

## 1112 Manatee Avenue West Bradenton, FL 34205 purchasing@mymanatee.org

### **Solicitation Addendum**

Addendum No.: 1

Solicitation No.: 22-R078869SP

Solicitation Title: Biosolid Hauling Services

Addendum Date: May 24, 2022 Procurement Contact: Shawn Page

IFB 22-R078869SP No. is amended as set forth herein. Responses to questions posed by prospective bidders are provided below. This Addendum is hereby incorporated in and made a part of IFB 22-R078869SP.

### **QUESTIONS AND RESPONSES:**

- Q1. Who is the current contractor?
- R1. Synagro.
- Q2. At what price are each of the locations being charged today?
- R2. \$10.35/ton to Biosolids Facility or Landfill. \$63.50/ton to Synagro Charlotte Compost Facility. \$67.95/ton to USA Compost.
- Q3. Can a 12-month ledger of total tons per location be shared? The specifications have volumes that are referencing 2013–2016-time frame. Can more recent numbers be provided?
- R3. See attached files.
- Q4. How often are loads hauled on Saturdays?
- R4. Southwest Plant is the only plant that has Saturday loads. Southwest Plant had two loads per day on Saturdays in April. This has been the only times this year that Saturday loads were needed.

Q5. The provided schedule shares estimates that list Monday-Saturday for the Southwest location, but in weekly operation, is Saturday hauling happening every week?

R5. No.

- Q6. Understanding the contractor needs to be expected to perform Saturday hauling asneeded, just curious how often in real-world application this is happening today?
- R6. Currently this year only eight (8) loads in April on Saturday has been needed.
- Q7. How are biosolids being washed or rinsed from the trailer to prevent buildup in the trailer bodies? Is this an issue today?
- R7. There is a hose located at the Biosolids Facility that haulers use when unloading into bins. There are no issues.
- Q8. Are there washout facilities for the contractor to wash-out the trailer body as buildup gets severe?
- R8. Washout occurs during unloading at Biosolids Facility.
- Q9. Is the contractor able to remove buildup when backed up to the receiving pit by accessing the trailer from a ladder or platform?
- R9. Hauler can provide their own ladder to access trailer. Current hauler has a ladder onsite that can be seen during a site visit to the Biosolids Facility.
- Q10. Does the current contractor receive both gross and empty weights per loads or are saved empty weights used?
- R10. Each truck weighs in and out at Landfill Scale the House.
- Q11. Does build-up in the trailer make the empty weight less accurate over time?
- R11. Refer to R10.
- Q12. The specs state that "the contractor owns or be the sole lessee of the equipment", but it is my understanding the current contractor uses a sub-hauler to perform the current workload and the current contractor is neither the owner nor lessee of the assets providing the service. I could be mistaken but that is my understanding of the assets having seen them and the associated motor carrier and DOT license numbers on the vehicles. Will this requirement be enforced in the future, as written?
- R12. Please see section "B.26 Subcontractors" in the Invitation For Bid document.

# Q13. When would this project start? Notice to proceed?

- R13. Current contract expires June 12, 2022, so NTP can be issued as soon as Procurement has new hauling contract in place.
- Q14. Would the County consider the capability for a fuel adjustment in the bid?
- R14. Not at this time.
- Q15. Would the County consider the capability for CPI adjustment in the bid?
- R15. Not at this time.
- Q16. The specifications require hauling to either the Dryer Facility (primary site) or the Landfill (secondary site). It is our understanding that disposal of the material at the landfill requires the use of framed trailers. Are framed trailers required for transportation of the biosolids for this project, regardless of the disposal location?
- R16. Manatee County requires the use of framed trailers.
- Q17. Will the County consider adding monthly/quarterly fuel surcharge language into the pricing due to the extreme volatility of fuel prices?
- R17. Not at this time.
- Q18. What are the actual volumes for each plant in 2020 & 2021?
- R18. See attached

### NOTE:

Items that are struck through are deleted. Items that are underlined have been added or changed. All other terms and conditions remain as stated in the ITQ.

### **INSTRUCTIONS:**

Receipt of this Addendum must be acknowledged as instructed in the solicitation document. Failure to acknowledge receipt of this Addendum may result in the response being deemed non-responsive.

END OF ADDENDUM

Jacob Erickson, Digitally signed by Jacob MBA, CPPO,

Erickson, MBA, CPPO, NIGP-CPP Date: 2022.05.24 10:42:00

AUTHORIZED FOR RELEASE NIGP-CPP

-04'00'

#### 5/20/202

### ${\bf Manatee\ County\ Sludge\ Report\ for\ Distribution} \, \sqcup \,$

LANDFILL INFORMATION									DRVER	INFORMA'	TION			HAULING IN	FORMATION		COMPOST INFORMATION					
SLU	SLUDGE DELIVERED TO LANDFILL						UDGE DI				DRYER OUTPUT			SLUDGE HAULING		SLUDGE DELIVERED TO COMPOST						
Month	North Sludge (Wet Tons)	SW Sludge (Wet Tons)	(Wet	Total Wet Tons to Landfill	LF Tipping Fees	Average Solids %	North Sludge (Wet Tons)	SW Sludge (Wet Tons)	SE Sludge (Wet Tons)	Total Sludge Received (Wet Tons)	Average Solids %	Pellets Sold (Dry Tons)	Gross Earnings	**Total Sludge Hauled (Wet Tons)	Total Hauling Cost	North Sludge (Wet Tons)	SW Sludge (Wet Tons)	SE Sludge (Wet Tons)	Total Wet Tons to Compost	Haul to Compost site□		
Oct '2018						15.56	459.10	887.87	907.31	2254.00	92.70	304.88	10061.04	1346.97	13941.00							
Nov '2018			254.33	254.33	15514.00	15.28	427.66	838.83	641.19	1908.00	92.30	315.27	10403.91	1520.82	15740.00							
Dec '2018			58.15	58.15	3547.00	14.77	401.74	754.55	1047.53	2204.00	92.00	283.24	9346.92	1214.44	12569.00							
Jan '2019	26.22	438.73	412.97	851.70	51954.00	14.59	385.71	749.91	728.69	1864.00	92.30	366.76	12103.08	1987.32	20569.00							
Feb 2019		431.20				14.34	488.63	875.24	1183.96	2548.00	92.40	409.36	13508.88	1363.87	14116.00							
Mar '2019	24.01	428.59		452.60	27609.00	14.22	518.19	507.68	1361.40	2387.00	93.20	293.38	9681.54	1478.47	15302.00							
Apr '2019	70.29	467.42	318.36	856.07	52220.00	13.88	354.71	589.47	865.60	1810.00	92.20	303.79	10025.07	1800.25	18633.00							
May '2019	378.50	1071.89	1517.78	2968.17	181058.00				.00	.00				2968.17	30721.00							
Jun '2019	175.69	465.88	604.81	1246.38	76029.00	12.84	208.16	213.35	501.93	923.00	92.60	90.49	2986.17	1667.89	17263.00							
Jul '2019	206.59	551.23	566.83	1324.65	80804.00				.00	.00				2562.60	94796.00	249.68	403.99	584.28	1237.95	81086.00		
Aug '2019									.00	.00				2183.16	142997.00	502.70	515.19	1165.27	2183.16	142997.00		
Sep '2019									.00	.00				1957.54	128491.00	518.84	651.91	786.79	1957.54	128491.00		
Minimum	24.01	428.59	58.15	58.15	3547.00	12.84	208.16	213.35	.00	-108.00	92.00	90.49	2986.00	1214.44	12569.00	249.68	403.99	584.28	1237.95	81086.00		
Maximum	378.50	1071.89	1517.78	2968.17	181058.00	15.56	518.19	887.87	1361.40	2548.00	93.20	409.36	13509.00	2968.17	142997.00	518.84	651.91	1165.27	2183.16	142997.00		
Total	881.30	3854.94	3733.23	8012.05	488735.00		3243.90	5416.90	7237.60	15898.00		2367.17	78117.00	22051.50	525138.00	1271.22	1571.09	2536.34	5378.65	352574.00		
Average	146.88	550.71	533.32	1001.51	61092.00	14.44	405.49	677.11	603.13	1325.00	92.46	295.90	9765.00	1837.63	43762.00	423.74	523.70	845.45	1792.88	117525.00		

\*\*The "Total Sludge Hauled" does not include the SEWRF sludge sent to the dryer because it is normally pumped to the Dryer instead of being hauled

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### $\textbf{Manatee County Sludge Report for Distribution} \sqcup$

LANDFILL INFORMATION									DRYFR	INFORMA	TION			HAULING IN	FORMATION		SW SE Sladge Total Wet Haul Comp (Wet (WT Tons) Tons) Tons) Tons 2 2211.70 146 143.71 146.31 76.34 75.43 1812.79 1198 148.22.79 55.68 2279.35 1697 76.43.21 473.91 1167.49 756						
SLU	SLUDGE DELIVERED TO LANDFILL					SL	UDGE DI				DRYER OUTPUT			SLUDGE HAULING		SLUDGE DELIVERED TO COMPOST							
Month	North Sludge (Wet Tons)	SW Sludge (Wet Tons)	SE Sludge (Wet Tons)	Total Wet Tons to Landfill	LF Tipping Fees	Average Solids %	North Sludge (Wet Tons)	SW Sludge (Wet Tons)	SE Sludge (Wet Tons)	Total Sludge Received (Wet Tons)	Average Solids %	Pellets Sold (Dry Tons)	Gross Earnings	**Total Sludge Hauled (Wet Tons)	Total Hauling Cost	North Sludge (Wet Tons)	Sludge (Wet Tons)	Sludge (Wet Tons)	Tons to Compost	Haul to Compost site□			
Oct '2019									.00	.00				2211.76	146106.00	462.86	858.58	890.32	2211.76	146106.00			
Nov '2019									.00	.00				1812.79	119865.00	348.13	710.34	754.32	1812.79	119865.00			
Dec '2019									.00	.00				2279.35	149555.00	501.64	822.70	955.01	2279.35	149555.00			
Jan '2020						13.96	315.66	607.63	848.80	1772.00	93.50	121.91	4023.03	2090.78	85184.00	230.37	463.21	473.91	1167.49	75628.00			
Feb '2020		144.42	.00			15.27	377.01	1038.29	1295.22	2711.00	92.70	359.86	11875.38	1415.30	14648.00								
Mar '2020	93.24	850.78	706.41	1650.43	100676.00	13.49	204.13	456.67	617.11	1278.00	92.60	211.55	6981.15	2338.78	25726.00			27.55	27.55	1805.00			
Apr '2020	112.85	240.68	420.53	774.06	47218.00	13.52	316.63	538.17	1066.23	1921.00	92.60	215.53	7112.49	1628.86	16859.00								
May '2020						14.22	483.13	513.18	1538.80	2535.00	93.10	285.58	9424.14	996.31	10312.00								
Jun '2020	43.04	96.45		139.49	8509.00	13.98	450.48	837.27	1026.13	2314.00	92.80	369.67	12199.11	1427.24	14772.00								
Jul '2020		76.04		76.04	4638.00	14.22	398.38	1145.63	1155.23	2699.00	93.70	298.23	9841.59	1620.05	16768.00								
Aug '2020	92.27	270.04	125.57	487.88	29761.00	14.08	327.80	698.55	879.51	1906.00	93.10	379.70	12530.10	1639.75	20418.00	21.70	48.14	55.68	125.52	4746.00			
Sep '2020		26.91	25.07	51.98	3171.00	14.20	198.27	213.01	794.58	1206.00	93.70	86.00	2838.00	1318.45	36862.00	139.80	332.12	383.27	855.19	32067.00			
Minimum	43.04	26.91	.00	51.98	3171.00	13.49	198.27	213.01	.00	-108.00	92.60	86.00	2838.00	996.31	10312.00	21.70	48.14	27.55	27.55	1805.00			
Maximum	112.85	850.78	706.41	1650.43	100676.00	15.27	483.13	1145.63	1538.80	2711.00	93.70	379.70	12530.00	2338.78	149555.00	501.64	858.58	955.01	2279.35	149555.00			
Total	341.40	1705.32	1277.58	3179.88	193973.00		3071.49	6048.40	9221.60	18341.00		2328.03	76825.00	20779.42	657074.00	1704.50	3235.09	3540.06	8479.65	529771.00			
Average	85.35	243.62	255.52	529.98	32329.00	14.10	341.28	672.04	768.47	1529.00	93.09	258.67	8536.00	1731.62	54756.00	284.08	539.18	505.72	1211.38	75682.00			

\*\*The "Total Sludge Hauled" does not include the SEWRF sludge sent to the dryer because it is normally pumped to the Dryer instead of being hauled

	COMPOST INFORMATION												
	SLUDG	E DELIVEI	RED TO CO	OMPOST									
Month	North Sludge (Wet Tons)	SW Sludge (Wet Tons)	SE Sludge (Wet Tons)	Total Wet Tons to Compost									
Jan '2021	0	0	0	0									
Feb '2021	0	0	0	0									
Mar '2021	0	0	0	0									
Apr '2021	0	0	0	0									
May '2021	0	0	0	0									
Jun '2021	0	0	0	0									
Jul '2021	80.2	185.2	439.9	705.3									
Aug '2021	55.2	557.7	1087.5	1700.4									
Sep '2021	19.7	149.2	218.1	387									
Oct '2021	0	0	0	0									
Nov '2021	0	0	0	0									
Dec '2021	0	0	0	0									
Minimum	0	0	0	0									
Maximum	80.2	557.7	1087.5	1700.4									
Total	155.1	892.1	1745.5	2792.7									
Average	12.9	74.3	145.5	232.7									

2021 Total

# Manatee County Sludge Distribution Report Fiscal Year October 1, 2020 to September 30, 2021

	II I IN	EODM	TION		1		-	DVED	NFORMA	TION	HAULING IN	COMPOST INFORMATION							
CLIII	LANDFILL INFORMATION						DCE DE				DRYER OUTPUT				SLUDGE DELIVERED TO COMPOST				
SLUDGE DELIVERED TO LANDFILL					SLU.	DGE DE	SW			DRYER OUTPUT			SLUDGE						
Month	North Sludge (Wet Tons)	SW Sludge (Wet Tons)	,	Total Wet Tons to Landfill	LF Tipping Fees	Average Solids %	North Sludge (Wet Tons)	SW Sludge (Wet Tons)	SE Sludge (Wet Tons)	Total Sludge Received (Wet	Average Solids %	Pellets Sold (Dry Tons)	Gross Earnings	**Total Sludge Hauled (Wet Tons)	Total Hauling Cost	North Sludge (Wet Tons)	SW Sludge (Wet Tons)	SE Sludge (Wet Tons)	Total Wet Tons to Compost
Oct '2020	70.7	174.8	I GIIS)	245.5	\$14,977	14.4	295.9	466.6	964.0	1,726.49	92.9	294.2	\$9,709	1,008	\$10,433	TOILS	Tonsy		
Nov '2020	20.1	62.9		83.0	\$5,062	14.5	380.0	514.6	903.1	1,797.74	92.4	293.8	\$9,695	978	\$10,118				
Dec '2020						14.4	372.7	710.3	1,175.5	2,258.54	92.9	294.0	\$9,702	1,083	\$11,209				
Jan '2021						14.5	351.4	1,187.2	1,321.6	2,860.20	92.6	351.3	\$11,594	1,539	\$15,925				
Feb '2021						14.4	434.7	1,096.8	1,078.3	2,609.75	93.0	524.6	\$17,313	1,531	\$15,850				
Mar '2021	46.1	151.8	203.1	400.9	\$24,457	14.3	382.7	995.8	1,285.2	2,663.72	92.5	381.9	\$12,601	1,779	\$18,417				
Apr '2021		471.5		471.5	\$28,763	14.1	485.8	1,069.9	1,294.0	2,849.68	92.9	383.9	\$12,668	2,027	\$20,982				
May '2021	20.6	80.2		100.8	\$6,147	13.8	388.36	815.5	1,246.5	2,450.34	94.2	348.7	\$11,508	1,305	\$13,503				
Jun '2021		24.3		24.3	\$1,482	13.8	457.7	1,017.2	1,370.9	2,845.76	93.2	461.9	\$15,243	1,499	\$15,516				
Jul '2021	18.1	104.4		122.5	\$7,473	14.0	248.8	485.0	1,260.1	1,993.94	94.2	174.9	\$5,772	1,562	\$56,788	80.2	185.2	439.9	705.3
Aug '2021		54.6	278.5	333.1	\$20,319	13.9	43.2	134.1	258.0	435.32	92.9	17.2	\$569	2,469	\$123,495	55.2	557.7	1087.5	1700.4
Sep '2021			49.8	49.8	\$3,038	14.5	180.7	757.4	683.8	1,621.93	93.1	290.2	\$9,575	1,375	\$36,522	19.7	149.2	218.1	387.0
Minimum	18.1	24.3	49.8	24.3	\$1,482	13.8	43.2	134.1	258.0	435.3	92.4	17.2	\$569	978	\$10,118	19.7	149.2	218.1	387
Maximum	70.7	471.5	278.5	471.5	\$28,763	14.5	485.8	1,187.2	1,370.9	2,860.2	94.2	524.6	\$17,313	2,469	\$123,495	80.2	557.7	1087.5	1700.4
Total	175.6	1,124.5	531.4	1,831.4	\$111,717		4,022.0	9,250.3	12,841.1	26,113.4		3,816.7	\$125,950	18,154	\$348,758	155.1	892.1	1745.5	2792.7
Average	35.1	140.6	177.1	203.5	\$12,413	14.2	335.2	770.9	1,070.1	2,176.1	93.1	318.1	\$10,496	1,513	\$29,063	51.7	297.4	581.8	930.9

<sup>\*\*</sup>The "Total Sludge Hauled" does not include the sludge sent to the dryer from SEWRF because it is normally pumped to the dryer instead of being hauled to it.