div> <div>for</div> <div>Solicitation Title:Guaranteed Wastewater Performance Contracting Services for LED Sports Lighting</div> <div>RFQ No.:23-R082162CD</div> <div>Advertise Date: 7/7/2023</div> <div>Manatee County Government Procurement Division Bradenton, FL</div>	Proposer & Team’s Experience		Approach		Organizational Structure and Capacity		Similar Completed Projects		TOTAL		Final Ranking	
	25		25		25		25		100			
	23.00		20.33		23.33		22.33		89.00		2	
	22.00		20.33		22.00		22.33		86.67		3	
	24.00		24.33		23.67		24.00		96.00		1	
23.00		20.33		21.33		18.33		83.00		4		

Technical Evaluation Team Members: David Shurmur, Marcus Francis, Hjalmar Pachas

Procurement Representative: Chris Daley