

# MANATEE COUNTY GOVERNMENT

## INTENT TO AWARD

<b>IFB NO. / TITLE</b>	22-R078497SB Landscape Maintenance Services	<b>DATE POSTED</b>	MC _____ DS _____	CC _____ BIDSYNC _____
<b>PROCUREMENT REPRESENTATIVE</b>	Stacia Branco, Senior Procurement Agent	<b>PROJECTED AWARD DATE</b>	March 14, 2022	
<b>DEPARTMENT/DIVISION</b>	Utilities Department	<b>AUTHORIZED BY DATE</b>	Jacob Erickson, Procurement Official	

### NOTICE OF INTENT TO AWARD

The Manatee County Procurement Division provides notice of its intent to award a contract with Amerson Landscape, Inc. for the provision of Landscape Maintenance Services.

### ENABLING/REGULATING AUTHORITY

Manatee County Procurement Ordinance, Sec 2-26.

### BACKGROUND/EVALUATION

The solicitation was advertised to secure a qualified contractor to provide landscape maintenance services for eighteen Utility Department facilities that each require customized landscape maintenance services. The landscape maintenance services includes, but is not limited to: mowing; edging; weeding; aquatic plant control; fertilizing; bush trimming; tree pruning; herbicide and pesticide application services; furnishing and installing plants such as grass, shrubs and trees; and shrub, tree and stump removal.

The solicitation was advertised on January 27, 2022 on the Manatee County website and Periscope S2G. It was also provided to the Manatee County Chamber of Commerce, Manasota Black Chamber of Commerce, Gulf Coast Builders Exchange and Gulf Coast Latin Chamber of Commerce for release to their members. Responses were received from the following firms:

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| 1. Aero Groundtek, LLC, Ocoee, FL               | 4. Florida Native Grown, LLC, Wauchula, FL |
| 2. Amerson Landscape, Inc., Palmetto, FL        | 5. Lawns Today, LLC, Palmetto, FL          |
| 3. Central Florida Landscaping, Inc., Tampa, FL | 6. Wilhelm Brothers, Inc., Sarasota, FL    |

The following firm was deemed non-responsive/non-responsible: Angelo American Services, Sarasota, FL

#### EVALUATION SUMMARY:

Amerson Landscape, Inc. was the lowest responsible, responsive bidder(s). A bid tabulation of the results is attached to this Notice of Intent to Award.

#### **RECOMMENDATION**

The Procurement Division and the Utilities Department recommend award to Amerson Landscape, Inc.

<b>ATTACHMENTS</b> (List in order of attached)	Bid Tabulation	<b>NAME AND NUMBER OF FUNDING SOURCE</b>	Various Accounts / 5010003698- 596000
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COST	Estimated annual expenditure of \$171,090.00	FUNDS VERIFIED	Yes
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<div> <div>BID TABULATION</div> <div>LANDSCAPE MAINTENANCE SERVICES</div> <div>IFB 22-R078497SB</div> </div>																	
						Amerson Landscape, Inc. Palmetto, Florida		Florida Native Grown, LLC Wauchula, Florida		Lawns Today, LLC Palmetto, Florida		Central Florida Landscaping, Inc. Tampa, Florida		Aero Groundtek, LLC Ocoee, Florida		Wilhelm Brothers, Inc. Sarasota, Florida	
Line Item	Site Location	Address	Estimated Mowing Acres	Estimated Number of Trees	Quantity of Cuts	Unit Price Per Cut	Extended Price	Unit Price Per Cut	Extended Price	Unit Price Per Cut	Extended Price	Unit Price Per Cut	Extended Price	Unit Price Per Cut	Extended Price	Unit Price Per Cut	Extended Price
Group A-1	Southwest Wastewater Treatment Plant (SWWRF) (Reference SOW, Technical Spec: #1)	5101 65th Street West, Bradenton	20	75	30	\$ 1,536.00	\$ 46,080.00	\$ 1,050.00	\$ 31,500.00	\$ 1,000.00	\$ 30,000.00	\$ 1,228.50	\$ 36,855.00	\$ 1,250.00	\$ 37,500.00	\$ 2,075.00	\$ 62,250.00
Group A-2	63rd Avenue Mars Station (MCMRS) (Reference SOW, Technical Spec: #1)	3550 63rd Avenue East, Sarasota	1	7	30	\$ 60.00	\$ 1,800.00	\$ 220.00	\$ 6,600.00	\$ 50.00	\$ 1,500.00	\$ 63.00	\$ 1,890.00	\$ 45.00	\$ 1,350.00	\$ 50.00	\$ 1,500.00
Group B-1	Southeast Wastewater Treatment Plant - (SEWRF) (Reference SOW, Technical Spec: #2)	3331 Lena Road, Bradenton	30	25	30	\$ 868.00	\$ 26,040.00	\$ 1,050.00	\$ 31,500.00	\$ 1,500.00	\$ 45,000.00	\$ 1,131.35	\$ 33,940.50	\$ 1,850.00	\$ 55,500.00	\$ 1,000.00	\$ 30,000.00
Group B-2	Rye Road Mars Station - (MCMRS) (Reference SOW, Technical Spec: #2)	14405 Waterline Road, Bradenton	3	24	30	\$ 60.00	\$ 1,800.00	\$ 225.00	\$ 6,750.00	\$ 150.00	\$ 4,500.00	\$ 174.30	\$ 5,229.00	\$ 150.00	\$ 4,500.00	\$ 110.00	\$ 3,300.00
Group C-1	North County Wastewater Treatment Plant - (NRWRF) (Referenece SOW, Technical Spec: #3)	8500 69th Street East, Palmetto	20	50	30	\$ 768.00	\$ 23,040.00	\$ 1,023.00	\$ 30,690.00	\$ 1,000.00	\$ 30,000.00	\$ 1,192.25	\$ 35,767.50	\$ 1,200.00	\$ 36,000.00	\$ 2,000.00	\$ 60,000.00
Group C-2	Spencer Parrish Mars Station - (MCMRS) (Referenece SOW, Technical Spec: #3)	7665 Spencer Parrish Rd, Parrish	4	24	30	\$ 80.00	\$ 2,400.00	\$ 325.00	\$ 9,750.00	\$ 200.00	\$ 6,000.00	\$ 252.25	\$ 7,567.50	\$ 200.00	\$ 6,000.00	\$ 180.00	\$ 5,400.00
Group D-1	Central Laboratory Facility (Reference SOW, Technical Spec: #4)	4751 66th Street West, Bradenton	1.5	25	30	\$ 96.00	\$ 2,880.00	\$ 75.00	\$ 2,250.00	\$ 75.00	\$ 2,250.00	\$ 134.80	\$ 4,044.00	\$ 100.00	\$ 3,000.00	\$ 85.00	\$ 2,550.00
Group E-1	Water Treatment Plant (Reference SOW, Technical Spec: #5)	17915 Waterline Road, Bradenton	28	45	30	\$ 1,536.00	\$ 46,080.00	\$ 1,025.00	\$ 30,750.00	\$ 1,400.00	\$ 42,000.00	\$ 1,690.40	\$ 50,712.00	\$ 1,500.00	\$ 45,000.00	\$ 1,250.00	\$ 37,500.00
Group E-2	Palmetto Elevated Storage Tank (Reference SOW, Technical Spec: #5)	200 25th Street West, Palmetto	0.67	36	30	\$ 32.00	\$ 960.00	\$ 75.00	\$ 2,250.00	\$ 100.00	\$ 3,000.00	\$ 35.25	\$ 1,057.50	\$ 43.00	\$ 1,290.00	\$ 65.00	\$ 1,950.00
Group E-3	Northwest First Street Elevated Storge (Reference SOW, Technical Spec: #5)	7200 1st Avenue West, Bradenton	0.46	29	30	\$ 32.00	\$ 960.00	\$ 75.00	\$ 2,250.00	\$ 75.00	\$ 2,250.00	\$ 35.25	\$ 1,057.50	\$ 30.00	\$ 900.00	\$ 65.00	\$ 1,950.00
Group E-4	North County Elevated Storage Tank (Reference SOW, Technical Spec: #5)	7550 69th St. East, Palmetto	2.55	34	30	\$ 128.00	\$ 3,840.00	\$ 96.93	\$ 2,907.90	\$ 153.00	\$ 4,590.00	\$ 141.00	\$ 4,230.00	\$ 162.00	\$ 4,860.00	\$ 100.00	\$ 3,000.00
Group E-5	Port Manatee Elevated Storage Tank (Reference SOW, Technical Spec: #5)	2120 Piney Point Road, Palmetto	0.22	25	30	\$ 32.00	\$ 960.00	\$ 225.00	\$ 6,750.00	\$ 70.00	\$ 2,100.00	\$ 35.25	\$ 1,057.50	\$ 14.00	\$ 420.00	\$ 45.00	\$ 1,350.00
Group E-6	Cortez Road Elevated Storage Tank (Reference SOW, Technical Spec: #5)	5907 Cortez Road, Bradenton	0.60	37	30	\$ 32.00	\$ 960.00	\$ 175.00	\$ 5,250.00	\$ 100.00	\$ 3,000.00	\$ 70.50	\$ 2,115.00	\$ 40.00	\$ 1,200.00	\$ 65.00	\$ 1,950.00
Group E-7	Cortez Road Booster Station (Reference SOW, Technical Spec: #5)	11850 Cortez Road West, Bradenton	0.69	0	30	\$ 64.00	\$ 1,920.00	\$ 75.00	\$ 2,250.00	\$ 40.00	\$ 1,200.00	\$ 70.50	\$ 2,115.00	\$ 44.00	\$ 1,320.00	\$ 65.00	\$ 1,950.00
Group E-8	Elwood Park I (Reference SOW, Technical Spec: #5)	4825 44th Ave East, Bradenton	3.77	17	30	\$ 190.00	\$ 5,700.00	\$ 225.00	\$ 6,750.00	\$ 225.00	\$ 6,750.00	\$ 235.00	\$ 7,050.00	\$ 240.00	\$ 7,200.00	\$ 210.00	\$ 6,300.00
Group E-9	Elwood Park II (Reference SOW, Technical Spec: #5)	5505 39th Street East, Bradenton	2.5	13	30	\$ 125.00	\$ 3,750.00	\$ 175.00	\$ 5,250.00	\$ 150.00	\$ 4,500.00	\$ 155.10	\$ 4,653.00	\$ 160.00	\$ 4,800.00	\$ 175.00	\$ 5,250.00
Group E-10	Quattlebaum House (Reference SOW, Technical Spec: #5)	1451 Dam Road, Bradenton	0.75	10	30	\$ 32.00	\$ 960.00	\$ 75.00	\$ 2,250.00	\$ 65.00	\$ 1,950.00	\$ 80.90	\$ 2,427.00	\$ 50.00	\$ 1,500.00	\$ 100.00	\$ 3,000.00
Group E-11	Northwest Booster Station (Reference SOW, Technical Spec: #5)	1525 99th St. Northwest, Bradenton	0.03	19	30	\$ 32.00	\$ 960.00	\$ 75.00	\$ 2,250.00	\$ 35.00	\$ 1,050.00	\$ 35.25	\$ 1,057.50	\$ 19.00	\$ 570.00	\$ 65.00	\$ 1,950.00
Total amount for award purposes only ( Group A through Group E)							\$ 171,090.00		\$ 187,947.90		\$ 191,640.00		\$ 202,825.50		\$ 212,910.00		\$ 231,150.00

<div> <div>BID TABULATION</div> <div>LANDSCAPE MAINTENANCE SERVICES</div> <div>IFB 22-R078497SB</div> </div>																			
<div> <div>NON-SCHEDULED MAINTENANCE</div> <div>The following prices are not included in the yearly total price of Groups A through E and are to be used on an " as needed basis only" as authorized by the County.</div> </div>		Amerson Landscape, Inc.			Florida Native Grown, LLC			Lawns Today, LLC			Central Florida Landscaping, Inc.			Aero Groundtek, LLC			Wilhelm Brothers, Inc.		
1	MARK UP - All material prices (trees, plants, sod, plugs, sprinkler materials, etc.) shall be at vendor's discounted price plus the Contractor's markup percentage of profit: (markup not to exceed 20% of cost): <b>Note</b> - Original material invoice to be submitted with request for payment.	<div> <div>20</div> <div>%</div> <div>/ percent markup</div> </div>			<div> <div>20</div> <div>%</div> <div>/ percent markup</div> </div>			<div> <div>20</div> <div>%</div> <div>/ percent markup</div> </div>			<div> <div>20</div> <div>%</div> <div>/ percent markup</div> </div>			<div> <div>20</div> <div>%</div> <div>/ percent markup</div> </div>			<div> <div>10</div> <div>%</div> <div>/ percent markup</div> </div>		
2	Removal of designated trees and/or stumps, diameter at 4 feet above ground level:	DIAMETER TO 12"	DIAMETER 12" TO 36"	DIAMETER OVER 36"	DIAMETER TO 12"	DIAMETER R 12" TO 36"	DIAMETER OVER 36"	DIAMETER TO 12"	DIAMETER 12" TO 36"	DIAMETER OVER 36"	DIAMETER TO 12"	DIAMETER 12" TO 36"	DIAMETER OVER 36"	DIAMETER TO 12"	DIAMETER R 12" TO 36"	DIAMETER R OVER 36"	DIAMETER TO 12"	DIAMETER R 12" TO 36"	DIAMETER OVER 36"
	a. Cut tree and grind stump 6" below ground level:	\$ 600.00	\$ 1,200.00	\$ 2,400.00	\$ 250.00	\$ 500.00	\$ 750.00	\$ 250.00	\$ 1,000.00	\$ 1,500.00	\$ 654.75	\$ 1,637.00	\$ 3,274.00	NO BID	NO BID	NO BID	\$ 100.00	\$ 200.00	\$ 400.00
	b. Grind stump 6" below ground level:	\$ 300.00	\$ 500.00	\$ 800.00	\$ 75.00	\$ 150.00	\$ 225.00	\$ 75.00	\$ 220.00	\$ 380.00	\$ 485.00	\$ 970.00	\$ 1,940.00	NO BID	NO BID	NO BID	\$ 80.00	\$ 150.00	\$ 300.00
	c. Cut and remove tree and stump:	\$ 900.00	\$ 1,700.00	\$ 2,600.00	\$ 325.00	\$ 650.00	\$ 945.00	\$ 500.00	\$ 2,000.00	\$ 3,500.00	\$ 800.00	\$ 1,600.00	\$ 2,400.00	NO BID	NO BID	NO BID	\$ 200.00	\$ 400.00	\$ 600.00
	d. Cut and remove tree:	\$ 450.00	\$ 850.00	\$ 1,550.00	\$ 275.00	\$ 550.00	\$ 825.00	\$ 300.00	\$ 850.00	\$ 1,250.00	\$ 500.00	\$ 1,000.00	\$ 2,000.00	NO BID	NO BID	NO BID	\$ 80.00	\$ 150.00	\$ 300.00
	e. Remove stump:	\$ 400.00	\$ 800.00	\$ 1,500.00	\$ 225.00	\$ 450.00	\$ 675.00	\$ 400.00	\$ 1,200.00	\$ 1,500.00	\$ 450.00	\$ 900.00	\$ 1,800.00	NO BID	NO BID	NO BID	\$ 200.00	\$ 400.00	\$ 600.00
3	Removal of designated shrubs, diameter at base ground level of plant	DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER R 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER R 3" TO 6"	DIAMETER R OVER 6"	DIAMETER TO 3"	DIAMETER R 3" TO 6"	DIAMETER OVER 6"
	a. Complete shrub removal:	\$ 75.00	\$ 150.00	\$ 225.00	\$ 75.00	\$ 150.00	\$ 225.00	\$ 10.00	\$ 20.00	\$ 60.00	\$ 23.75	\$ 47.25	\$ 75.00	NO BID	NO BID	NO BID	\$ 50.00	\$ 100.00	\$ 100.00
4	Replacement of designated trees, shrubs and repair of damaged turf areas including watering:	DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER R 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER 3" TO 6"	DIAMETER OVER 6"	DIAMETER TO 3"	DIAMETER R 3" TO 6"	DIAMETER R OVER 6"	DIAMETER TO 3"	DIAMETER R 3" TO 6"	DIAMETER OVER 6"
	a. Cost Per hour:	\$ 38.00	\$ 38.00	\$ 38.00	\$ 40.00	\$ 80.00	\$ 120.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 47.25	\$ 47.25	\$ 47.25	\$ 35.00	\$ 35.00	\$ 35.00	\$ 30.00	\$ 30.00	\$ 30.00

Non-Responsible/Non-Responsive - Anglo American Services