

REVISED
MANATEE COUNTY GOVERNMENT
INTENT TO AWARD

RFP NO./TITLE	22-R078509BB / Solid Waste Franchise Hauler Services for Manatee County	DATE POSTED	MC _____	DS _____
PROCUREMENT REPRESENTATIVE	Jacob Erickson, Purchasing Official	PROJECTED AWARD DATE	February 28, 2022	
DEPARTMENT/DIVISION	Utilities Department / Solid Waste Division	AUTHORIZED BY DATE	Jacob Erickson, Purchasing Official	

NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award a contract with FCC Environmental Services Florida, LLC and Waste Pro of Florida, Inc. for the provision of solid waste franchise hauler services.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/EVALUATION

At the request of the Utilities Department, the Procurement Division solicited RFP No. 22-R078509BB for the provision of collection and delivery services of curbside residential solid waste, recyclables, yard trash, special waste, and commercial solid waste within unincorporated Manatee County.

The solicitation was advertised on the Manatee County website and Periscope S2G. It was also provided to the Manatee County Chamber of Commerce, Manasota Black Chamber of Commerce, Gulf Coast Builders Exchange and Gulf Coast Latin Chamber of Commerce for release to their members. Responses were received from the following firms: Coastal Waste & Recycling of Florida, Inc.; FCC Environmental Services of Florida, LLC; GFL Solid Waste Southeast, LLC; Waste Management Inc. of Florida; and Waste Pro of Florida, Inc.

EVALUATION COMMITTEE MEMBERS:
 Brooke Baker – Procurement Team Leader, Procurement Division, Non-Voting Member
 Amy Pilson – Public Affairs Liaison, Utilities Department, Voting Member
 Jeanne Detweiler – Superintendent Solid Waste, Utilities Department, Voting Member
 Matthew Case – Fleet Division Manager, Public Works Department, Voting Member

EVALUATION SUMMARY:
 On July 29, 2022, the Evaluation Committee met to conduct technical evaluations of the responsible, responsive proposals received which resulted in a unanimous vote to enter into negotiations with the following firms: Waste Pro of Florida, Inc.; Waste Management Inc. of Florida; and GFL Solid Waste Southeast, LLC.

RECOMMENDATION:
 The Evaluation Committee unanimously recommends award to the following firm(s): Waste Pro of Florida, Inc.; Waste Management Inc. of Florida; and GFL Solid Waste Southeast, LLC.

Revision – During the course of the negotiations, the County elected to commence negotiations with the fourth ranked firm, FCC Environmental Services of Florida, LLC pursuant to Section A.17 – Reserved Rights. Upon completion of the negotiations, the County recommends award to FCC Environmental Services of Florida, LLC and Waste Pro of Florida, Inc.

ATTACHMENTS (List in order of attached)	Score Tabulation	COST	To be finalized
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Manatee County Procurement Division
 Score Tabulation
 Request for Proposals (RFP) No. 22-R078509BB
 Solid Waste Franchise Hauler Services
 Technical Evaluations
 July 29, 2022 @ 9:00 A.M.

	<u>Criteria:</u> Price Proposal <u>Maximum Points:</u> 20				<u>Criteria:</u> Qualifications of Company and Personnel <u>Maximum Points:</u> 20				<u>Criteria:</u> Relevant Experience and References <u>Maximum Points:</u> 20				<u>Criteria:</u> Technical Proposal <u>Maximum Points:</u> 20				<u>Criteria:</u> Financial Capability and Stability <u>Maximum Points:</u> 20				<u>Results</u>	
	Amy Pihom	Jeanne Detweiler	Matthew Case	Average Score	Amy Pihom	Jeanne Detweiler	Matthew Case	Average Score	Amy Pihom	Jeanne Detweiler	Matthew Case	Average Score	Amy Pihom	Jeanne Detweiler	Matthew Case	Average Score	Amy Pihom	Jeanne Detweiler	Matthew Case	Average Score	Final Score	Final Ranking
Waste Pro	20.00	20.00	20.00	20.00	20.00	18.00	19.00	19.00	18.00	17.00	18.00	17.67	20.00	15.00	19.00	18.00	20.00	15.00	20.00	18.33	93.00	1
Waste Management	14.27	14.27	14.27	14.27	20.00	15.00	20.00	18.33	15.00	10.00	18.00	14.33	17.00	15.00	18.00	16.67	19.00	16.00	20.00	18.33	81.94	2
GFL Environmental	14.77	14.77	14.77	14.77	16.00	15.00	15.00	15.33	16.00	12.00	15.00	14.33	17.00	12.00	18.00	15.67	15.00	15.00	18.00	16.00	76.10	3
FCC Environmental	16.58	16.58	16.58	16.58	18.00	10.00	15.00	14.33	19.00	12.00	15.00	15.33	19.00	12.00	10.00	13.67	18.00	10.00	18.00	15.33	75.25	4
Coastal Waste & Recycling	15.06	15.06	15.06	15.06	13.00	10.00	10.00	11.00	14.00	10.00	15.00	13.00	16.00	10.00	5.00	10.33	17.00	12.00	18.00	15.67	65.06	5