

MANATEE COUNTY GOVERNMENT NONCOMPETITIVE INTENT TO AWARD

SUBJECT	Providing recycled paint	DATE POSTED	MC <u>6/5/17</u> <i>XSE</i>
PURCHASING REPRESENTATIVE	George Earnest CPPB, Buyer, X 3044	DATE CONTRACT SHALL BE AWARDED	Contingent upon the acceptance of Purchasing Official (5 days)
DEPARTMENT	Utilities, Solid Waste Division	CONSEQUENCES IF DEFERRED	Inability to process excess paint for recycling
SOLICITATION	NC #201700171 Task #171720 Valid 6/12/2017	AUTHORIZED BY DATE	George Earnest CPPB, Buyer June 5, 2017 <i>XSE</i>

NOTICE OF INTENT TO AWARD

Noncompetitive Request #201700171 notice of Intent to Award to Scott Paint, Inc.

ENABLING/REGULATING AUTHORITY

Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.

Manatee County Code of Laws, Sections 2-26-40 & 2-26-45

BACKGROUND/DISCUSSION

- ▶ Manatee County Utilities Department, Solid Waste Division at 3333 Lena Road, Bradenton, FL 34211 has need to have a vendor provide recycling services for paint dropped off by the general public at the chemical waste collection center.
- ▶ The Solid Waste Division has done extensive research to find vendors providing such services. Scott Paint Inc. is the only known provider of this service.

If a vendor believes this item is not a Noncompetitive procurement, Manatee County Purchasing Division requires prospective vendors provide information regarding their ability to supply the commodity or contractual services described prior to the date indicated for "date contract shall be awarded".

ATTACHMENTS (List in order of attached)	<ul style="list-style-type: none"> • Noncompetitive Procurement Request Form 	FUNDING SOURCE (Acct Number & Name)	X Not Applicable
ESTIMATED ANNUAL COST PER SUPPLIER	<\$75,000.00	AMT/FREQ OF RECURRING COSTS (Attach Fiscal Impact Statement)	This award is valid for one calendar year.



NC # 2017 00171

Sole Source/Noncompetitive Purchasing Request

Department: Utilities Contact: Scott Wood Ext: 8049

Purchase Request (PR) Number: R066724 / P1700941 Date: 05/30/2017

Description: (Explain request in detail) The Recycling Section seeks to procure Scott Paint Company as a vendor for paint recycling.

Vendor: Scott Paint Company Phone: 941-795-2222 Cost: \$0.38 per pound

PART I – SOLE SOURCE PURCHASING (*Sole source purchasing* is defined as the acquisition of commodities or services where there is only one available source for the required commodity or service. Ex: proprietary software or equipment, copyright)

1. Are these commodities or services only available from one single source? Yes No

2. Explain why the commodity/service being requested is the only commodity/service that can meet your needs and why alternatives are unacceptable. Be specific regarding specifications, features, capability, compatibility, etc.

3. Why is this vendor the only source from which to make this purchase? Describe efforts made to verify this information. (Attach sole source letter from vendor as documentation)

4. Explain the consequence to the County or its taxpayers, including a dollar amount of the financial impact, if the sole source purchase is not approved.

NOTE: In any case where the County seeks to purchase from a sole source materials for the construction, modification, alteration or repair of any county-owned facility, the Board of County Commission must first make the written findings required by Florida Statutes, Section 256.04.

PART II – NONCOMPETITIVE PURCHASING (*Noncompetitive purchasing* is defined as the acquisition of commodities or services from a unique source or provider based upon particular skills and expertise (Ex: standardization, warranty, compatibility) where other competitive sources may be available; or upon a determination that the likely, non-speculative cost of obtaining competitive quotes would exceed any potential savings and benefit to the County.)

1. *Explain why the commodity/service being requested is the only commodity/service that can meet your needs and why alternatives are unacceptable. Be specific regarding specifications, features, capability, compatibility, etc.*

The Recycling Section has researched and found that Scott Paint Company is the only local / regional company offering collection and recycling services for latex paint with no shipping or labor fees. Scott Paint delivers containers and when full they pick them up and process the paint for re-use at their Fruitville Road location. There are no other regional companies offering this type of paint recycling.

2. *Explain the advantages of this noncompetitive purchase on the basis that only one practical source exists. Describe the efforts made to verify this information. (Attach manufacturers or distributorships letter as documentation)*

Advantages of this paint recycling program are that paint is recycled by a reputable local company, and there are cost savings realized as compared with a previous vendor who charged a labor fee that increased the processing rate and was not able to recycle

3. *Will this purchase obligate us to a particular vendor for future purchases, either in terms of maintenance or compatibility should the need arise to purchase a 'like' item in the future?*

No.

4. *Describe your efforts to obtain the best price from the vendor and provide any documentation to substantiate your findings. Give the result of the initial offer versus the final offer.*

Solid Waste staff spoke to Scott Paint requesting a written quote and Scott Paint Company established the rate at \$0.38 per pound.

5. *Would you prefer Purchasing to contact vendor for the best price?* Yes No

6. *Explain the consequence to the County or its taxpayers, including a dollar amount of the financial impact, if the noncompetitive purchase is not approved.*

There is a potential savings of \$50,000.00 per year by using Scott Paint to recycle paint. IN ADDITION TO THE ABOVE NOTED SHIPPET INFORMATION, THE ORIGINAL CONCEPT WAS TO SUPPORT THE NEIGHBORHOOD AND COMMUNITY SERVICES DEPARTMENT, "PAINT IT FORWARD" INITIATIVE WITH THE USE AND OF RECYCLED PAINT FOR THE COMMUNITY. WPIA RESEARCH OF SCOTT PAINT, SOLID WASTE OPS REALIZED SIGNIFICANT SAVINGS TO BE GAINED WITH THIS VENDOR IN ADDITION TO SUPPORTING REGIONAL RECYCLING AND REUSE EFFORTS. AT THIS TIME, THE LOCAL PAINT IT FORWARD PROGRAM HAS NOT BEEN REALIZED, BUT THE SOLE SOURCE REQUEST TO CONTINUE WITH SCOTT PAINT PROVIDES BOTH OPERATIONAL AND FINANCIAL BENEFIT AND GOOD WILL TO THE SOLID WASTE DIVISION.

Gus A. DiFinzo
GUS A. DIFINZO

6/1/17

I hereby request that a sole source/noncompetitive request be approved for the purchase of the above statement of work, material, equipment, commodity, or service.

Jeanne' Detweiler
Division Manager's Signature
(up to \$25,000)

Jeanne' Detweiler
Print Name

5/31/17
Date

C. Mike Gore
Department Director's Signature
(Greater than \$25,000)

MMW
C. Mike Gore
Print Name

6/2/17
Date

FOR PURCHASING DIVISION USE:

Posting: Categories Three and Four require an electronic posting for a minimum of five (5) business days. Category Five requires BCC approval and will be posted via board agenda for a minimum of seven (7) calendar days prior to board meeting.

Sole Source:

Posting: Category Three requires an electronic posting for a minimum of five (5) business days prior to award. Categories Four and Five require BCC approval and will be posted via board agenda for a minimum of seven (7) calendar days prior to board meeting.

Noncompetitive:

Reviewed and Approved by:

George Earnest George Earnest 6-5-17
Buyer Name / Date
(up to \$100,000)

Contracts/Buyer Manager / Date
(up to \$250,000)

Purchasing Official / Date
(Greater than \$250,000)



SCOTT PAINT

7839 Fruitville Road, Sarasota, FL 34240 • Toll Free: 800.282.2016 • Phone: 941.371.0015 • Fax: 941.378.0010 • www.scottpaint.com

June 2, 2017

Scott Wood
Manager, Special Waste
Manatee County Utilities Dept.
Solid Waste Division
3333 Lena Road
Bradenton, FL 34211

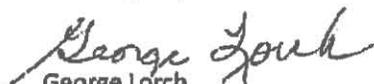
Dear Mr. Wood,

Scott Paint Company is the only company in this region recycling paint and making it available to the community through a buy back program. We work with several other counties in Florida and look forward to working with you.

The charge for pick-up of paint is \$0.38 per pound.

If you require further information please contact me at 941-371-0015 x 304 or by email g.lorch@floridapaints.com

Best Regards,


George Lorch
Production Manager