

MANATEE COUNTY GOVERNMENT

INTENT TO AWARD

RFP NO./TITLE	RFP No. 24-R083943ED Janitorial Services	DATE POSTED	MC _____ DS _____
PROCUREMENT REPRESENTATIVE	Emily Diaz Procurement Agent III	PROJECTED AWARD DATE	July 16, 2024
DEPARTMENT/DIVISION	Property Management Department	AUTHORIZED BY DATE	Jacob Erickson, Purchasing Official

NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award a contract with American Janitorial, Inc. for the provision of Janitorial Services.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/EVALUATION

The County requested proposals from qualified firms for the provision of providing established industry-recognized janitorial services to 90 diverse facilities, ranging from standard offices and libraries to social services centers, modern high-rise buildings, and public restrooms.

The solicitation was advertised on the Manatee County website, and DemandStar. It was also provided to the Manatee County Chamber of Commerce, the Manasota Black Chamber of Commerce, Gulf Coast Builders Exchange, and Gulf Coast Latin Chamber of Commerce for release to its members. Responses were received from the following firms:

1. American Janitorial, Inc.
2. Sunshine Cleaning Systems
3. Marsden South, LLC
4. Boro Building & Property Maintenance
5. FCS Facility Services
6. Grupo Eulen
7. General Facility Care, LLC
8. UBM Enterprise, Inc.
9. Southern Cleaning Systems, Inc.
10. Grosvenor Building Services, LLC
11. Zaharaly Cleaners, Inc.
12. Elite Service Solutions

The following firms were deemed non-responsive/non-responsible: Jani King of Tampa Bay and Milclean USA, LLC.

EVALUATION COMMITTEE MEMBERS:

Emily Diaz, Procurement Division, non-voting
Brandon Bennett, Division Manager for Energy & Building Operations

Michelle Richardson, Facility Operations Manager
Donny Adams, Water/Wastewater Maintenance Supervisor

EVALUATION SUMMARY:

The Evaluation Committee first convened on July 8, 2024 and conducted technical evaluations of the responsible, responsive, proposals received. Upon completion of the technical evaluations, the Evaluation Committee unanimously elected to move forward with awarding an agreement to the following firm: American Janitorial, Inc.

RECOMMENDATION:

The Evaluation Committee recommends award to the following firm: American Janitorial, Inc.

ATTACHMENTS (List in order of attached)	Score Tabulation	COST	Funds in accordance with Board of County Commissioners-approved budget.
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Manatee County Procurement Division
 Score Tabulation for Technical Evaluations
 Request for Proposals (RFP) No. 24-R083943ED
 Janitorial Services
 July 8, 2024 at 10:00 AM

	<u>Criteria:</u> Proposer & Team Experience Maximum Points: 25				<u>Criteria:</u> Approach Maximum Points: 20				<u>Criteria:</u> Capacity Maximum Points: 25				<u>Criteria:</u> Fee Rate Schedule Maximum Points: 30				<u>Results</u>	
	Brandon Bennett	Donny Adams	Michelle Richardson	Average Score	Brandon Bennett	Donny Adams	Michelle Richardson	Average Score	Brandon Bennett	Donny Adams	Michelle Richardson	Average Score	Brandon Bennett	Donny Adams	Michelle Richardson	Average Score	Final Score	Final Ranking
American Janitorial, Inc.	25.00	23.00	24.00	24.00	20.00	18.00	20.00	19.33	25.00	21.00	25.00	23.67	25.00	30.00	20.00	25.00	92.00	1
Sunshine Cleaning Systems	25.00	23.00	25.00	24.33	20.00	18.00	15.00	17.67	17.00	23.00	18.00	19.33	30.00	30.00	25.00	28.33	89.67	2
Marsden South, LLC	20.00	22.00	25.00	22.33	17.00	18.00	17.00	17.33	20.00	22.00	18.00	20.00	30.00	30.00	20.00	26.67	86.33	3
Boro Building & Property Maintenance	20.00	22.00	22.00	21.33	18.00	18.00	13.00	16.33	20.00	20.00	17.00	19.00	30.00	30.00	25.00	28.33	85.00	4
FCS Facility Services	25.00	23.00	24.00	24.00	15.00	18.00	19.00	17.33	17.00	23.00	18.00	19.33	25.00	18.00	30.00	24.33	85.00	4
Grupo Eulen	15.00	24.00	20.00	19.67	17.00	18.00	20.00	18.33	20.00	23.00	23.00	22.00	25.00	30.00	20.00	25.00	85.00	4
General Facility Care, LLC	22.00	22.00	25.00	23.00	20.00	18.00	20.00	19.33	20.00	23.00	24.00	22.33	15.00	30.00	15.00	20.00	84.67	7
UBM Enterprise, Inc.	20.00	21.00	20.00	20.33	15.00	15.00	15.00	15.00	20.00	21.00	20.00	20.33	25.00	30.00	20.00	25.00	80.67	8
Southern Cleaning Systems, Inc.	20.00	23.00	23.00	22.00	15.00	17.00	15.00	15.67	15.00	19.00	10.00	14.67	15.00	30.00	20.00	21.67	74.00	9
Grosvenor Building Services, LLC	20.00	23.00	20.00	21.00	15.00	18.00	15.00	16.00	15.00	23.00	15.00	17.67	15.00	30.00	10.00	18.33	73.00	10
Zaharaly Cleaners, Inc.	20.00	21.00	20.00	20.33	10.00	13.00	10.00	11.00	15.00	18.00	10.00	14.33	25.00	30.00	20.00	25.00	70.67	11
Elite Service Solutions	23.00	20.00	15.00	19.33	15.00	17.00	13.00	15.00	20.00	20.00	15.00	18.33	5.00	30.00	10.00	15.00	67.67	12

Highest Final Score# is Ranked #1