



1112 Manatee Avenue West  
Bradenton, FL 34205  
[purchasing@mymanatee.org](mailto:purchasing@mymanatee.org)

## Solicitation Addendum

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Addendum No.:	1
Solicitation No.:	23-R082162CD
Project No.:	
Solicitation Title:	Guaranteed Performance Savings Contracting Services for LED Sports Lighting
Addendum Date:	August 9, 2023
Procurement Contact:	Chris Daley, CPPO, CPPB- Procurement Project Manager

**RFQ No. 23-R082162CD is amended as set forth herein. Responses to questions posed by prospective proposers are provided below. This addendum is hereby incorporated in and made a part of RFQ No. 23-R082162CD.**

### **Change to:**

#### **ADVERTISEMENT, DATE, TIME AND PLACE DUE:**

The Due Date and Time for submission of Proposals in response to this RFQ is **August 25, 2023 by 3:00 PM ET**. Proposals must be delivered to the following location: Manatee County Administration Building, 1112 Manatee Ave. W., Suite 803, Bradenton, FL 34205 and time stamped by a Procurement representative by the Due Date and Time. Proposals will be opened immediately following the Due Date and Time at the Manatee County Administration Building, Suite 803.

### **Change to:**

#### **INSTRUCTIONS TO PROPOSERS, SECTION A.02, DUE DATE AND TIME, FIRST PARAGRAPH**

The Due Date and Time for submission of Proposals in response to this Request for Qualifications (RFQ) is **August 25, 2023 by 3:00 PM ET**. Proposals must be delivered to the following location: Manatee County Administration Building, 1112 Manatee Ave. W., Suite 803, Bradenton, FL 34205 prior to the Due Date and Time.

**Change to:**

**INSTRUCTIONS TO PROPOSERS, SECTION A.36 SOLICITATION SCHEDULE:**

Scheduled Item	Scheduled Date
Question and Clarification Deadline	July 27, 2023
Proposal Due Date and Time	<u>August 25, 2023</u> , by 3:00 PM ET
Technical Evaluation Meeting	<u>September 11, 2023</u>
<del>Technical Evaluation Meeting</del>	<del>TBD</del>
Interviews/Presentations/Demonstrations (if conducted)	<u>September 19, 2023</u>
Final Evaluation Meeting (if required)	<u>September 21, 2023</u>
Projected Award	<u>October 2023</u>

**Change to:**

**EXHIBIT 2, PROPOSAL RESPONSE, SECTION 2.02.B TAB 2, MINIMUM QUALIFICATIONS, ITEM NO. 2**

2. Proposer and its subcontractor(s) must possess current, valid licenses and certifications required under Florida Statute to perform the services of a Guaranteed energy, water, and wastewater performance savings contractor as is applicable to the analysis, design, implementation, or installation of energy, water, and wastewater efficiency and conservation measures through energy performance contracts.

**Submit information and documentation from the issuing agency that confirms Proposer, and/or its subcontractor(s) meet the following:**

- a. Certified under Section 489.119, Florida Statutes, to engage in contracting through a certified or registered general contractor; or
- b. Certified under Section 489.119, Florida Statutes, to engage in contracting through a certified or registered electrical contractor; or
- c. Certified under Section 471.023, Florida Statutes, to practice or to offer to practice engineering; or
- d. Certified under Section 481.219, Florida Statutes, to practice or to offer to practice architecture.

**Change to:**

**EXHIBIT 2, PROPOSAL RESPONSE, SECTION 2.02.F TAB 6, ITEM NO. 5**

5. Identify the design-professional (architect or engineer) to provide services for this project, if other than Proposer, and include details of their experience with performance savings contracting services for LED lighting retrofits.

**Change to:**

**EXHIBIT 2, PROPOSAL RESPONSE, SECTION 2.02.F TAB 6, ITEM NO. 6**

6. Identify the general contractor to provide services for this project, if other than Proposer, and include details of their experience with performance savings contracting services for LED lighting retrofits.

**QUESTIONS AND RESPONSES:**

**Q1. In terms of ROI, does the county have a specific goal for this project?**

R1. The County has no set expectations for an ROI. The awarded proposer shall perform an investment grade energy audit in compliance with Florida Statutes Section 489.145 to determine what savings and benefits the County will derive from the proposed conservation measures.

**Q2. Can the existing lighting controls be utilized or does each lighting manufacture have to supply their own control system to operate their new system at each park location?**

R2. Existing lighting controls can be utilized as long as all lights are operating from the same system.

**Q3. In regards to the existing pole structures, what evaluation process of the poles/crossarms is required to ensure the new fixture loading does not exceed their structural capabilities?**

R3. The awarded proposer shall inspect all poles and determine the structural capabilities to determine if the current poles can support the new lights. The County will provide any record drawings they possess to aid the proposer in their analysis.

**Q4. What are the grounding requirements for both the new and retrofit applications on this project?**

R4. All poles should be retrofitted with new grounding to ensure they are protected from lighting.

**Q5. What is the OHMS reading requirement?**

R5. This will be up to the individual manufacturer of the LED sports lighting equipment, so long as lighting meets the IESNA standards.

**Q6. Does the county require parts and labor for the warranty?**

R6. Parts and labor should be covered for at least a portion of the warranty.

**Q7. Will Manatee County require guaranteed light levels to match the warranty?**

R7. Yes

**Q8. Currently the driver boxes and ballast boxes are removed, is this the counties intent for the future LED Lighting?**

R8. Yes

**Q9. The RFQ notes IESNA recommendations, please clarify Class of Play?**

R9. Class III

**Q10. How will Manatee County evaluate glare for the community, property line, and playability?**

R10. The County will require the short-listed proposers to provide photometrics of on-field designs and off-field designs to demonstrate the proposed systems meet IESNA requirements and Manatee County off-field lighting requirements.

**Q11. Does the county intend to evaluate multiple sites in person?**

R11. The County will require a light level test at all locations after installation.

**Q12. Does Manatee County require new crossarms for the retrofit option?**

R12. The awarded proposer will determine if new crossarms are needed to support the new lighting fixtures.

**Q13. What is the requirement for surge protection?**

R13. Some sort of surge protection would be beneficial to incorporate into your system,.

**Q14. In Section 2.02 RESPONSE FORMAT TAB 7 there is a request for a sample Customer Savings Report. The savings report generally are large in nature. Can this be included as an exhibit, and will it count towards the 20 page limit?**

R14. The Customer savings report can be added as an Exhibit to this section and will not count against the page limit.

**Q15. We are a lighting supplier and have the contract with manatee county schools. In reference to the RFQ 23-R082162CD, are we able to provide pricing and specs for a fixture that we can supply for this project to be used? Are there any specific requirements or specifications needed for these fixtures? Do they need to be BAA compliant?**

R.15. Please read Exhibit 1 of the RFQ and submit responses as requested in Exhibit 2.

**Q16. Are you looking for just a list of material or installation as well?**

R16. See response to Question 15 above.

**Q17. I just wanted to ask a few more questions in regard to the solicitation: Existing fixture part # & the HID lamp being used in them; Pole locations (maybe have them mark up the drawings) ; Total number of lamps for retrofit.**

R17. Please see Exhibit 3 of the RFQ.

**Q18. TAB 6 point 4 asks that the proposer provide a resume for each key member of the proposer's team. Energy Savings Performance Contracts generally include multiple team members with different functional roles that are considered key staff members. Will these resumes count towards the (20) page limit? May we include the resumes as a separate appendix?**

R18. Resumes should only include information relevant to experience needed for this project and shall be contained within the page limits.

**Q19. Exhibit 1, Section 1.02.e. indicates "Any new system must be capable of interfacing seamlessly with the County's current scheduling software." Then Section 1.02.f. notes that Manatee County "uses Rec-Trac by Vermont Systems, Inc. for scheduling in connection with and Musco Lighting Control Link Systems at each park to set schedules for lights to turn on and off remotely." Is Manatee County looking to solely utilize Rec-Trac by Vermont Systems and Musco Lighting Control Link Systems, or is the County looking for a vendor that can evaluate all manufacturers and produce the best value for the County?**

R19. Any proposed remote monitoring and lighting control system must interface seamlessly with the County's current scheduling software, Rec-Trac by Vermont Systems, Inc, and be incorporated at all sites.

**NOTE:**

Items that are ~~struck through~~ are deleted. Items that are underlined have been added or changed. All other terms and conditions remain as stated in the RFQ.

**INSTRUCTIONS:**

Receipt of this addendum must be acknowledged as instructed in the solicitation document. Failure to acknowledge receipt of this Addendum may result in the response being deemed non-responsive.

**END OF ADDENDUM**

AUTHORIZED FOR RELEASE