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Agenda

April 12, 2016 - Regular Meeting

Category

B. CONSENT AGENDA

Sub-Category

Financial Management

Approval Path

FM (Purchasing-Melissa)

Subject

Agreement 16-1310CD: Purchase of LED Sports Lighting System for Lakewood Ranch Park

Briefings

None

Contact and/or Presenter Information

Contact: Chris Daley, Financial Management Department, Purchasing Division, Ext. 3048.

Presenters: Tom Yarger, Property Management Department, Construction Services Division, Ext 3004.

Action Requested

Award Agreement 16-1310CD, Purchase of LED Sports Lighting System for Lakewood Ranch Park, to Musco Sports Lighting, LLC, for a total cost of \$327,400.00.

Authorize the County Administrator, or designee, to execute the Agreement.

Enabling/Regulating Authority

Manatee County Code of Laws

Background Discussion

This negotiated Agreement involves the purchase of a complete LED sports lighting system, to be installed by others, for two (2) soccer fields at the Lakewood Ranch Park complex. The system shall include the Musco control link remote monitoring package and a twenty-five (25) year manufacturer's warranty that includes labor and materials for maintenance of the system.

The Property Management Department is requesting a non-competitive purchase for the Musco brand LED sports lighting system based upon the following:

- The soccer fields that this lighting system will be installed on are only 115 feet from the property line of a neighboring residential community and require shielding so that the lighting systems do not directly illuminate (spill onto) those properties in excess of the limits allowed by the Land Development Code

Ordinance 05-37. The LED lighting design for the soccer fields using the Musco product will produce zero foot candles of illumination and no spill light at the property line, which is less than the .2 foot candles allowed by ordinance.

- In December 2010 Musco's control link remote monitoring system was purchased and installed at all County athletic facilities due to its ability to seamlessly interface with the Parks and Natural Resources Department's scheduling software (Rec-Trac). This standardized lighting control tracks actual lighting consumption per reserved field and allows for accurate billing for some of the reserved fields to the reserving athletic league
- Musco's LED sporting lighting package includes the necessary interfacing control link remote monitoring system described above.

The final cost of this Agreement has been negotiated by staff resulting in a 7.3% reduction to the original proposed cost as well as the addition of 15 years to the proposed base warranty of 10 years resulting in a total 25 year warranty.

County Attorney Review

Not Reviewed (No apparent legal issues)

Explanation of Other

Reviewing Attorney

N/A

Instructions to Board Records

Original to Board Records

Copy to:

Musco Sports Lighting, LLC., 100 1st Avenue West, Oskaloosa, IA 52577 (bob.decouto@musco.com)

Kathi Gentile(kathi.gentile@mymanatee.org), Tom Yarger (tom.yarger@mymanatee.org), Chris Daley (chris.daley@mymanatee.org)

Cost and Funds Source Account Number and Name

Park Impact Fees in account key 3856039918-56300/6039918-0004 (PARK:LkWdRnchSoccerFldLites15)

Amount and Frequency of Recurring Costs

N/A

Attachments: (list)



[16-1310CD Musco - Agreement.pdf](#)



[Departmental NonCompete Request.pdf](#)

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Chris Daley - ()
Role : Item Author

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Sole Source or Noncompetitive Procurement Request

Department: Property Management Contact: Debra Leavenworth Ext: 3831

Purchase Request (PR) Number: RO03185 Date: 2/12/16

Description: (Explain request in detail) Lakewood Ranch Soccer Fields 6 & 7

Vendor: Musco Sports Lighting Phone: (352) 243-9999 Cost: \$353,200.00

PART I – SOLE SOURCE PROCUREMENT (*Sole source procurement* is defined as a situation where commodities or services are available only from a single source.)

1. Are these goods or services available only from one single source? Yes No
2. Explain why the product/service being requested is the only product/service that can meet your needs and why are alternatives unacceptable? Be specific regarding specifications, features, capability, compatibility, etc.
3. Why is this vendor the only source from which to make this purchase? Describe efforts made to verify this information. Attach documentation (sole source letter) from vendor.
4. Explain the consequence to the County or its taxpayers, including a dollar amount of the financial impact, if the sole source procurement is not approved.

NOTE: In any case where the County seeks to purchase from a sole source materials for the construction, modification, alteration or repair of any county-owned facility, the Board of County Commission must first make the written findings required by Florida Statutes, Section 255.04.

PART II – NONCOMPETITIVE PROCUREMENT (*Noncompetitive procurement* is defined as the acquisition of goods or services from a unique source or provider based upon particular skills and expertise (Ex. Standardization, warranty, compatibility) though other competitive sources may be available, or upon a determination that the likely, non-speculative cost of competitive purchasing would exceed any potential savings and benefit to the County.)

1. ***Explain why the product/service being requested is the only product/service that can meet your needs and why alternatives are unacceptable? Be specific regarding specifications, features, capability, compatibility, etc.***

In December 2010, Musco's Lighting control system was added to all Parks & Recreation Athletic Fields for the purpose of tracking and recording the power usage to each of their sports facilities. As a result, all of the sports clubs and organizations can now be charged for the power consumed during the events. Musco's complete sports lighting package includes the lighting control system as described above.

2. ***Explain the advantages of this non-competitive procurement on the basis that only one practical source exists. Describe the efforts made to verify this information. Attach documentation (manufacturer's or distributorship letter).***

Musco is the only manufacturer that produces a lighting system that includes the Musco monitoring control as part of the complete lighting package.

3. ***Will this purchase obligate us to a particular vendor for future purchases, either in terms of maintenance or compatibility should the need arise to purchase a 'like' item in the future?***

No future exterior sports lighting is planned for this site.

4. ***Describe your efforts to obtain the best price from the vendor and provide any documentation to substantiate your findings. Give the result of the initial offer v. the final offer.***

Property Management estimates the cost to procure this sports lighting package to be \$353,200.00.

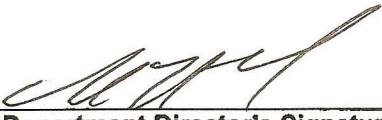


We request that Purchasing negotiate with the Vendor to obtain the best possible price.

5. ***Would you prefer Purchasing to contact vendor for best price?*** Yes No

6. Explain the consequence to the County or its taxpayers, including a dollar amount of the financial impact, if the noncompetitive procurement is not approved.

Procurement through all other manufacturers would require the Musco lighting control system to be purchased as an addition to the Manufacturers Sports lighting package.

I hereby request that a Sole Source or Noncompetitive request be approved for the procurement of the above statement of work, material, equipment, commodity, or service.

<hr/> Division Manager's Signature (up to \$5,000)	<hr/> Print Name	<hr/> Date
		
<hr/> Department Director's Signature	<hr/> Print Name	<hr/> Date

FOR PURCHASING DIVISION USE:

Posting: Categories Three through Five require an electronic posting for a minimum of five business days.

Reports: Categories One through Three reported quarterly to FMD and County Administrator.


Sole Source:

Posting: Categories Four and Five require an electronic posting for a minimum of five business days. BCC approval is required for Categories Four and Five.

Reports: Categories One through Three reported quarterly to Board of County Commissioners, County Administrator, County Attorney's Office and FMD.

Noncompetitive:

Reviewed and Approved by:



Buyer Name / Date

Contracts & Buyer Manager / Date

Purchasing Official / Date