

MANATEE COUNTY GOVERNMENT

INTENT TO AWARD

IFB NO. / TITLE	22-R078535SB / Water and Wastewater Treatment Chemicals	DATE POSTED	MC _____ DS _____	CC _____ BIDSYNC _____
PROCUREMENT REPRESENTATIVE	Stacia Branco, Senior Procurement Agent	PROJECTED AWARD DATE	May 24, 2022	
DEPARTMENT/DIVISION	Utilities Department	AUTHORIZED BY DATE	Jacob Erickson, Purchasing Official	

NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award a Blanket Purchase Order with Allied Universal Corp., Biosafe Systems, LLC, Carmeuse Lime & Stone, Inc., Donau Carbon US LLC, Linde, Inc., Odyssey Manufacturing Co., Polydyne Inc., Sterling Water Technologies, LLC, Tanner Industries, Inc., and Thatcher Chemical of Florida, Inc. for the provision of Water and Wastewater Treatment Chemicals.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/EVALUATION

Invitation for Bid (IFB) No. 22-R078535SB was advertised to secure qualified contractors to provide water and wastewater treatment chemicals for the Utility Department facilities that provide drinking water and wastewater services to over 320,000 residents in unincorporated Manatee County and the cities of Bradenton Beach, Holmes Beach, and Anna Maria Island.

The solicitation was advertised on March 24, 2022 on the Manatee County website and Periscope S2G. It was also provided to the Manatee County Chamber of Commerce, Manasota Black Chamber of Commerce, Gulf Coast Builders Exchange and Gulf Coast Latin Chamber of Commerce for release to their members. Bids were received from the following firms:

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| 1. Airgas Specialty Products, Inc., Lawrenceville, GA | 9. Lhoist North America of Alabama, LLC, Fort Worth, TX |
| 2. Allied Universal Corp., Miami, FL | 10. Linde Inc., Danbury, CT |
| 3. Biosafe Systems, LLC, East Hartford, CT | 11. Mississippi Lime Company, Sunset Hills, MO |
| 4. C&S Chemicals of Georgia, Mariette, GA | 12. Odyssey Manufacturing Company, Tampa, FL |
| 5. Carmeuse Lime & Stone, Inc., Pittsburgh, PA | 13. Polydyne, Inc., Riceboro, GA |
| 6. Carus, LLC, Peru, IL | 14. Shannon Chemical Corporation, Exton, PA |
| 7. Chemtrade Chemicals US, LLC, Parsippany, NY | 15. Sterling Water Technologies, LLC, Croydon, PA |
| 8. Donau Carbon US, LLC, Dunnellon, FL | 16. Tanner Industries, Inc., Southampton, PA |
| | 17. Thatcher Chemical of Florida, Inc., Salt Lake City, UT |

The following firm was deemed non-responsible: Airgas Specialty Products, Inc.

No bids received from: Pencco, Inc. and USALSO, LLC

EVALUATION SUMMARY:

Allied Universal Corp.; Biosafe Systems, LLC; Carmeuse Lime & Stone, Inc.; Donau Carbon US, LLC; Linde Inc.; Odyssey Manufacturing Company; Polydyne, Inc.; Sterling Water Technologies, LLC; Tanner Industries, Inc.; and Thatcher Chemical of Florida, Inc. are the lowest responsible, responsive bidders. A bid tabulation of the results is attached to this Notice of Intent to Award.

RECOMMENDATION

The Procurement Division and the Utilities Department recommend award to Allied Universal Corp.; Biosafe Systems, LLC; Carmeuse Lime & Stone, Inc.; Donau Carbon US, LLC; Linde Inc.; Odyssey Manufacturing Company; Polydyne, Inc.; Sterling Water Technologies, LLC; Tanner Industries, Inc.; and Thatcher Chemical of Florida, Inc.

ATTACHMENTS (List in order of attached)	Bid Tabulation	NAME AND NUMBER OF FUNDING SOURCE	Various Accounts / 5010003698-596000
COST	Estimated Annual Expenditure \$11,500,000.00	FUNDS VERIFIED	TBD

BID TABULATION IFB NO. 22-R078535SB WATER AND WASTEWATER TREATMENT CHEMICALS				Polydyne, Inc.			Shannon Chemical Corporation			Sterling Water Technologies, LLC			Tanner Industries			Thatcher Chemical of Florida		
ITEM #	DESCRIPTION	ANNUAL ESTIMATED QUANTITY	UOM	PRICING PER UOM	EXTENDED TOTAL	NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	PRICING PER UOM	EXTENDED TOTAL	NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	PRICING PER UOM	EXTENDED TOTAL	NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	PRICING PER UOM	EXTENDED TOTAL	NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	PRICING PER UOM	EXTENDED TOTAL	NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER
1a.	Zinc Metaphosphate, 50# Moisture Proof Bag.	220,000	Pound				\$2.37	\$521,400.00	10 - 14 Days	\$1.90	\$416,966.00	7 - 10 Days (Min 40,000 lb per delivery)						
1b.	Zinc Metaphosphate, 50# Moisture Proof Bag.	110	Ton				\$4,740.00	\$521,400.00	10 - 14 Days	\$3,790.70	\$416,976.75	7 - 10 Days (Min 40, 000 lb per delivery)						
2	Sodium Hypochlorite, Liquid (12.5% available CL2, 10.8 weight percent NaOC1).	2,700,000	Gallon															
3	Calcium Hypochlorite, 100# drums	9	Ton	NO BID RECEIVED			NO BID RECEIVED			NO BID RECEIVED			NO BID RECEIVED			NO BID RECEIVED		
4	Anhydrous Ammonia, Industrial Grade, Bulk, 99.9%	200	Ton										\$3,040.00	\$608,000.00	2 - 4 Days			
5	Quicklime, Bulk (truck)	4,500	Ton															
6	Sodium Hydroxide (50%)	125,000	Gallon	NO BID RECEIVED			NO BID RECEIVED			NO BID RECEIVED			NO BID RECEIVED			NO BID RECEIVED		
7	Citric Acid (50%)	24,000	Gallon				\$25.77	\$618,480.00	10 - 14 Days							\$14.89	\$357,360.00	3 Days
8	Hydrochloric acid (15%) bulk truck	60,000	Gallon															
9	Sodium Bisulfite (38%) bulk truck	36,000	Gallon															
10	Carbon Dioxide , CO²	650	Ton															
11a	Coagulant Aid, (surface water), 55.1# Moisture Proof Bag, Dry	30,000	Pound	\$1.92	\$57,600.00	15- 30 Days												
	Ratio: _____			Ratio: 1.000														
	Price/lb x Ratio = Competitive Price: _____			\$1.92	\$57,600.00													
11b	Coagulant Aid, (surface water), 55.1# Moisture Proof Bag, Dry	15	Ton	\$3,840.00	\$57,600.00	15-30 Days												
	Ratio: _____			Ratio: 1.000														
	Price/ton x Ratio = Competitive Price: _____			\$3,840.00	\$57,600.00													
12a	Coagulant Aid, (ground water), 55.1# Moisture Proof Bag, Dry	20,000	Pound	\$1.92	\$38,400.00	15 - 30 Days												
	Ratio: _____			Ratio: 1.407														
	Price/lb x Ratio = Competitive Price: _____			\$2.7014	\$54,028.00													
12b	Coagulant Aid, (ground water), 55.1# Moisture Proof Bag, Dry	10	Ton	\$3,840.00	\$38,400.00	15 - 30 Days												
	Ratio: _____			Ratio: 1.407														
	Price/ton x Ratio = Competitive Price: _____			\$5,402.80	\$54,028.80													
13	Powder Activated Carbon, Bulk, (Pressure Truck)	250	Ton															
	Ratio: _____																	
	Price/ton x Ratio = Competitive Price: _____																	
14a	Sodium Percarbonate Algaecide, 50 # Bag	200,000	Pound													\$1.34	\$268,000.00	10 Days
14b	Sodium Percarbonate Algaecide, 50 # Bag	100	Ton													\$2,680.00	\$268,000.00	10 Days
15	Hydrofluorosilicic Acid, Bulk, (HFS)	250	Ton	NO BID RECEIVED			NO BID RECEIVED			NO BID RECEIVED			NO BID RECEIVED			NO BID RECEIVED		
16	Liquid Aluminum Sulfate (8.3% A1₂O₃) Tank Truck	12,000	Dry Ton													\$343.59	\$4,123,080.00	1 Day
17	AS4000 Ammonium Sulfate 40% Solution, Bulk, Liquid, Tank Truck	190,000	Gallon													\$3.23	\$613,700.00	3 Days

No Bid Response: Pencco, Inc and USALSO, LLC
Deemed Non-Responsible: Airgas Specialty Products, Inc.