

**MANATEE COUNTY GOVERNMENT  
SOURCE SELECTION**

<b>SUBJECT</b>	Pest Control Services RFQ #12-0911CB	<b>DATE POSTED</b>	10/23/12
<b>PURCHASING REPRESENTATIVE</b>	Charles Bentley, 749-3036 (Assisted by George Earnest) <i>GE</i>	<b>DATE CONTRACT SHALL BE AWARDED</b>	10/30/12
<b>DEPARTMENT</b>	Various Departments	<b>CONSEQUENCES IF DEFERRED</b>	N/A
<b>SOURCE RECOMMENDATION</b>	Ant-Ser, Apex Pest Control, Bingham's Pest Mang., Fahey Pest Control, Jones & Sons Pest Control, Tri-County Pest Control	<b>AUTHORIZED BY DATE</b>	<i>Dennis W. Wallace</i> Dennis Wallace

**ACTION DESIRED**

Authorization to establish annual blanket purchase orders with Ant-Ser, Apex Pest Control, Bingham's Pest Mang., Fahey Pest Control, Jones & Sons Pest Control and Tri-County Pest Control for pest control services. These blanket orders will expire in November 2015.

**ENABLING/REGULATING AUTHORITY**

**Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.)**

Manatee Code of Laws

**BACKGROUND/DISCUSSION**

- On June 18, 2012 RFQ 12-0911CB was issued. Eight (8) suppliers responded: Ant-Ser, Apex Pest Control, Bingham's Pest Management, Fahey Pest Control, Jones & Sons Pest Control, Orkin, Pest Bear, and Tri-County Pest Control.
- The RFQ Bid Award statement expresses that the "award will be made on a per group basis." Therefore, to insure that service needs are met, it is in the County's best interest to award Groups 2, 3, 4 and 5 to multiple quoters.
- Property Management or any other department or division shall place release orders with Ant-Ser, Apex Pest Control, Bingham's Pest Management, Fahey Pest Control, Jones & Sons Pest Control, Tri-County Pest Control as per the Quotation Price Tabulation Sheet.

**SUMMARY** Recommend issuing a blanket order to Ant-Ser, Apex Pest Control, Bingham's Pest Mang., Fahey Pest Control, Jones & Sons Pest Control, Tri-County Pest Control

<b>ATTACHMENTS:(List in order as attached)</b>	<b>INSTRUCTIONS TO BOARD RECORDS:</b>
Quotation Price Tabulation Sheet	N/A
<b>COST</b> \$50,000 (total annual est)	<b>SOURCE (ACCT# &amp; NAME)</b> Property Management
<b>COMMENTS</b>	<b>AMT./FREQ. OF RECURRING COSTS (ATTACH FISCAL IMPACT STATEMENT)</b> N/A

## QUOTE PRICE TABULATION FORM

### RFQ #12-0911CB for Pest Control Services

AWARD NOTE: Awards are on a group-by-group basis and group awards are signified by **bold** font and an \*.

GROUP	Ant-Ser	Apex Pest Control	Bingham's Professional Pest Mang.	Fahey Pest Control	Jones & Sons Pest Control	Orkin	Pest Bear	Tr-County Pest Control South Inc.
1. Locations	\$3,291.31	\$4,755.29	\$5,510.00	\$11,088.00	5,215.00	\$8,445.00	\$47,752.42	<b>*\$3,167.10</b>
2. "As-Required" Services	<b>*\$634.50</b>	\$9,300.00	\$6,246.73	\$1,500.50	<b>*\$981.50</b>	No Bid	\$2,610.00	\$7552.88
3. Termite Extermination	\$27,850.00	\$34,650.00	\$37,650.00	<b>*\$24,600.00</b>	<b>*\$23,640.00</b>	No Bid	Non-responsive	Non-responsive
4. Non-insect Pests	<b>*\$8,750.00</b>	\$20,000.00	<b>*\$7,250.00</b>	\$13,000.00	No Bid	No Bid	\$9,000.00	<b>*\$8,750.00</b>
5. Caribbean Crazy Ants	\$1,250.00	<b>*\$425.00</b>	\$1,125.00	\$1,125.00	\$2,000.00	No Bid	\$3,125.00	<b>*\$300.00</b>

#### EXCEPTIONS NOTES:

- A. Per the County's reserved right within the "Basis of Award"; Groups 2, 3, 4, and 5 are multiple awards, with Group 4 being awarded to the three (3) lowest quoters. The lowest quote shall be primary. If for any reason the County cannot accept the primary vendor's response to a service call, the second or third quoter will be contacted for that service call.
- B. The quotes of Pest Bear and Tri-County are declared non-responsive for Group 3 in that they did not quote all items within the quote as per "Basis of Award".