

MANATEE COUNTY GOVERNMENT INTENT TO NEGOTIATE

SUBJECT Integrated Library System	DATE POSTED MC 2/13/15 ✓ SE DS 2/13/15 ✓ SE CC 2/13/15 ✓ SE
PURCHASING REPRESENTATIVE Frank Lambertson, 3042	DATE CONTRACT SHALL BE AWARDED February 19, 2015
DEPARTMENT Utilities Department	CONSEQUENCES IF DEFERRED None
SOLICITATION RFP #15-0166FL	AUTHORIZED BY DATE Melissa M. Wendel, CPPO February 12, 2015

NOTICE OF INTENT TO NEGOTIATE

Notice of Intent to Negotiate with Innovative Interfaces, Emeryville, CA to provide an Integrated Library System for the Neighborhood Services Department, Public Library System Division.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws

BACKGROUND/DISCUSSION

PROJECT BACKGROUND:

The Manatee County Neighborhood Services Department, Public Library System Division is seeking to replace the current integrated library system (ILS) with computer equipment, software and services required to implement a new, web-based, Cloud Computing Saas Platform ILS that includes all standard library management functions, which will meet Library's need to manage materials and provide exemplary library services to the public. Due to the diverse and changing needs of the population served, a new web-based, hosted integrated library system (ILS) must be flexible and take advantage of evolving technology.

The Contractor will be responsible for converting existing data, entering that data into the new ILS, providing system testing, training staff, providing detailed system documentation, and remaining available for support and service through the life of the contract.

SOLICITATIONS:

The RFP was advertised on the Manatee County website, DemandStar, and was also provided to the Manatee County Chamber of Commerce for release to its members. Four (4) proposals were received.

There were no Manatee County firms that were directly solicited and none that submitted a proposal.

Other firms that submitted proposal include:

- Biblionix, Austin, TX
- Innovative Interfaces, Emeryville, CA
- SirsiDynix, Lehi, UT
- TLC The Library Corp., Inwood, WV

N/A	FUNDING SOURCE (Acct Number & Name) 401 0009400 546001 <input checked="" type="checkbox"/> Funds Verified <input type="checkbox"/> Insufficient Funds
COST Estimated Average Annual Cost: \$427,000.	AMT/FREQ OF RECURRING COSTS (Attach Fiscal Impact Statement) N/A

EVALUATION COMMITTEE (VOTING) MEMBERS:**Name, Title, Department**

Eileen Hansen, Business System Support Mgr., Utilities Department
Kevin Beach, Operation Services Mgr., Neighborhood Services Department
Frank Lambertson, Contracts Negotiator, Financial Mgmt. Department (chairperson)

Non-Voting Staff Attending:**Name, Title, Department**

Cheri Coryea, Director, Neighborhood Services Department
Ava Ehde, Library Services Mgr., Neighborhood Services Department
Rob Taylor, Librarian, Neighborhood Services Department
Larry Colbert, Systems & Development Mgr., Information Technology Services Dept.

EVALUATION RESULTS:

The Evaluation Committee Meeting #1 convened on December 19, 2014 8:30 A.M. – 9:30 A.M. to discuss procedures and responsibilities of Evaluation Committee members and make distribution of proposals that were submitted on December 17, 2014.

Evaluation Committee Meeting #2 was convened on January 8, 2015 3:30 P.M. – 4:30 P.M. and determined that oral presentations would be required from the short listed firms Innovative Interfaces and SirsiDynix.

Oral presentations were made to the Evaluation Committee on January 26, 2015 from 10:00 A.M. to 3:00 P.M. by the shortlisted firm

The final Evaluation Committee Meeting was convened on February 5, 2015 3:30 P.M. to discuss the offers based on the RFP's requirements and the oral presentations, continuing the acquisition process with the Committee's recommendation to the County Administrator.

Innovative Interfaces, Emeryville, CA – Innovative Interfaces demonstrated exceptional qualifications via their proposal and oral presentation. Reference verification with other Florida county and city libraries indicated all were satisfied with the systems they purchased from Innovative and shared positive feedback from library patrons, some had also made the change from SirsiDynix to Innovative and were quite pleased. The firm also offered additional modules such as the "Community Profile" and added enhancements such as the library user being able to obtain previous searches they had performed in which they could just add to. Innovative Interfaces was ranked first by the Evaluation Committee in all around capabilities and resources that can address the essential requirements of Manatee County for an efficient integrated library system that will excellently serve staff and library patrons for many years to come.

SirsiDynix, Lehi, UT – SirsiDynix submitted a satisfactory proposal however the oral presentation identified some shortcomings when compared to the higher ranked firm. While the firm's price was lower, the Evaluation Committee expressed concerns that as new software modules were introduced into the system yearly costs would continue to increase and the library would still not having all the advantages of the higher ranked firm's system. While SirsiDynix presented their current technology it did not appear to be the best fit solution to meet the needs of the County for an integrated library system now and in the future.

REMAINING RESPONDENTS:

These remaining respondents, although well qualified, were not selected based on a comparison of capabilities of the selected firm

Biblionix, Austin, TX
TLC The Library Corp., Inwood, WV

ESTIMATED COST OF SERVICES: The estimated year one cost is \$116,000 with an average annual cost of \$80,000 for future years.

FUNDING: Central Library 102 0005101 534000

The above justifications are a generalized summary of major observations intended only to provide the County Administrator a sufficiently detailed overview of the main observations of a majority of Committee Members. Each Committee Member may have considered one or more facts or factors more or less important than the other Committee Members when voting, and this summary of the Evaluation Committee's decision is not an attempt to exhaustively describe each of the relevant factors which motivated each of the Committee Members to select the rankings described.

The Evaluation Committee voted 3-0 to proceed with Innovative Interfaces, Emeryville, CA.

The resulting agreement will be managed by Kevin Beach, neighborhood Services Department.