MANATEE COUNTY GOVERNMENT INTENT TO AWARD

IFB NO. / TITLE	22-R078535SB / Water and Wastewater Treatment Chemicals	DATE POSTED	MC DS	CC BIDSYNC				
PROCUREMENT REPRESENTATIVE	Stacia Branco, Senior Procurement Agent	PROJECTED AWARD DATE	May 24, 2022					
DEPARTMENT/DIVISION	Utilities Department	AUTHORIZED BY DATE	Jacob Erickson, Pui	chasing Official				

NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award a Blanket Purchase Order with Allied Universal Corp., Biosafe Systems, LLC, Carmeuse Lime & Stone, Inc., Donau Carbon US LLC, Linde, Inc., Odyssey Manufacturing Co., Polydyne Inc., Sterling Water Technologies, LLC, Tanner Industries, Inc., and Thatcher Chemical of Florida, Inc. for the provision of Water and Wastewater Treatment Chemicals.

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/EVALUATION

Invitation for Bid (IFB) No. 22-R078535SB was advertised to secure qualified contractors to provide water and wastewater treatment chemicals for the Utility Department facilities that provide drinking water and wastewater services to over 320,000 residents in unincorporated Manatee County and the cities of Bradenton Beach, Holmes Beach, and Anna Maria Island.

The solicitation was advertised on March 24, 2022 on the Manatee County website and Periscope S2G. It was also provided to the Manatee County Chamber of Commerce, Manasota Black Chamber of Commerce, Gulf Coast Builders Exchange and Gulf Coast Latin Chamber of Commerce for release to their members. Bids were received from the following firms:

- 1. Airgas Specialty Products, Inc., Lawrenceville, GA
- 2. Allied Universal Corp., Miami, FL
- 3. Biosafe Systems, LLC, East Hartford, CT
- 4. C&S Chemicals of Georgia, Mariette, GA
- 5. Carmeuse Lime & Stone, Inc., Pittsburgh, PA
- 6. Carus, LLC, Peru, IL
- 7. Chemtrade Chemicals US, LLC, Parsippany, NY
- 8. Donau Carbon US, LLC, Dunnellon, FL

- 9. Lhoist North America of Alabama, LLC, Fort Worth, TX
- 10. Linde Inc., Danbury, CT
- 11. Mississippi Lime Company, Sunset Hills, MO
- 12. Odyssey Manufacturing Company, Tampa, FL
- 13. Polydyne, Inc., Riceboro, GA
- 14. Shannon Chemical Corporation, Exton, PA
- 15. Sterling Water Technologies, LLC, Croydon, PA
- 16. Tanner Industries, Inc., Southampton, PA
- 17. Thatcher Chemical of Florida, Inc., Salt Lake City, UT

The following firm was deemed non-responsible: Airgas Specialty Products, Inc.

No bids received from: Pencco, Inc. and USALSO, LLC

EVALUATION SUMMARY:

INTENT TO AWARD ((continued)
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Allied Universal Corp.; Biosafe Systems, LLC; Carmeuse Lime & Stone, Inc.; Donau Carbon US, LLC; Linde Inc.; Odyssey Manufacturing Company; Polydyne, Inc.; Sterling Water Technologies, LLC; Tanner Industries, Inc.; and Thatcher Chemical of Florida, Inc. are the lowest responsible, responsive bidders. A bid tabulation of the results is attached to this Notice of Intent to Award.

RECOMMENDATION

The Procurement Division and the Utilities Department recommend award to Allied Universal Corp.; Biosafe Systems, LLC; Carmeuse Lime & Stone, Inc.; Donau Carbon US, LLC; Linde Inc.; Odyssey Manufacturing Company; Polydyne, Inc.; Sterling Water Technologies, LLC; Tanner Industries, Inc.; and Thatcher Chemical of Florida, Inc.

ATTACHMENTS (List in order of attached)	Bid Tabulation	NAME AND NUMBER OF FUNDING SOURCE	Various Accounts / 5010003698- 596000
COST	Estimated Annual Expenditure \$11,500,000.00	FUNDS VERIFIED	TBD

W	BID TABULATION IFB NO. 22-R078535SB WATER AND WASTEWATER TREATMENT CHEMICALS		CALS	A	Allied Universa	l Corp	Bi	osafe Systems, LLC.		C&S Chemi	cals	Carm	neuse Lime &	z Stone, Inc.		Carus LL	C	Chemtrade Chemicals US, LLC		
ITEM	# DESCRIPTION	ANNUAL ESTIMATED QUANTITY	UOM	PRICING PER UOM		NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	PRICING PER UOM	EXTENDED TOTAL NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	PRICING PER UOM	EXTENDED TOTAL	NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	PRICING PER UOM	EXTENDED TOTAL	NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	PRICING PER UOM		NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	PRICING EXTENDED PER UOM TOTAL	NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	
1a.	Zinc Metaphosphate, 50# Moisture Proof Bag.	220,000	Pound												\$1.98	\$435,600.00	Within 30 Days			
1b.	Zinc Metaphosphate, 50# Moisture Proof Bag.	110	Ton												\$3,960.00	\$435,600.00	Within 30 Days			
2	Sodium Hypochlorite, Liquid (12.5% available CL2, 10.8 weight percent NaOC1).	2,700,000	Gallon	\$0.869	\$2,346,300.00	2 - 3 Work days														
3	Calcium Hypochlorite, 100# drums	9	Ton		NO BID RECEI	VED		NO BID RECEIVED		NO BID RECEI	I IVED		NO BID RECI	EIVED		NO BID RECE	IVED	NO BID RECI	EIVED	
4	Anhydrous Ammonia, Industrial Grade, Bulk, 99.9%	200	Ton																	
5	Quicklime, Bulk (truck)	4,500	Ton									\$220.00	\$990,000.00	2 - 3 Days						
6	Sodium Hydroxide (50%)	125,000	Gallon		NO BID RECEI	VED		NO BID RECEIVED		NO BID RECEI	IVED		NO BID RECI	EIVED		NO BID RECE	IVED	NO BID RECI	EIVED	
7	Citric Acid (50%)	24,000	Gallon																	
8	Hydrochloric acid (15%) bulk truck	60,000	Gallon																	
9	Sodium Bisulfite (38%) bulk truck	36,000	Gallon																	
10	Carbon Dioxide , CO ²	650	Ton																	
	Coagulant Aid, (surface water), 55.1# Moisture Proof Bag, Dry	30,000	Pound																	
11a	Ratio:																			
	Price/lb x Ratio = Competitive Price:																			
	Coagulant Aid, (surface water), 55.1# Moisture Proof Bag, Dry	15	Ton																	
11b																				
	Price/ton x Ratio = Competitive Price:																			
	Coagulant Aid, (ground water), 55.1# Moisture Proof Bag, Dry	20,000	Pound																	
12a	Ratio:																			
	Price/lb x Ratio = Competitive Price:																			
	Coagulant Aid, (ground water), 55.1# Moisture Proof Bag, Dry	10	Ton																	
12b	Ratio:																			
	Price/ton x Ratio = Competitive Price:																			
		250																		
	Powder Activated Carbon, Bulk, (Pressure Truck)	250	Ton																	
13	Ratio:																			
	Price/ton x Ratio = Competitive Price:																			
14a	Sodium Percarbonate Algaecide, 50 # Bag	200,000	Pound				\$0.99	\$198,000.00 2 - 4 Days												
	Sodium Percarbonate Algaecide, 50 # Bag	100	Ton				·	\$198,000.00 2 - 4 Days												
15	Hydrofluorosilicic Acid, Bulk, (HFS)	250	Ton		NO BID RECEI	VED		NO BID RECEIVED		NO BID RECEI	IVED		NO BID RECI	EIVED		NO BID RECE	IVED	NO BID RECI	EIVED	
	Liquid Aluminum Sulfate (8.3% A1 ₂ O ₃)								* * * * * * * * * *				I. J. D. RECI			THE PLANT REPORT	- · 			
16	Tank Truck	12,000	Dry Ton						\$495.00	\$5,940,000.00	2 - 3 Days							\$398.00 \$4,776,000.00	2 - 3 Days	
17	AS4000 Ammonium Sulfate 40% Solution, Bulk, Liquid, Tank Truck	190,000	Gallon																	

BID TABULATION IFB NO. 22-R078535SB WATER AND WASTEWATER TREATMENT CHEMICALS			CALS	Do	nau Carbon U	US LLC	I	Lhoist North A	merica		Linde, I	nc.	Mis	sissippi Lime	Company	Odyssey Manufacturing Company			
ITEM #	DESCRIPTION	ANNUAL ESTIMATED QUANTITY	UOM	PRICING PER UOM	EXTENDED TOTAL	NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	PRICING PER UOM	EXTENDED TOTAL		PRICING PER UOM		NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	PRICING PER UOM	EXTENDED TOTAL	NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	PRICING PER UOM		NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	
1a.	Zinc Metaphosphate, 50# Moisture Proof Bag.	220,000	Pound																
1b.	Zinc Metaphosphate, 50# Moisture Proof Bag.	110	Ton																
2	Sodium Hypochlorite, Liquid (12.5% available CL2, 10.8 weight percent NaOC1).	2,700,000	Gallon													\$1.20	\$3,240,000.00	2 Days	
3	Calcium Hypochlorite, 100# drums	9	Ton		NO BID RECEI	VED		NO BID RECE	IVED]	NO BID REC	EIVED		NO BID RECE	EIVED		NO BID RECE	IVED	
4	Anhydrous Ammonia, Industrial Grade, Bulk, 99.9%	200	Ton																
5	Quicklime, Bulk (truck)	4,500	Ton				\$420.26	\$1,891,170.00	N/A				\$310.47	\$1,397,115.00	5 - 7 Business Days				
6	Sodium Hydroxide (50%)	125,000	Gallon		NO BID RECEI	VED		NO BID RECE	IVED]	NO BID REC	EIVED		NO BID RECE	EIVED		NO BID RECE	IVED	
7	Citric Acid (50%)	24,000	Gallon																
8	Hydrochloric acid (15%) bulk truck	60,000	Gallon													\$2.25	\$135,000.00	3 Days	
9	Sodium Bisulfite (38%) bulk truck	36,000	Gallon													\$2.60	\$93,600.00	2 Days	
10	Carbon Dioxide , CO ²	650	Ton							\$430.00	\$279,500.00	2 - 3 Days							
	Coagulant Aid, (surface water), 55.1# Moisture Proof Bag, Dry	30,000	Pound																
11a	Ratio:																		
	Price/lb x Ratio = Competitive Price:																		
	Coagulant Aid, (surface water), 55.1# Moisture Proof Bag, Dry	15	Ton																
11b	Ratio: Price/ton x Ratio = Competitive Price:																		
	Coagulant Aid, (ground water), 55.1# Moisture Proof Bag, Dry	20,000	Pound																
12a	Ratio: Price/lb x Ratio = Competitive Price:																		
	Coagulant Aid, (ground water), 55.1# Moisture Proof Bag, Dry	10	Ton																
12b	Ratio:																		
	Price/ton x Ratio = Competitive Price:																		
	Powder Activated Carbon, Bulk, (Pressure Truck)	250	Ton	\$3,332.00	\$833,000.00														
13	Ratio:			Rati	o: <u>1.421</u>	5-7 Days													
	Price/ton x Ratio = Competitive Price:			\$4,734.77	\$1,183,693.00														
14a	Sodium Percarbonate Algaecide, 50 # Bag	200,000	Pound																
14b	Sodium Percarbonate Algaecide, 50 # Bag	100	Ton																
15	Hydrofluorosilicic Acid, Bulk, (HFS)	250	Ton		NO BID RECEI	VED		NO BID RECE	IVED]	NO BID REC	EIVED		NO BID RECI	EIVED		NO BID RECE	IVED	
16	Liquid Aluminum Sulfate (8.3% A1 ₂ O ₃) Tank Truck	12,000	Dry Ton																
17	AS4000 Ammonium Sulfate 40% Solution, Bulk, Liquid, Tank Truck	190,000	Gallon																

BID TABULATION IFB NO. 22-R078535SB WATER AND WASTEWATER TREATMENT CHEMICALS				Polydyne,	Inc.	Shanno	on Chemical	Corporation	Sterlin	ng Water Tec	hnologies, LLC		Tanner Indu	stries	Thatcher Chemical of Florida			
ITEM#	DESCRIPTION	ANNUAL ESTIMATED QUANTITY	UOM	PRICING PER UOM	EXTENDED TOTAL		PRICING PER UOM	EXTENDED TOTAL	NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	PRICING PER UOM	EXTENDED TOTAL	NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	PRICING PER UOM	EXTENDED TOTAL	NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER	PRICING PER UOM	EXTENDED TOTAL	NO. DAYS FOR DELIVERY AFTER RECEIPT OF ORDER
1a.	Zinc Metaphosphate, 50# Moisture Proof Bag.	220,000	Pound				\$2.37	\$521,400.00	10 - 14 Days	\$1.90	\$416,966.00	7 - 10 Days (Min 40,000 lb per delivery)						ı
1b.	Zinc Metaphosphate, 50# Moisture Proof Bag.	110	Ton				\$4,740.00	\$521,400.00	10 - 14 Days	\$3,790.70	\$416,976.75	7 - 10 Days (Min 40, 000 lb per delivery)						
,	Sodium Hypochlorite, Liquid (12.5% available CL2, 10.8 weight percent NaOC1).	2,700,000	Gallon															
3	Calcium Hypochlorite, 100# drums	9	Ton	N	NO BID RECI	L EIVED		NO BID RECE	EIVED		NO BID REG	CEIVED		NO BID RECE	IVED		NO BID RECEIV	/ED
4	Anhydrous Ammonia, Industrial Grade, Bulk, 99.9%	200	Ton										\$3,040.00	\$608,000.00	2 - 4 Days			
5	Quicklime, Bulk (truck)	4,500	Ton															
6	Sodium Hydroxide (50%)	125,000	Gallon	N	NO BID RECI	EIVED		NO BID RECE	EIVED		NO BID REC	CEIVED		NO BID RECE	EIVED		NO BID RECEIV	'ED
7	Citric Acid (50%)	24,000	Gallon				\$25.77	\$618,480.00	10 - 14 Days							\$14.89	\$357,360.00	3 Days
8	Hydrochloric acid (15%) bulk truck	60,000	Gallon															
9	Sodium Bisulfite (38%) bulk truck	36,000	Gallon															
10	Carbon Dioxide , CO ²	650	Ton															
	Coagulant Aid, (surface water), 55.1# Moisture Proof Bag, Dry	30,000	Pound	\$1.92	\$57,600.00													
1 .	Ratio:			Ratio	: 1.000	15- 30 Days												
	Price/lb x Ratio = Competitive Price:			\$1.92	\$57,600.00													1
	Coagulant Aid, (surface water), 55.1# Moisture Proof Bag, Dry	15	Ton		\$57,600.00	15-30 Days												
	Ratio: Price/ton x Ratio = Competitive Price:				\$57,600.00	13-30 Days												
	Coagulant Aid, (ground water), 55.1# Moisture Proof Bag, Dry	20,000	Pound	\$1.92	\$38,400.00													
	Ratio:			Ratio:	1.407	15 - 30 Days												
	Price/lb x Ratio = Competitive Price:			\$2.7014	\$54,028.00													
	Coagulant Aid, (ground water), 55.1# Moisture Proof Bag, Dry	10	Ton	\$3,840.00	\$38,400.00													ı
12b	Ratio:			Ratio:	1.407	15 - 30 Days												
	Price/ton x Ratio = Competitive Price:			\$5,402.80	\$54,028.80													ı
	Powder Activated Carbon, Bulk, (Pressure Truck)	250	Ton															
13	Ratio:																	
	Price/ton x Ratio = Competitive Price:																	
14a	Sodium Percarbonate Algaecide, 50 # Bag	200,000	Pound													\$1.34	\$268,000.00	10 Days
14b	Sodium Percarbonate Algaecide, 50 # Bag	100	Ton													\$2,680.00	\$268,000.00	10 Days
15	Hydrofluorosilicic Acid, Bulk, (HFS)	250	Ton	N	O BID RECI	EIVED		NO BID RECE	EIVED		NO BID REC	CEIVED		NO BID RECE	EIVED		NO BID RECEIV	/ED
I In I	Liquid Aluminum Sulfate (8.3% A1 ₂ O ₃) Tank Truck	12,000	Dry Ton													\$343.59	\$4,123,080.00	1 Day
1 /	AS4000 Ammonium Sulfate 40% Solution, Bulk, Liquid, Tank Truck Response: Pencco, Inc and USALSO, LLC	190,000	Gallon													\$3.23	\$613,700.00	3 Days