

MANATEE COUNTY GOVERNMENT

INTENT TO AWARD

ITQ NO./TITLE	21-R076976TB/Landscape Maintenance and Turf Management Services	DATE POSTED	BIDSYNC _____ DS _____	MCC _____ MBC _____
PROCUREMENT REPRESENTATIVE	Tianna Boswell	PROJECTED AWARD DATE	October 6, 2021	
DEPARTMENT/DIVISION	Convention & Visitors Bureau Department	AUTHORIZED BY DATE	Jacob Erickson, Procurement Official	

NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award a contract to Janashaton, LLC d/b/a Greenscapes and France Lawn Care Inc for the provision of landscape maintenance and turf management services.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/DISCUSSION

The intent of the ITQ is for the County to establish an Agreement with a qualified Contractor for the provision of landscape maintenance and turf management services for the Bradenton Area Convention Center and Powel Crosley Estate.

The solicitation was advertised on July 19, 2021 on the Manatee County website and Periscope S2G. It was also provided to the Manatee County Chamber of Commerce, Manasota Black Chamber of Commerce, Gulf Coast Builders Exchange, and Gulf Coast Latin Chamber of Commerce for release to their members. Responses were received from the following firms:

1. Janashaton, LLC d/b/a Greenscapes, Sarasota, Florida
2. France Lawn Care Inc, Bradenton, Florida
3. Lawns Today, LLC, Palmetto, Florida

EVALUATION RESULTS SUMMARY:

Janashaton, LLC d/b/a Greenscapes and France Lawn Care Inc are the lowest, responsive, responsible bidders. A Quote Tabulation of the results is attached to this Notice of Intent to Award.

The Procurement Division and the Convention & Visitors Bureau Department recommend award to Janashaton, LLC d/b/a Greenscapes and France Lawn Care Inc.

ATTACHMENTS (List in order of attached)	Quote Tabulation	NAME OF FUNDING SOURCE	5010003698596000
ESTIMATED ANNUAL COST	\$35,000.00	FUNDS VERIFIED	Yes

QUOTE TABULATION
21-R076976TB
LANDSCAPE MAINTENANCE AND TURF MANAGEMENT SERVICES

Scheduled Maintenance Bradenton Area Convention Center 1 Haben Boulevard, Palmetto, Florida 34221	Estimated Quantity	Janashaton, LLC d/b/a Greenscapes		France Lawn Care, Inc		Lawns Today, LLC	
		Unit of Measure	Unit Price	Unit of Measure	Unit Price	Unit of Measure	Unit Price
Scheduled Maintenance per Exhibit 1, Scope of Services - Unit Price Must be an All-Inclusive Fee per Cut for All Work in Exhibit 1, Scope of Services, that Pertains to the Bradenton Area Convention Center.	41	Per Cut	\$313.75	Per Cut	\$411.00	Per Cut	\$650.00
Scheduled Maintenance Powel Crosley Estate 8374 North Tamiami Trail, Sarasota, Florida 34243	Estimated Quantity	Unit of Measure	Unit Price	Unit of Measure	Unit Price	Unit of Measure	Unit Price
Scheduled Maintenance per Exhibit 1, Scope of Services - Unit Price Must be an All-Inclusive Fee per Cut for All Work in Exhibit 1, Scope of Services, that Pertains to the Powel Crosley Estate. (This Line Item Excludes Services for Turf Management of Bermuda Grass Grounds)	52	Per Cut	\$132.03	Per Cut	\$255.00	Per Cut	\$900.00
Scheduled Turf Management for the Bermuda Grass Grounds per Exhibit 1, Scope of Services - Unit Price Must be an All-Inclusive Fee per Service for All Work in Exhibit 1, Scope of Services, that Pertains to Turf Management for the Bermuda Grass Grounds.	12	Per Service	\$215.85	Per Service	\$325.00	Per Service	\$200.00
Non-Scheduled Landscape Maintenance and Turf Management Services	Estimated Quantity	Unit of Measure	Unit Price	Unit of Measure	Unit Price	Unit of Measure	Unit Price
As-Needed Landscape Maintenance and Turf Management Services, per Work Authorization Form, as Authorized by County. This Line Item No. 4 Excludes the Scheduled Maintenance and Scheduled Turf Management Services in Line Items No. 1, 2, and 3.	1	Per Hour	\$60.00	Per Hour	\$60.00	Per Hour	\$50.00
GRAND TOTAL:		\$22,379.51		\$34,071.00		\$75,900.00	
Cost Plus Markup - Miscellaneous Goods	Markup Percentage		Markup Percentage		Markup Percentage		
Miscellaneous Landscape and Turf Management Goods Including, but Not Limited to, the Following: Trees, Plants, Sod, Plugs, Sprinkler Materials. Cost Plus Markup = Contractor's Cost Plus Contractor's Markup Percentage of Profit; Contractor's Markup Shall Not Exceed 30% of Contractor's Cost; Contractor Shall Submit Original Goods Invoice to County with Request for Payment.	30%		25%		30%		

Non-Responsible: Airboat Addicts, Inc, By Innova, and Central Florida Landscaping, Inc