



MANATEE COUNTY

December 6, 2011

TO: ALL INTERESTED PROPOSERS

REFERENCE: REQUEST FOR PROPOSAL #11-3402DW / Wastewater Residual Removal Services at the Manatee County Biosolids Dryer Facility

ADDENDUM No. 1

Proposers are hereby notified that this Addendum shall be acknowledged by them within their proposal and shall be made a part of the above named Proposal and Contract Documents.

The following items are issued to add to, modify, and clarify the Proposal and/or Contract Documents. These items shall have the same force and effect as the original Proposal and /or Contract Documents. Proposals are to be submitted on the specified date and shall conform to the additions and revisions listed herein.

- Q:** Regarding Section E, 5.1.2, 5.2, and 5.3 of the RFP, is it the County's intention that the successful Proposer shall obtain any distribution and marketing permits (in Florida and any other states where Proposer may distribute the County's Class AA, EQ pellets), perform reporting on these permits and maintain records of this reporting?
- A:** Yes.
- Q:** Will the County be responsible for sampling and laboratory analysis of the pellets to demonstrate Class AA pathogen reduction, vector attraction reduction and compliance with Table 3 metals standards?
- A:** The County performs monthly sampling of the pellet product as required by the County's FDEP permit. This analysis will be given to the successful Proposer on a monthly basis.
- Q:** Will the material be certified as Class AA by the County before the successful Proposer removes the pellets for disposal? Should the pellets not meet all necessary regulatory standards for distribution would the successful Proposer be responsible for disposing of those pellets?
- A:** If the pellet product fails to meet AA standards after testing, the product will be disposed of in the County Landfill at the County's expense until the pellet product meets AA standards.
- Q:** Historically, what parameter(s) have been out of tolerance per FDEP's disposal criteria?
- A:** Historically, molybdenum has been above tolerance levels at times throughout the past several years but that level has been decreasing each year since.


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- Q:** The RFP indicates that 2,819 tons of pellets were produced during the previous year. Is the County considering processing additional sludge from surrounding public entities?
- A:** If the County finds itself in the position of processing sludge from other public entities it would produce approximately an additional 400 tons of pellets per year.
- Q:** Would the County consider widening the 24-hour response time to 5-days?
- A:** No.
- Q:** Re: Section E, No. 7, "Billing," the County is requesting payment within 15 days of the end of the previous month; would the County be willing to extend this deadline to 30 days?
- A:** No.
- Q:** Are state districts eligible to reply to this RFP?
- A:** The County is soliciting qualified proposals from individuals, corporations, partnerships, and other business entities authorized to conduct business in the State of Florida.
- Q:** Does the County have any laws, rules, or ordinances restricting application of the Class AA Biosolids?
- A:** No.
- Q:** Can Class AA Biosolids be sold directly to local farmers for row crops or groves for direct land application?
- A:** Yes.
- Q:** When the County's pellets are placed in a glass of water do the pellets get soft and degrade?
- A:** Eventually.
- Q:** What is the heat source in the County's pellet production process?
- A:** Methane gas and natural gas.
- Q:** What is the annual tonnage production of Class AA pellets that the biosolids dryer produces and who is the company that currently sells the pellets?
- A:** Please refer to Attachment "B," Biosolids Sludge Analysis.

All other terms and conditions of the original Request For Proposal remain unchanged.

If you have submitted a proposal prior to receiving this addendum, you may request in writing that your original, sealed proposal be returned to your firm. All sealed Proposals received will be opened on the date stated.

Sincerely,
MANATEE COUNTY GOVERNMENT


Dennis W. Wallace
Procurement Contracts and Buyer Manager