

MANATEE COUNTY GOVERNMENT

NOTICE OF INTENT TO NEGOTIATE

RFQ NO./TITLE	25-R086798RB / Design-Build Upgrade to a MLS & Reroute Tidevue FM Flows to N1C Gravity Main	DATE POSTED	MC _____	DS _____
PROCUREMENT REPRESENTATIVE	Ryan Blackmer, Procurement Agent III	DEPARTMENT / DIVISION	Public Works	
AUTHORIZED BY	Jacob Erickson, Purchasing Official	SIGNATURE DATE		

NOTICE OF INTENT TO NEGOTIATE

The Manatee County Procurement Division provides notice of its intent to negotiate a contract with Westra Construction, Corp. for the provision of Upgrade to a MLS & Reroute Tidevue FM Flows to N1C Gravity Main.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/EVALUATION

The County requested proposals from qualified firms for the expertise and technical skills in design-build master lift station projects.

The solicitation was advertised on the Manatee County website and DemandStar. It was also provided to the Manatee County Chamber of Commerce and the Manasota Black Chamber of Commerce for release to its members and advertised in the Bradenton Herald and Tempo News newspapers. Responses were received from the following firms:

1. Westra Construction, Corp., Palmetto, Florida
2. Woodruff & Sons, Inc., Bradenton, Florida

The following firms were deemed non-responsive/non-responsible: none

EVALUATION COMMITTEE MEMBERS:

Ryan Blackmer, Procurement Division, non-voting
Eddy Zappacosta, Project Manager

Erik Gibson, Utilities Superintendent
Thomas Cady, Senior Project Engineer

EVALUATION SUMMARY:

The Evaluation Committee first convened on July 2, 2025 and conducted technical evaluations of the responsible, responsive, proposals received. On July 9, 2025, the committee chair sent clarifying questions for the purpose of discussions to the short-listed firms: Westra Construction Corp. and Woodruff & Sons, Inc. On July 17, 2025, the Evaluation Committee met for the final time to discuss details such as clarifications, interviews, and final technical evaluations ranking for the short-listed firms as follows:

- 1. Westra Construction, Corp.
- 2. Woodruff & Sons, Inc.

The Procurement Division and Public Works Department request authorization to enter into negotiations with the following firm (s):

Westra Construction, Corp.

ATTACHMENTS (List in order of attached)	Final Technical Evaluation Summary		
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**MANATEE COUNTY
PROCUREMENT DIVISION
RANKING SUMMARY**

RFQ NUMBER:

25-R086798RB

SOLICITATION NAME:

**Design-Build N1C Upgrade to a MLS & Reroute Tidevue FM
Flows to N1C Gravity Main**

	Proposer & Team's Experience	Approach	Organizational Structure and Capacity	Similar Completed Projects	Total
Maximum Score	35	15	35	15	100
Westra Construction Corp	30.00	13.67	31.33	12.33	87.33
Woodruff & Sons, Inc.	30.33	12.00	30.00	11.00	83.33