

MANATEE COUNTY GOVERNMENT

INTENT TO AWARD

SOLICITATION NO. / TITLE	23-R081706CD Guaranteed Energy, Water, and Wastewater Performance Savings Contracting Services	DATE POSTED	MC _____ DS _____	CC _____ BIDSYNC _____
PROCUREMENT REPRESENTATIVE	Chris Daley, Procurement Project Manager	PROJECTED AWARD DATE	January 9, 2024	
DEPARTMENT/DIVISION	Utilities Department	AUTHORIZED BY DATE	Jacob Erickson, MBA, CPPO, NIGP-CPP	Digitally signed by Jacob Erickson, MBA, CPPO, NIGP-CPP Date: 2023.12.20 12:51:53 -05'00'
			Jacob Erickson, Purchasing Official	

NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award a contract with Johnson Controls, Inc. for the provision of guaranteed energy, water, and wastewater performance savings contracting services for Advanced Metering Infrastructure (AMI).

ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

BACKGROUND/EVALUATION

The County requested proposals from qualified firms for the provision of guaranteed energy, water, and wastewater performance savings contracting services for the following two projects:

Project #1 – Study and implementation of a project to make use of the methane gas that is produced at the Lena Road Landfill.

Project #2 – Study and implementation of a project to institute Advanced Metering Infrastructure (AMI) in Utilities.

The main objectives for the Lena Road Landfill project is to make use of all of the methane produced at the landfill, providing a continuous source of revenue to the County, without involving County resources to build or operationally manage the project.

The main objective for the Advanced Metering Infrastructure (AMI) Project is to convert all potable and reclaimed water meters to advanced metering infrastructure to provide enhanced revenue collections and lower operational costs.

The selected Proposer(s) (hereinafter referred to as PSC for Performance Savings Contractor) will enter into a contract(s) to provide investment-grade energy performance audit(s) for one or more of the projects listed above and provide a comprehensive energy efficiency and guaranteed savings report(s) which meet the requirements of Section 489.145 of the Florida Statutes.

The solicitation was advertised on the Manatee County website and DemandStar. It was also provided to the Manatee County Chamber of Commerce and the Manasota Black Chamber of Commerce for release to its members. Responses were received from the following firms:

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| 1. Amerseco, Inc.; Tampa, FL | 4. Johnson Controls, Inc.; Tampa, FL |
| 2. Energy Systems Group, LLC; Newburgh, IN | 5. LES project holdings, LLC; Juno Beach, FL |
| 3. Engie Services US, Inc.; Ft. Lauderdale, FL | |

The following firms were deemed non-responsive/non-responsible: 1. Terreva Renewables, LLC; Atlanta, GA and 2. Vision RNG; Canonsburg, PA

EVALUATION COMMITTEE MEMBERS:

Chris Daley- Procurement Project Manager Procurement Division, non-voting
 Katherine Gilmore Deputy Director- Utilities Department

Chris Collins Solid Waste Deputy Director, Utilities Department
 Bill Bowers Utility Senior Services Fiscal Manager, Financial Management Department

EVALUATION SUMMARY:

2. Study and Implementation of a project to institute Advanced Metering Infrastructure (AMI) in Utilities (Exhibit 4)

The Evaluation Committee first convened on August 3, 2023 and conducted technical evaluations of the responsible, responsive, proposals received for this project. On August 11, 2014, the committee conducted interviews with the short-listed firms of Energy Systems Group, LLC and Johnson Controls, Inc, with Ameresco, Inc. declining the interview. On August 14, 2023, the Evaluation Committee met for the final technical evaluations and requested authorization to enter into negotiations with Johnson Controls, Inc.

RECOMMENDATION

The Evaluation Committee unanimously recommends award to the following firm(s):

Johnson Controls, Inc.

<p>ATTACHMENTS (List in order of attached)</p>	<p>Exhibit 4- Final Ranking Summary</p>	<p>NAME AND NUMBER OF FUNDING SOURCE</p>	<p>Utilities Operating Account in 4010008600-534000</p>
<p>COST</p>	<p>\$1,358,293.00- Investment Grade Audit Phase</p>	<p>FUNDS VERIFIED</p>	<p>Yes</p>

Final Ranking Summary

<p><u>Technical Evaluation Form</u> for Solicitation Title:Guaranteed Energy, Water, and Wastewater Performance Contracting Services- EXHIBIT 4 AMI Meters- Utilities Project RFQ No.:23-R071806CD Advertise Date: 5/26/2023 Manatee County Government Procurement Division Bradenton, FL</p>	Proposer & Team's Experience	Approach	Organizational Structure and Capacity	Similar Completed Projects	TOTAL	Initial Ranking
	25	25	25	25	100	
AMERESCO, Inc.	15.00	16.00	16.00	14.33	61.33	3
Energy Systems Group, LLC	21.00	22.33	21.00	17.67	82.00	2
Engie Services US, Inc.	15.00	14.00	12.33	11.00	52.33	4
Johnson Controls, Inc.	22.67	22.33	21.67	23.33	90.00	1
LES Project Holdings (Nextera)	7.67	5.00	7.33	5.67	25.67	5

Technical Evaluation Team Members: Chris Collins, Katherine Gilmore, Bill Bowers

Procurement Representative: Chris Daley