

MANATEE COUNTY GOVERNMENT NOTICE OF INTENT TO NEGOTIATE FOR AWARD OF A SOLE SOURCE CONTRACT

SUBJECT	Cadman equipment sourced from Everglades Equipment Group	DATE POSTED	MC _____
PROCUREMENT REPRESENTATIVE	George Earnest CPPB	DATE CONTRACT SHALL BE AWARDED	June 9, 2020
DEPARTMENT	Public Works	CONSEQUENCES IF DEFERRED	Inability to acquire and repair Cadman irrigation equipment.
SOLICITATION	Single Source R074507	AUTHORIZED BY DATE	Jacob Erickson, MBA Digitally signed by Jacob Erickson, MBA Date: 2020.06.02 12:25:20 -04'00' Jacob Erickson, Interim Procurement Official

NOTICE OF INTENT TO NEGOTIATE FOR AWARD

The Manatee County Procurement Division provides notice of its intent to negotiate a sole source contract with a value of \$99,000.00 with Everglades Equipment Group for the provision of Cadman irrigation equipment, parts and repairs.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws

BACKGROUND/DISCUSSION

Manatee County Procurement Division has completed a due diligence review and intends to procure Cadman irrigation equipment, parts and repairs from Everglades Equipment Group without conducting a competitive solicitation process for the following reason(s).

Manatee County has set a standard for irrigation equipment by acquiring numerous pieces of Cadman irrigation equipment. Everglades Equipment Group is the only local OEM factory authorized Cadman dealer and service center. It is in the best interest of the County to continue to acquire Cadman irrigation equipment and service that equipment from Everglades Equipment Group.

Any company that believes they can provide this good or service must provide, in writing, convincing technical data sufficient to support their position to the Manatee County Procurement Division at purchasing@mymanatee.org no later than June, 9, 2020.

ATTACHMENTS (List in order of attached)	Single Source Request	FUNDING SOURCE (Acct Number & Name)	5020012201-564000 <input checked="" type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds
PROJECTED COST	\$99,000.00	AMT/FREQ OF RECURRING COSTS (Attach Fiscal Impact Statement)	N/A

MEMORANDUM



To: Jacob Erickson, Interim Procurement Official

From: Matthew Case, Fleet Division Manager

MC

Date: 5/26/2020

Subject: Single Source Approval Request - Everglades Equipment Group / Cadman Irrigation Equipment
DEFINITION: Single-source purchases are the acquisition of commodities or services from a specific source or provider based upon standardization, warranty, compatibility, safety considerations and other similar factors where other competitive sources (suppliers) may be available.

Requisition No. R074507

Background (1-2 paragraphs) indicate the purpose of this item/how it will be used, the uniqueness of the item/service that precludes full and open competition; why this item/service is important to the County, and consequences if the purchase of this item/service is not approved.

Cadman irrigation equipment provides specialized turf irrigation equipment required for turf field maintenance. Everglades Equipment Group is the local dealer and provides sales, service, warranty, and parts.

Justification: (1-2 paragraphs) why this particular service/product is required for County's requirements. For example, evidence of compatibility with existing equipment, safety considerations, standardization, warranty, or other similar factors. Attach any other supporting documentation.

The Cadman irrigation equipment are essential to county turf operations – particularly the Property Management department to irrigate the county sports turf. This vendor operates multiple service centers along with mobile maintenance and repair operations. The vendor is trained to provide factory service and diagnostic services for this equipment.

Market Research: (3-4 sentences) describe any previous solicitations, current market research has been performed to support this request.

An internet search of Cadman irrigation, and the original equipment manufacturer web site indicates Everglades Equipment Group is the local provider of sales, parts, service, and warranty. There are other dealers-not local, using these would require move/transport of the asset adding substantial cost to repair and decreased utilization of the asset for the work groups.

Pricing: (2-3 sentences) describe your efforts to obtain the best price/value.

Mitigating risk and ensuring safe asset operation is a key element in the consideration of price for this equipment. Based upon Fleet Administration review-the pricing provided by Everglades Equipment Group is competitive within the market place.

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