

# MANATEE COUNTY GOVERNMENT

## INTENT TO AWARD

<b>SOLICITATION NO./TITLE</b>	21-R077300BB/Utility Customer Information System (CIS) Software & Implementation	<b>DATE POSTED</b>	MC _____ DS _____	<b>CC</b> _____ <b>BS</b> _____
<b>PROCUREMENT REPRESENTATIVE</b>	Brooke Baker, Procurement Team Leader	<b>PROJECTED AWARD DATE</b>	August 30, 2022	
<b>DEPARTMENT/DIVISION</b>	Utilities Department	<b>AUTHORIZED BY DATE</b>	Jacob Erickson, Purchasing Official	

### NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award a contract to Itineris NA, Inc. for the provision of a utility customer information system solution and related implementation services.

### ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

### BACKGROUND/EVALUATION

At the request of the Utilities Department, the Procurement Division solicited RFP No. 21-R077300BB for the provision of a utility customer information system solution and related implementation services.

The solicitation was advertised on the Manatee County website and Periscope S2G. It was also provided to the Manatee County Chamber of Commerce, Manasota Black Chamber of Commerce, Gulf Coast Builders Exchange, and Gulf Coast Latin Chamber of Commerce for release to their members. Responses were received from the following firms:

1. Advanced Utility Systems, a Division of N. Harris Computer Corporation
2. Cayenta, a Division of N. Harris Computer Corporation
3. Enterprise Solutions Consulting, LLC
4. Hansen Banner, LLC
5. Infor Public Sector, Inc.
6. Itineris NA, Inc.
7. Open International, LLC
8. Origin Consulting, LLC
9. SpryPoint Services, Inc.
10. Systems & Software, Inc.
11. TMG Utility Advisory Services, Inc.
12. Utility Solutions Partners, LLC
13. Utegration, LLC
14. VertexOne Software, LLC

The following firm was deemed non-responsive/non-responsible: UTIL360, a Division of Etech-360, Inc.

**BACKGROUND/EVALUATION (Continued)**

**EVALUATION COMMITTEE MEMBERS:**

1. Brooke Baker – Procurement Team Leader, Procurement Division, Non-Voting Member
2. Heather Dilldine – Business Operations Manager, Utilities Department
3. Katherine Gilmore – Water Division Manager, Utilities Department
4. Keith Monroe – Chief Technologist, Information Technology Services Department

**EVALUATION SUMMARY:**

The Evaluation Committee first convened on November 19, 2021 to conduct technical evaluations of the responsible, responsive proposals received. The Evaluation Committee reconvened on November 23, 2021 to complete the technical evaluations which resulted in a unanimous vote to shortlist the following four firms:

1. Hansen Banner, LLC
2. Itineris NA, Inc.
3. Origin Consulting, LLC
4. Systems & Software, Inc.

The four shortlisted firms presented to the Evaluation Committee on the following dates:

1. Hansen Banner, LLC: January 24, 2022 – January 26, 2022
2. Itineris NA, Inc.: February 7, 2022 – February 9, 2022
3. Origin Consulting, LLC: February 15, 2022 – February 17, 2022
4. Systems & Software, Inc.: March 1, 2022 – March 3, 2022

On March 8, 2022, the Evaluation Committee met for final technical evaluations which resulted in a unanimous vote to enter into negotiations with Itineris NA, Inc.

**RECOMMENDATION:**

The Evaluation Committee unanimously recommends award to Itineris NA, Inc.

<b>ATTACHMENTS</b>	None	<b>NAME/NUMBER OF FUNDING SOURCE</b>	Utility Rates/404-6077501-531000
<b>ESTIMATED COST</b>	\$6,000,000	<b>FUNDS VERIFIED</b>	Yes