

MANATEE COUNTY GOVERNMENT
NOTICE OF INTENT TO AWARD
A SINGLE SOURCE CONTRACT

SUBJECT/TITLE	Dell Marketing LP/ VBlock Renewal	DATE POSTED	MC Website _____
PROCUREMENT REPRESENTATIVE	Brooke Baker, CPPB, Procurement Team Leader	DATE CONTRACT SHALL BE AWARDED	July 7, 2021
DEPARTMENT	Information Technology Department	REQUISITION NO.	R077142
AUTHORIZED BY	Jacob Erickson, MBA, CPPO, NIGP-CPP, Procurement Official	SIGNATURE	

NOTICE OF INTENT TO NEGOTIATE FOR AWARD

The Manatee County Procurement Division provides notice of its intent to award a single source contract with a value of \$168,512.56 to Dell Marketing LP for the provision of VBlock renewal.

ENABLING/REGULATING AUTHORITY

Federal/State Laws, Administrative Rulings, Manatee County Comp Plan/Land Development Code, Ordinances, Resolutions, Policy

Manatee County Code of Laws

BACKGROUND/DISCUSSION

The Manatee County Procurement Division has completed a due diligence review and intends to procure VBlock renewal from Dell Marketing LP without conducting a competitive solicitation process for the following reasons:

- The County has been utilizing Dell Marketing LP to provide VBlock hardware, software, and services for the Information Technology Department's converged infrastructure platform for countywide servers and data storage since 2016, giving the company institutional knowledge of the required services and County practices.
- Procuring the VBlock renewal from Dell Marketing LP will ensure compatibility with the County's existing converged infrastructure platform for countywide servers and data storage and will ensure that the requirements and needs of the County are met.
- A competitive solicitation process cannot reasonably be used, or, if used, will result in significantly higher administrative costs with an unknown outcome.

Any company that believes it can provide this good/service, must submit detailed information about its good/service to the Manatee County Procurement Division at purchasing@mymanatee.org no later than July 6, 2021 for evaluation and consideration.